

State of Maine
Master Score Sheet

RFP# 202505077					
ERP Accounting Software					
Bidder Name:		Avaap	Chetu	Encore	iuvo
Proposed Cost:		\$4,045,144.00	\$997,169.00	\$1,008,024.28	\$3,823,350.00
Scoring Sections	Points Available				
Section I: Preliminary Information	Pass/Fail	Pass	Pass	Pass	Pass
Section II: Organization Qualifications and Experience	20	17	8	15	8
Section III: Proposed Services	50	32	5	33	10
Section IV: Cost Proposal	30	7.40	30	<u>29.68</u>	7.82
TOTAL	<u>100</u>	<u>56.40</u>	<u>43</u>	<u>77.68</u>	<u>25.82</u>
Bidder Name:		OnActuate	Online 24x7	CliftonLarsonAllen	
Proposed Cost:		\$1,481,400.00	\$1,679,720.00		
Scoring Sections	Points Available				
Section I: Preliminary Information	Pass/Fail	Pass	Pass	Fail	
Section II: Organization Qualifications and Experience	20	14	12		
Section III: Proposed Services	50	28	15		
Section IV: Cost Proposal	30	20.19	17.81		
TOTAL	<u>100</u>	<u>62.19</u>	<u>44.81</u>		

Award Justification Statement
RFP# 202505077 ERP Accounting Software

I. Summary

Child Development Services (CDS,) within Maine’s Department of Education, is seeking a cloud-based Financial ERP system to replace the current Microsoft Great Plains Dynamics system. The new system will streamline fund accounting processes, improve system integration, enhance financial reporting, and automate manual workflows. The new cloud-based Financial ERP system requires installation, user-training, training materials, and technical support.

II. Evaluation Process

The six-person RFP 202505077 Evaluation Team completed a thorough review and qualified all submitted bidder proposals. Each team member completed an individual evaluation of each qualified proposal; they also included two technical experts specifically focused on doing an in-depth technical assessment of qualified proposals. The Team, led by an assigned RFP Coordinator, reviewed and used a consensus approach to evaluate and score bidder’s Preliminary Information.

- 1. Section I. Preliminary Information (Pass/Fail scoring)**
- 2. Section II. Organization Qualifications and Experience (20 points)**
- 3. Section III. Proposed Services (50 points)**
- 4. Section IV. Cost Proposal (30 points)**

All qualified bidders and their teams attended a 75-minute virtual system demonstration meeting with the scoring Team, with a focus on the RFP’s functional requirements, and included time for questions and answers.

The six evaluation Team members are Maine state leaders with a variety of expertise: financial and financial systems, including cyber security, data, technical, business, and program management.

III. Qualifications & Experience

- Knowledge and experience in CDS’s functional needs, including grant management.
- Best business practices.
- Bidder’s financial experts, along with others subject experts on their team, reflected an understanding of the RFP priorities.
- A comprehensive demo confirmed Encore’s in-depth knowledge and strong financial expertise.

IV. Proposed Services

- Product is already customized for government and successful integration of technical tools and business case.
- Provisionally met technical assessment which was not changed by their demo.
- Meets implementation requirements within 12 months; have a methodology with current governance.

V. Cost Proposal

- Encore proposed a cost of \$1,008,024.28.
- Assumptions about the hosting and support of the platform were made which will need to be resolved in negotiations.

VI. Conclusion

Encore's proposal and demonstration aligned with the needs and goals described in RFP 202505077.



**STATE OF MAINE
DEPARTMENT OF EDUCATION**

**Janet T. Mills
Governor**

**Pender Makin
Commissioner**

December 18, 2025

Mr. Ken Hayner
Senior Client Account Executive
Avaap U.S.A. LLC
1400 Goodale Blvd. Suite 100
Columbus, OH 43212

**SUBJECT: Notice of Conditional Contract Award under RFP #202505077
ERP Accounting Software**

Dear Mr. Hayner:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Education for RFP 202505077. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract award to the following bidder:

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This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,

Dara Fruchter

Dara Fruchter, MS

Strategic Initiatives and Special Projects Manager
Early Intervention for ME, Birth to Three
Child Development Services
Maine Department of Education
111 Sewall Street, 5th Floor, Augusta, Maine 04330
Dara.Fruchter@maine.gov

STATEMENT OF APPEAL RIGHTS

Any person aggrieved by an award decision may request an appeal hearing. The request must be made to the Director of the Bureau of General Services, in writing, within 15 days of notification of the contract award as provided in 5 M.R.S. § 1825-E (2) and the Rules of the Department of Administrative and Financial Services, Bureau of General Services, Office of State Procurement Services [formerly the Division of Purchases], Chapter 120, § (2) (2).



**STATE OF MAINE
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December 18, 2025

Mr. Atal Bansal
Chief Information Officer
Chetu, Inc
1500 Concord Terrace
Suite 100
Sunrise, FL 33323

**SUBJECT: Notice of Conditional Contract Award under RFP #202505077
ERP Accounting Software**

Dear Mr. Bansal:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Education for RFP 202505077. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract award to the following bidder:

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December 18, 2025

Mr. Lincoln Bodner
Account Executive
Encore Business Solutions Inc.
20700 4th Ave, #260
Lynwood, WA 98036

**SUBJECT: Notice of Conditional Contract Award under RFP #202505077
ERP Accounting Software**

Dear Mr. Bodner:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Education for RFP 202505077. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract award to the following bidder:

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**STATE OF MAINE
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December 18, 2025

Ms. Crystal Kingery
Director, Marketing & Strategic Partnerships
Iuvo Systems Inc
14505 Pleffner Court
Suite 100
Bowie, MD 20720

