

November 14, 2001

TO: INTERESTED POWER SUPPLIERS AND MARKETERS

RE: REQUEST FOR PROPOSALS – MAINE STANDARD OFFER SERVICE

Enclosed are Requests for Proposals (RFP) to supply standard offer service to medium and large non-residential customers of Maine's two largest investor-owned electric utilities, Central Maine Power Company and Bangor Hydro-Electric Company. The annual retail electricity sales to these customers, in the aggregate, is approximately 6.8 million MWh. Currently, approximately 30% of this load receives standard offer service.

Suppliers chosen through this RFP process will provide standard offer service beginning March 1, 2002. At your option, bids may be submitted for one, two or three year terms. Service would be provided directly by suppliers to customers at retail, although the utility will handle billing and collection on the standard offer supplier's behalf.

Concurrent with this solicitation for retail standard offer service, Central Maine Power Company and Bangor Hydro-Electric Company will be seeking proposals for wholesale standard offer supply. The concurrent solicitations will allow the Commission to evaluate all options simultaneously and sufficiently in advance of March 1. You may participate in both the retail and wholesale processes.

The enclosed RFPs provide detailed information about Maine's standard offer and instructions on how to participate in the Commission's retail solicitation. For additional information, please visit our web site at www.state.me.us/mpuc or contact Faith Huntington (at faith.huntington@state.me.us or 207-287-1373) or Mitch Tannenbaum (at 207-287-1391 or mitchell.tannenbaum@state.me.us).

Very truly yours,

Thomas L. Welch
Chairman