**SUBJECT: Notice of Conditional Contract Award under RFP #202505077
ERP Accounting Software**

Dear Ms. Kingery:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Education for RFP 202505077. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract award to the following bidder:

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Commissioner**

December 18, 2025

Mr. Greg Allgrim
Vice President of Sales – Public Sector
OnActuate Consulting US Inc.
10900 NE 4th St, Unit 2300
Bellevue, WA 98004

**SUBJECT: Notice of Conditional Contract Award under RFP #202505077
ERP Accounting Software**

Dear Mr. Allgrim:

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December 18, 2025

Mr. Shubham Singh
Sr. Manager, Business Development
Online 24x7 Inc
10000 N US
75 Central Expressway
Suite 400
Dallas, Texas 75231

**SUBJECT: Notice of Conditional Contract Award under RFP #202505077
ERP Accounting Software**

Dear Mr. Singh:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Education for RFP 202505077. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract award to the following bidder:

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**STATE OF MAINE
DEPARTMENT OF EDUCATION**

**Janet T. Mills
Governor**

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Commissioner**

December 18, 2025

Ms. Taylor Hartmann
Digital Growth Senior
Digital
CLA (CliffordLarsonAllen LLP)
220 South Sixth Street
Suite 300
Minneapolis, MN 55402-1436

**SUBJECT: Notice of Conditional Contract Award under RFP #202505077
ERP Accounting Software**

Dear Ms. Hartmann:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Education for RFP 202505077. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract award to the following bidder:

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Purchases], Chapter 120, § (2) (2).

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202505077
RFP TITLE: ERP ACCOUNTING SOFTWARE
BIDDER: Avaap
DATE: 9.5.25

SUMMARY PAGE

Department Name: Department of Education
Name of RFP Coordinator: Dara Fruchter
Names of Evaluators: Katherine Warren, Hazel Stevenson, Kerry Matheson, Nicole L. Denis, Eric Hockaday, Dan Hemdal, Ben Haschalk (tech), Victor Chakravarty (tech)

<u>Pass/Fail Criteria</u>	<u>Pass</u>	<u>Fail</u>
Section I. Preliminary Information (Eligibility)	Pass	
• Proposal Cover Page (Appendix A)	Provided	
• Responsible Bidder Certification (Appendix B)	Provided	
•		
<u>Scoring Sections</u>	<u>Points Available</u>	<u>Points Available</u>
Section II. Organization Qualifications and Experience: Overview of Organization, Subcontractors, Organizational Chart, Litigation, Financial Viability, Certificate of Insurance	20	17
Section III. Proposed Services: Technical Assessment Form (Appendix D), Scope of Services: Functional Requirements, General/Technical Requirements Form (Appendix E), Project Management and Work Plan, Quality Assurance and Acceptance, User Training and Documentation, Implementation, Support and Maintenance, Work Plan	50	32
Section IV. Cost Proposal	30	7.40
<u>Total Points</u>	<u>100</u>	<u>56.40</u>

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202505077
RFP TITLE: ERP ACCOUNTING SOFTWARE
BIDDER: Avaap
DATE: 9.5.25

**OVERVIEW OF SECTION I
Preliminary Information**

Pass/Fail Criteria	Pass	Fail
Section I. Preliminary Information (Eligibility)	Pass	
• Proposal Cover Page (Appendix A)	Provided	
• Responsible Bidder Certification (Appendix B)	Provided	

Evaluation Team Comments

Proposal Cover Page (Appendix A)

- Provided

Responsible Bidder Certification (Appendix B)

- Provided

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202505077
RFP TITLE: ERP ACCOUNTING SOFTWARE
BIDDER: Avaap
DATE: 9.5.25

**EVALUATION OF SECTION II
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience: Overview of Organization, Skills, Qualifications; three (3) examples of projects which demonstrate their experience and expertise in performing these services, as well as highlighting the Bidder’s stated qualifications and skills., Subcontractors, Organizational Chart, Litigation, Financial Viability, Certificate of Insurance.	20	17

Evaluation Team Comments:

II. Overview of the Organization, Qualifications, Skills, and three (3) project examples

- Certified Workday service partner.
- Government focus, mostly local, not state government.
- Working w/similar size, large businesses and implementation expertise.
- Project management implementation but not financials, some fiscal reference, projects similar.
- Their qualifications and experience were not specific, more than customizing their experience to our solution.
- HR focused, didn’t go into financial system experience, more focused on the HR modules, migrating to a 40 - old system.

Demo Comments:

- 2 specific finance people on the call
- Showed they have clear and strong finance understanding

III. Subcontractors

- Did not identify subcontractors do not intend to use them.

IV. Organizational Chart (must have)

- Two in a box concept approach a positive, dedicated personnel for each phase
- They have someone doing leadership assessment of the client
- List former CPA or financial prof as someone on core team focused on educ and experience in financials other than change management or HR – a positive.

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: ERP ACCOUNTING SOFTWARE

BIDDER: Avaap

DATE: 9.5.25

- Resources are Workday certified. Exec level resources have Workday exp and longevity.
- Describe standard roles and typical organizational chart structure.
- They include specific people, roles, pictures, and qualifications at the organizational level but not at the assigned project team level.

V. Litigation

- Had some litigation listed in D & B; claim to have none.
- They have a UCC filing.

VI. Financial Viability

- Payment history concerns.
- Low to moderate financial stress a positive.

VII. Certificate of Insurances

- Provided and current.

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202505077
RFP TITLE: ERP ACCOUNTING SOFTWARE
BIDDER: Avaap
DATE: 9.5.25

**EVALUATION OF SECTION III
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Section III. Proposed Services: Technical Assessment Form (Appendix D), Scope of Services: Functional Requirements, General/Technical Requirements Form (Appendix E), Project Management and Work Plan, Quality Assurance and Acceptance, User Training and Documentation, Implementation, Support and Maintenance, Work Plan	50	32

Evaluation Team Comments:

Consensus Technical Assessment (Appendix D): Provisionally Met. If this bidder turns out to be the winner, they will submit further evidence (such as SOC 2 Type II from Workday and system security plan from Avaap), and the Information security office will vet those submissions, as part of contract negotiations.

Demo: Confirmed the Technical Assessment

Scope of Services

A. Functional Requirements

- Minimally address the functional requirements of RFP

Demo Notes

- Reports are dynamic
- Demonstrated understanding of actual needs
- Clear on best business practices
- Put work into the demo, good preparation
- Show a modern system; confirmed the functionality
- Most functions automated which is a cost savings long-term

B. General and Technical Requirements (Appendix E)

- They have a 12-hour recovery plan; RFP requires an 8-hour recovery plan.
- Within Appendix E, did not provide explanations for how they will meet the requirements.
- Data conversion/lack of understanding re: data that needs to be converted.
- Proposed solution doesn't fully comply; State is made responsible.

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: ERP ACCOUNTING SOFTWARE

BIDDER: Avaap

DATE: 9.5.25

- Data migration: provided an approach; a lot of responsibility on Department.
- Shows a lack of understanding of our business requirements and the vendor responsibility for compliance, based on those marked not applicable.

C. Project Management and Work Plan

- Well-defined Project Management plan.
- Have a governance process with a focus on risks.
- Provide a consultant to partner with CDS for each functional area.
- Use Smartsheet for project management tool.

D. Quality Assurance and Acceptance

- Meets requirements at a macro level.

E. User Training and Documentation

- Provide Organizational Change Management approach.
- Provide dedicated content developer.
- Provide training needs analysis.
- Not clear how much training is offered or provided for implementation vs purchasing training from Workday.
- Didn't meet RFP requirements for user manuals, help desk.
- Training requirements not met - need to contract for training from Workday.
- Expect CDS to provide a training coordinator.

F. Implementation

- Does not meet requirements for deployment certification process.
- Don't explain the resource requirements needed from CDS.
- Describe methodology combined with Workday's methodology.
- Expect CDS to have a dedicated implementation team.

G. Support and Maintenance

- Not clear how much is included in ongoing support service and maintenance.
- Expectation of bidder is for organization to become self-sufficient, not clear if AMS is included.

H. Work Plan

- In the RFP we state an implementation timeframe July1, 2026; plan in the proposal is October 2026.
- Provided high-level of company details.

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202505077
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BIDDER: Avaap
DATE: 9.5.25

**EVALUATION OF SECTION IV
Cost Proposal**

Lowest Submitted Cost Proposal	x	Cost Proposal Being Scored	x	Score Weight	=	Score
997,169.00	x	4,045,144.00	x	30 points	=	7.40

Evaluation Team Comments:

10.8.25

Team Consensus Cost Notes - Avaap: The Annual Cost given in Total Cost Summary, **3,476,512.00**, is incorrect, including an extra Renewal year cost of **\$645,643.00**, an error due to our Cost form. The correct Annual Cost, **\$2,830.869.00**, is given in the Annual Cost tab of the Cost form. Removing the incorrect additional Renewal Period Cost of **\$645,643.00**, corrected the sum of the given Implementation Cost, **\$1,214,275.00**, and given Annual Cost, **\$2,830.869.00**, shown in the Annual Cost tab, to equal the Appendix F Proposed Total Cost, **\$4,045,144.00**.

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
CONSENSUS EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: AVAAP

DATE: 07 AUGUST 2025

EVALUATOR NAMES: HAZEL STEVENSON, B. VICTOR CHAKRAVARTY, BEN HASCHALK

EVALUATOR DEPARTMENT: DAFS-OIT

Consensus Technical Assessment Decision: Provisionally Met. If this bidder turns out to be the winner, they will submit further evidence (such as SOC 2 Type II from Workday and system security plan from Avaap), and the Information security office will vet those submissions, as part of contract negotiations.

Data Compliance

NIST 800-171	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Only SOC 3 report from Workday. Does not cover the app layer.
Maine FOAA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Did not address
Maine Breach Notification Law	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Did not address
NIST 800-53: Rev5	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Only SOC 3 report from Workday. Does not cover the app layer.
Privacy Act of 1974	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Did not address
U.S. DHHS-OCSE	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Did not address
PCI-DSS 3.2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Marked as No
NACHA-ACH	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Marked as No
IRS 1075	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Marked as No

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
CONSENSUS EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: AVAAP

DATE: 07 AUGUST 2025

EVALUATOR NAMES: HAZEL STEVENSON, B. VICTOR CHAKRAVARTY, BEN HASCHALK

EVALUATOR DEPARTMENT: DAFS-OIT

IRS 1075 Contractor Language Addendum	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Marked as No
HIPAA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Marked as No
HIPAA BAA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Marked as No
HITECH	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Marked as No
IRS 1075	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Marked as No
MARS-E 2.0	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Marked as No
MITA 3.0	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Marked as No
45 CFR 95 621	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Marked as No
FERPA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Marked as No
DPPA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Marked as No
MaineIT	
H1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
CONSENSUS EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: AVAAP

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EVALUATOR DEPARTMENT: DAFS-OIT

	<i>Workday & AWS are both industry-leaders. However, it appears that the bidder is using non-US hosting.</i>
H2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Workday & AWS are both industry-leaders</i>
H3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Workday & AWS are both industry-leaders</i>
A1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Mentions RTO and RPO but not Data Retention.</i>
A2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Did not fully address</i>
A3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Submitted link does not work</i>
A4	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Unambiguous statement</i>
Information Security Standards	
S1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Truncated response</i>
S2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Not about Workday. It is about Avaap.</i>
S3	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Bidder answered NO. Not about Workday. It is about Avaap.</i>
S4	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Not about Workday. It is about Avaap.</i>
S5	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
CONSENSUS EVALUATION NOTES**

RFP #: 202505077

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BIDDER NAME: AVAAP

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EVALUATOR DEPARTMENT: DAFS-OIT

	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Marked N/A. Workday will not reveal its components.
Cloud Service Provider Reqs	
CSP1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Cannot agree to individual customers.
CSP2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Crisp statement
CSP3	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Marked Not Applicable. In reality, this is probably the most important policy, and highly applicable. Vague, non-specific response.
CSP4	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No agreement to compliance with Section 508.
CSP5	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Cannot agree to individual customers.
CSP6	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Marked Not Applicable. Vague, nonspecific response.
CSP7	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Even if the Security stance of Workday is accepted, due to the SOC 3 report, no mention of Avaap
CSP8	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Crisp statement
CSP9	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Crisp statement
CSP10	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
CONSENSUS EVALUATION NOTES**

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EVALUATOR DEPARTMENT: DAFS-OIT

	<i>Even if the Security stance of Workday is accepted, due to the SOC 3 report, no mention of Avaap</i>
CSP11	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the Security stance of Workday is accepted, due to the SOC 3 report, no mention of Avaap</i>
CSP12	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Marked Not Applicable. Vague, non-specific response.</i>
CSP13	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Marked Not Applicable. Vague, non-specific response.</i>
CSP14	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if Workday's controls are deemed adequate, due to the SOC 3 report, no mention of Avaap. When in reality it is Avaap's job to do the Saas configuration.</i>
NIST Reqs	
N1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Both Workday & AWS are industry-leaders</i>
N2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if Workday's controls are deemed adequate, due to the SOC 3 report, no mention of Avaap</i>
N3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if Workday's controls are deemed adequate, due to the SOC 3 report, no mention of Avaap</i>
N4	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if Workday's controls are deemed adequate, due to the SOC 3 report, no mention of Avaap</i>
N5	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
CONSENSUS EVALUATION NOTES**

RFP #: 202505077

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EVALUATOR DEPARTMENT: DAFS-OIT

	<i>Even if Workday's controls are deemed adequate, due to the SOC 3 report, no mention of Avaap</i>
N6	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if Workday's controls are deemed adequate, due to the SOC 3 report, no mention of Avaap</i>
N7	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if Workday's controls are deemed adequate, due to the SOC 3 report, no mention of Avaap</i>
N8	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Workday controls identity and authentication.
N9	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if Workday's controls are deemed adequate, due to the SOC 3 report, no mention of Avaap</i>
N10	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if Workday's controls are deemed adequate, due to the SOC 3 report, no mention of Avaap</i>
N11	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if Workday's controls are deemed adequate, due to the SOC 3 report, no mention of Avaap</i>
N12	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Both Workday & AWS are industry-leaders</i>
N13	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Both Workday & AWS are industry-leaders</i>
N14	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Bonus remark!</i>

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: RFP 202505077
RFP TITLE: ERP Accounting Software
BIDDER: Chetu
DATE: 9.9.25

SUMMARY PAGE

Department Name: Department of Education
Name of RFP Coordinator: Dara Fruchter
Names of Evaluators: Katherine Warren, Hazel Stevenson, Kerry Matheson, Nicole L. Denis, Eric Hockaday, Dan Hemdal, Ben Haschalk (tech), Victor Chakravarty (tech)

<u>Pass/Fail Criteria</u>	<u>Pass</u>	<u>Fail</u>
Section I. Preliminary Information (Eligibility)	Pass	
• Proposal Cover Page (Appendix A)	Provided	
• Responsible Bidder Certification (Appendix B)	Provided	
<u>Scoring Sections</u> (Edit sections below to match evaluation criteria within RFP)	<u>Points Available</u>	<u>Points Available</u>
Section II. Organization Qualifications and Experience: Overview of Organization, Subcontractors, Organizational Chart, Litigation, Financial Viability, Certificate of Insurance	20	8
Section III. Proposed Services: Technical Assessment Form (Appendix D), Scope of Services: Functional Requirements General/Technical Requirements Form (Appendix E), Project Management and Work Plan, Quality Assurance and Acceptance, User Training and Documentation, Implementation, Support and Maintenance, Work Plan	50	5
Section IV. Cost Proposal	30	30
<u>Total Points</u>	<u>100</u>	<u>43</u>

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: RFP 202505077
RFP TITLE: ERP Accounting Software
BIDDER: Chetu
DATE: 9.9.25

**OVERVIEW OF SECTION I
Preliminary Information**

Pass/Fail Criteria	Pass	Fail
Section I. Preliminary Information (Eligibility)	Pass	
• Proposal Cover Page (Appendix A)	Provided	
• Responsible Bidder Certification (Appendix B)	Provided	

Evaluation Team Comments

Proposal Cover Page (Appendix A)

- **Provided**

Responsible Bidder Certification (Appendix B)

- **Provided**

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: RFP 202505077
RFP TITLE: ERP Accounting Software
BIDDER: Chetu
DATE: 9.9.25

**EVALUATION OF SECTION II
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
<p>Section II. Organization Qualifications and Experience: Overview of Organization, Skills, Qualifications; three (3) examples of projects which demonstrate their experience and expertise in performing these services, as well as highlighting the Bidder’s stated qualifications and skills., Subcontractors, Organizational Chart, Litigation, Financial Viability, Certificate of Insurance.</p>	20	8

Evaluation Team Comments:

- II. Overview of the Organization, Qualifications, Skills, and three (3) project examples**
 - 25 years’ experience.
 - Examples not fiscally strong or focused; limited descriptions, not government based.
 - No dates on their examples.
 - Large number of developers, some PMP, and 6 sigma.
 - Unrealistic team allocation for the size of the project.

- III. Subcontractors**
 - Not addressed

- IV. Organizational Chart (must have)**
 - Provided basic chart with roles and years of experience, financial expertise unclear.

- V. Litigation**
 - 7 noted, provider as plaintiff, within 2024-25 active.
 - Did not provide 5 years.

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

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DATE: 9.9.25

VI. Financial Viability

- D & B payment history concerns.
- Low moderate financial stress; moderate overall business risk.
- High delinquency rate.

VII. Certificate of Insurances

- Expired.
- No data breach within certificate.

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: RFP 202505077
RFP TITLE: ERP Accounting Software
BIDDER: Chetu
DATE: 9.9.25

**EVALUATION OF SECTION III
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Section III. Proposed Services: Technical Assessment Form (Appendix D), Scope of Services: Functional Requirements, General/Technical Requirements Form (Appendix E), Project Management and Work Plan, Quality Assurance and Acceptance, User Training and Documentation, Implementation, Support and Maintenance, Work Plan	50	5

Evaluation Team Comments:

Consensus Technical Assessment (Appendix D) Decision: Not Met

Overall Quality of Response & Evidence: Poor

Demo: Technical Assessment does not change based on demo.

Scope of Services

A. Functional Requirements

- Address the requirements by listing modules, few details; provided the pros and cons of OTS which was not requested.
- Provided that project would be GASB.
- AD hoc and customized reporting.
- Dynamic forms for things like IEPs, evaluations and service logs.
- Ability to EZClaims for medical billing functionality, but overall functionality is fairly restricted.
- Customizable reporting by department or role which helps safeguard personal identification.
- Proposed custom ERP rather than off the shelf system.

- **Functional Requirements Demo Comments:**

- Did not show us the overall functionality we asked about
- Did not show us a report functionality
- State is responsible for providing hosting environment
- Do not provide hosting
- SQL with Power BI report designer reporting weak
- Did not provide what a financial report looks like

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

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BIDDER: Chetu

DATE: 9.9.25

B. General and Technical Requirements (Appendix E)

- Agree to meet most of the requirements with some exceptions for integration but did not name their solution or hosting.

C. Project Management and Work Plan

- Not addressed.

D. Quality Assurance and Acceptance

- Not addressed.

E. User Training and Documentation

- Provide 12 days for training.

F. Implementation

- Not addressed.

G. Support and Maintenance

- Not addressed.

H. Work Plan

- Did not meet the requirement.

**STATE OF MAINE
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**EVALUATION OF SECTION IV
Cost Proposal**

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$997,169.00	,	\$997,169.00	x	30 points	=	30

Evaluation Team Comments:

10.8.25 None

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
CONSENSUS EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: CHETU

DATE: 15 AUG 2025

EVALUATOR NAME: HAZEL STEVENSON, B. VICTOR CHAKRAVARTY, BEN HASCHALK

EVALUATOR DEPARTMENT: DAFS-OIT

Consensus Technical Assessment Decision: Not Met	
Overall Quality of Response & Evidence: Poor	
Data Compliance	
NIST 800-171	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Did not address
Maine FOAA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Crisp statement
Maine Breach Notification Law	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Did not address
NIST 800-53: Rev5	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Mentioned SOC 1 Type 2, which is really about process controls, not Cybersecurity. No SOC 2 mentioned.
Privacy Act of 1974	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Did not address
U.S. DHHS-OCSE	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Did not address
PCI-DSS 3.2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
NACHA-ACH	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
IRS 1075	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Marked Not Applicable. No explanation.
IRS 1075 Contractor	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak

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EVALUATOR NAME: HAZEL STEVENSON, B. VICTOR CHAKRAVARTY, BEN HASCHALK

EVALUATOR DEPARTMENT: DAFS-OIT

Language Addendum	<i>Marked Not Applicable. No explanation.</i>
HIPAA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>No evidence submitted</i>
HIPAA BAA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>No evidence submitted</i>
HITECH	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>No evidence submitted</i>
IRS 1075	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Marked Not Applicable. No explanation.</i>
MARS-E 2.0	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Marked Not Applicable. No explanation.</i>
MITA 3.0	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Marked Not Applicable. No explanation.</i>
45 CFR 95 621	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Marked Not Applicable. No explanation.</i>
FERPA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>No evidence submitted</i>
DPPA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>No evidence submitted</i>
MaineIT	
H1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>No evidence submitted</i>
H2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
CONSENSUS EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: CHETU

DATE: 15 AUG 2025

EVALUATOR NAME: HAZEL STEVENSON, B. VICTOR CHAKRAVARTY, BEN HASCHALK

EVALUATOR DEPARTMENT: DAFS-OIT

	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
H3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
A1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
A2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
A3	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Marked Not Applicable. No explanation.
A4	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Unambiguous statement
Information Security Standards	
S1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted, refer to "ISP"
S2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Mentions client not sub
S3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Acceptable statement
S4	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Weak assurances
S5	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Credible BoM
Cloud Service Provider Reqs	

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
CONSENSUS EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: CHETU

DATE: 15 AUG 2025

EVALUATOR NAME: HAZEL STEVENSON, B. VICTOR CHAKRAVARTY, BEN HASCHALK

EVALUATOR DEPARTMENT: DAFS-OIT

CSP1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
CSP2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Crisp statement
CSP3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
CSP4	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
CSP5	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
CSP6	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
CSP7	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
CSP8	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
CSP9	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
CSP10	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
CSP11	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
CSP12	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
CONSENSUS EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: CHETU

DATE: 15 AUG 2025

EVALUATOR NAME: HAZEL STEVENSON, B. VICTOR CHAKRAVARTY, BEN HASCHALK

EVALUATOR DEPARTMENT: DAFS-OIT

	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
CSP13	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
CSP14	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
NIST Reqs	
N1	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Marked No. Further, no evidence submitted.
N2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
N3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
N4	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
N5	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Minimal response
N6	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Minimal response
N7	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Minimal response
N8	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Minimal response
N9	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
CONSENSUS EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: CHETU

DATE: 15 AUG 2025

EVALUATOR NAME: HAZEL STEVENSON, B. VICTOR CHAKRAVARTY, BEN HASCHALK

EVALUATOR DEPARTMENT: DAFS-OIT

	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input type="checkbox"/> <i>Adequate</i> <input checked="" type="checkbox"/> <i>Weak</i>
	<i>Minimal response</i>
N10	<i>Quality of Response:</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input type="checkbox"/> <i>Adequate</i> <input checked="" type="checkbox"/> <i>Weak</i>
	<i>Minimal response</i>
N11	<i>Quality of Response:</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input type="checkbox"/> <i>Adequate</i> <input checked="" type="checkbox"/> <i>Weak</i>
	<i>Minimal response</i>
N12	<i>Quality of Response:</i> <input type="checkbox"/> <i>Adequate</i> <input checked="" type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input type="checkbox"/> <i>Adequate</i> <input checked="" type="checkbox"/> <i>Weak</i>
	<i>Marked No. "local facilities" not explained</i>
N13	<i>Quality of Response:</i> <input type="checkbox"/> <i>Adequate</i> <input checked="" type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input type="checkbox"/> <i>Adequate</i> <input checked="" type="checkbox"/> <i>Weak</i>
	<i>Marked Not Applicable, no reason provided</i>
N14	<i>Quality of Response:</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input type="checkbox"/> <i>Adequate</i> <input checked="" type="checkbox"/> <i>Weak</i>
	<i>No evidence submitted</i>

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: RFP # 202505077
RFP TITLE: ERP Accounting Software
BIDDER: Encore
DATE: 9.9.25

SUMMARY PAGE

Department Name: Department of Education
Name of RFP Coordinator: Dara Fruchter
Names of Evaluators: Katherine Warren, Hazel Stevenson, Kerry Matheson, Nicole L. Denis, Eric Hockaday, Dan Hemdal, Ben Haschalk (tech), Victor Chakravarty (tech)

<u>Pass/Fail Criteria</u>	<u>Pass</u>	<u>Fail</u>
Section I. Preliminary Information (Eligibility)	Pass	
• Proposal Cover Page (Appendix A)	Provided	
• Responsible Bidder Certification (Appendix B)	Provided	
•		
<u>Scoring Sections</u>	<u>Points Available</u>	<u>Points Available</u>
Section II. Organization Qualifications and Experience: Overview of Organization, Subcontractors, Organizational Chart, Litigation, Financial Viability, Certificate of Insurance	20	15
Section III. Proposed Services: Technical Assessment Form (Appendix D), Scope of Services: Functional Requirements, General/Technical Requirements Form (Appendix E), Project Management and Work Plan, Quality Assurance and Acceptance, User Training and Documentation, Implementation, Support and Maintenance, Work Plan	50	33
Section IV. Cost Proposal	30	29.68
<u>Total Points</u>	<u>100</u>	<u>77.68</u>

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: RFP # 202505077
RFP TITLE: ERP Accounting Software
BIDDER: Encore
DATE: 9.9.25

**OVERVIEW OF SECTION I
Preliminary Information**

Pass/Fail Criteria	Pass	Fail
Section I. Preliminary Information (Eligibility)	Pass	
• Proposal Cover Page (Appendix A)	Provided	
• Responsible Bidder Certification (Appendix B)	Provided	

Evaluation Team Comments

Proposal Cover Page (Appendix A)

- **Provided**

Responsible Bidder Certification (Appendix B)

- **Provided**

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: RFP # 202505077
RFP TITLE: ERP Accounting Software
BIDDER: Encore
DATE: 9.9.25

**EVALUATION OF SECTION II
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience: Overview of Organization, Skills, Qualifications; three (3) examples of projects which demonstrate their experience and expertise in performing these services, as well as highlighting the Bidder’s stated qualifications and skills., Subcontractors, Organizational Chart, Litigation, Financial Viability, Certificate of Insurance.	20	15

Evaluation Team Comments:

II. Overview of the Organization, Qualifications, Skills, and three (3) project examples

- Thirty-five years of experience with ERP, CRM, and BI
- Mis-spelled State name
- Experience with Great Plains migration to MSD 365
- Integrate with student information services
- Projects: relatively small and upgrades for long-term customers

III. Subcontractors

- Sylogist serves non-profits, municipalities and K-12

IV. Organizational Chart (must have)

- Provide positions with experience, and include fiscal expertise, team structure, roles, and project consultants expertise sharing longevity and years of experience.
- Was not clear if there was a history of partnering with Sylogist.

Demo Comment

- Clear partnership between Encore and Sylogist

V. Litigation

- None

VI. Financial Viability

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: RFP # 202505077

RFP TITLE: ERP Accounting Software

BIDDER: Encore

DATE: 9.9.25

- **D & B snapshot, financial stress is low risk**

VII. Certificate of Insurances

- **Provided Current; included cybersecurity**

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: RFP # 202505077
RFP TITLE: ERP Accounting Software
BIDDER: Encore
DATE: 9.9.25

**EVALUATION OF SECTION III
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Section III. Proposed Services: Technical Assessment Form (Appendix D), Scope of Services: Functional Requirements, General/Technical Requirements Form (Appendix E), Project Management and Work Plan, Quality Assurance and Acceptance, User Training and Documentation, Implementation, Support and Maintenance, Work Plan	50	33

Evaluation Team Comments:

Consensus Technical Assessment (Appendix D):

Consensus Technical Assessment Decision: Provisionally Met. If this bidder turns out to be the winner, they will submit further evidence (ISP, ISMS, Data processing notice from Encore), and the Information security office will vet those submissions, as part of contract negotiations.

Demo comment: nothing in the Demo changed the technical assessment.

Scope of Services

A. Functional Requirements

- Refers to grants management.
- Sylogist government ERP tailored for government clients.
- Unified core financials solution with billing, collections, budgeting and grants management.
- Indirect and cost matching in kind contributions.
- Multi-funds accounting and process which eliminates excel ad-ins.
- Cash flow forecasting and automated invoice approvals.
- Fixed asset tracking, the system uses “due to” and “due from” entries.
- Fund accounting through both AP and AR modules.

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: RFP # 202505077

RFP TITLE: ERP Accounting Software

BIDDER: Encore

DATE: 9.9.25

Demo Notes

- Very informative; best business practices, financial people involved, understood the priorities.
- Understood grant management.
- Allowed reporting with multiple entities with consolidation.
- Lots of good detail, very flexible reporting, real time information.
- Import invoices directly from email.
- Automated bank reconciliation.
- Indirect allocation capability as needed.
- Clear in the value they bring as a third-party partner.
- Multiple versions of budgeting-forecasting.
- Very good knowledge of MS Dynamics 365 and good presentation.
- Product is already customized for government and successful integration of technical tool and business case.

B. General and Technical Requirements (Appendix E)

- Provided basic required information; response contained Maine specific detail.
- Inconsistency in responses between technical capability and business functioning in Appendix D and E.
- Interfaces and integration will require Maine specific customization to meet statutory compliance requirements.

C. Project Management and Work Plan

- Listed standard PM activities.
- Have accelerators with pre-built templates and connectors.
- Proposed Q3 of 2026 contingent upon engagement.
- 24 hour on-call escalation path.

D. Quality Assurance and Acceptance

- Follow QA protocols didn't include requirement test planning.

E. User Training and Documentation

- Lots of reliance on Microsoft products may not be specific to Maine's implementation.
- Supplied add-on support options.
- Lack of clarity on what is provided for training.
- Not clear level of training during implementation.

F. Implementation

- Have a methodology with current governance, good descriptions.
- Assumption about the training environment will be provisioned by CDS.
- Contract management is highly specific.

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: RFP # 202505077

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G. Support and Maintenance

- Provided some details and a SLA sample.
- Standard maintenance is included in subscriptions.

H. Work Plan

- Meets requirements within 12 months.
- Minimal workplan with 4 milestones.
- Expecting CDS involvement.

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: RFP # 202505077
RFP TITLE: ERP Accounting Software
BIDDER: Encore
DATE: 9.9.25

**EVALUATION OF SECTION IV
Cost Proposal**

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$997,169.00	,	\$1,008,024.28	x	30 points	=	29.68

Evaluation Team Comments:

10.8.25 None

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
CONSENSUS EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: ENCORE

DATE: 15 AUG 2025

EVALUATOR NAME: HAZEL STEVENSON, BEN HASCHALK, B. VICTOR CHAKRAVARTY

EVALUATOR DEPARTMENT: DAFS-OIT

Consensus Technical Assessment Decision: Provisionally Met. If this bidder turns out to be the winner, they will submit further evidence (ISP, ISMS, Data processing notice from Encore), and the Information security office will vet those submissions, as part of contract negotiations.	
Overall Quality of Response & Evidence: Poor	
Data Compliance	
NIST 800-171	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Marked Not Applicable. TA team disagrees with response
Maine FOAA	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Marked Not Applicable. TA team disagrees with response
Maine Breach Notification Law	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
NIST 800-53: Rev5	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No information provided regarding security compliance of the platform (D365).
Privacy Act of 1974	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No information provided regarding security compliance of the platform (D365).
U.S. DHHS-OCSE	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No information provided regarding security compliance of the platform (D365).
PCI-DSS 3.2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Marked No. Handled by third-party banking partner.
NACHA-ACH	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Marked No. Handled by third-party banking partner.

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
CONSENSUS EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: ENCORE

DATE: 15 AUG 2025

EVALUATOR NAME: HAZEL STEVENSON, BEN HASCHALK, B. VICTOR CHAKRAVARTY

EVALUATOR DEPARTMENT: DAFS-OIT

IRS 1075	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Conflicted explanation
IRS 1075 Contractor Language Addendum	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Conflicted explanation
HIPAA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Marked No. No PHI processed.
HIPAA BAA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Marked No. No PHI processed.
HITECH	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Marked No. No PHI processed.
IRS 1075	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Marked Not Applicable. No ACA data.
MARS-E 2.0	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Marked Not Applicable. No ACA data.
MITA 3.0	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Marked Not Applicable. No Medicaid data.
45 CFR 95 621	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Marked Not Applicable. No Medicaid data.
FERPA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Marked No. No student data.
DPPA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Marked No. No drivers license data.

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
CONSENSUS EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: ENCORE

DATE: 15 AUG 2025

EVALUATOR NAME: HAZEL STEVENSON, BEN HASCHALK, B. VICTOR CHAKRAVARTY

EVALUATOR DEPARTMENT: DAFS-OIT

MaineIT	
H1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Crisp statement – Azure D365
H2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Crisp statement – Azure D365
H3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Crisp statement – Azure D365
A1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Crisp statement – Azure D365, bidder redundancy protection program
A2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Crisp statement – Azure D365. Environments dictated by the State.
A3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Crisp Statement – Azure D365
A4	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Crisp statement
Information Security Standards	
S1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Didn't share "ISP"
S2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Crisp statement – Azure D365
S3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Crisp statement
S4	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
CONSENSUS EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: ENCORE

DATE: 15 AUG 2025

EVALUATOR NAME: HAZEL STEVENSON, BEN HASCHALK, B. VICTOR CHAKRAVARTY

EVALUATOR DEPARTMENT: DAFS-OIT

	<i>Marked Not Applicable. Ambiguous Explanation.</i>
S5	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Marked Not Applicable. But credible Explanation.</i>
Cloud Service Provider Reqs	
CSP1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Addresses Microsoft but not bidder</i>
CSP2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Crisp statement</i>
CSP3	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Marked Not Applicable. When, in reality, this is probably the most important policy for us.</i>
CSP4	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Explanation does not address question</i>
CSP5	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Crisp statement – Azure D365</i>
CSP6	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Microsoft Purview not relevant. TLS 1.2+ by itself is not sufficient.</i>
CSP7	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Marked Not Applicable. Addresses Microsoft but not bidder.</i>
CSP8	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Marked "Partially N/A." However, the Explanation is still valid.</i>
CSP9	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Crisp statement</i>
CSP10	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
CONSENSUS EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: ENCORE

DATE: 15 AUG 2025

EVALUATOR NAME: HAZEL STEVENSON, BEN HASCHALK, B. VICTOR CHAKRAVARTY

EVALUATOR DEPARTMENT: DAFS-OIT

	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Marked Not Applicable. Weak Explanation.
CSP11	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Marked Not Applicable. Weak Explanation. Microsoft Defender for Cloud does not perform in-depth Vulnerability Scanning.
CSP12	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Addresses Microsoft but not bidder. Although mentions "annual third-party audits."
CSP13	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Marked "Not Applicable." Explanation lacking in detail.
CSP14	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Marked "Not Applicable." Explanation lacking in detail.
NIST Reqs	
N1	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Marked "Not Applicable." However, the Explanation is still valid.
N2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Crisp Statement
N3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	ISMS not submitted
N4	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Marked "Not Applicable." However, the Explanation is still valid.
N5	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Minimal response
N6	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
CONSENSUS EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: ENCORE

DATE: 15 AUG 2025

EVALUATOR NAME: HAZEL STEVENSON, BEN HASCHALK, B. VICTOR CHAKRAVARTY

EVALUATOR DEPARTMENT: DAFS-OIT

	<i>No evidence submitted</i>
N7	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>"Data processing notice" is not explained</i>
N8	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Explanation lacking detail</i>
N9	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Crisp statement</i>
N10	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Marked "Partially N/A." Explanation lacking details.</i>
N11	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Marked "Partially N/A." However, the Explanation is still valid.</i>
N12	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Marked "Partially N/A." However, the Explanation is still valid.</i>
N13	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Crisp statement</i>
N14	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Marked Not Applicable. Nothing submitted.</i>

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: RFP # 202505077
RFP TITLE: ERP Accounting Software
BIDDER: iuvo
DATE: 9.9.25

SUMMARY PAGE

Department Name: Department of Education
Name of RFP Coordinator: Dara Fruchter
Names of Evaluators: Katherine Warren, Hazel Stevenson, Kerry Matheson, Nicole L. Denis, Eric Hockaday, Dan Hemdal, Ben Haschalk (tech), Victor Chakravarty (tech)

<u>Pass/Fail Criteria</u>	<u>Pass</u>	<u>Fail</u>
Section I. Preliminary Information (Eligibility)	Pass	
• Proposal Cover Page (Appendix A)	Provided	
• Responsible Bidder Certification (Appendix B)	Provided	
•		
<u>Scoring Sections</u>	<u>Points Available</u>	<u>Points Available</u>
Section II. Organization Qualifications and Experience: Overview of Organization, Subcontractors, Organizational Chart, Litigation, Financial Viability, Certificate of Insurance	20	8
Section III. Proposed Services: Technical Assessment Form (Appendix D), Scope of Services: Functional Requirements, General/Technical Requirements Form (Appendix E), Project Management and Work Plan, Quality Assurance and Acceptance, User Training and Documentation, Implementation, Support and Maintenance, Work Plan	50	10
Section IV. Cost Proposal	30	7.82
<u>Total Points</u>	<u>100</u>	<u>25.82</u>

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: RFP # 202505077
RFP TITLE: ERP Accounting Software
BIDDER: iuvo
DATE: 9.9.25

**OVERVIEW OF SECTION I
Preliminary Information**

Pass/Fail Criteria	Pass	Fail
Section I. Preliminary Information (Eligibility)	Pass	
• Proposal Cover Page (Appendix A)	Provided	
• Responsible Bidder Certification (Appendix B)	Provided	

Evaluation Team Comments

Proposal Cover Page (Appendix A)

- **Provided**

Responsible Bidder Certification (Appendix B)

- **Provided**

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: RFP # 202505077
RFP TITLE: ERP Accounting Software
BIDDER: iuvo
DATE: 9.9.25

**EVALUATION OF SECTION II
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience: Overview of Organization, Skills, Qualifications; three (3) examples of projects which demonstrate their experience and expertise in performing these services, as well as highlighting the Bidder’s stated qualifications and skills., Subcontractors, Organizational Chart, Litigation, Financial Viability, Certificate of Insurance.	20	8

Evaluation Team Comments:

- I. Overview of the Organization, Qualifications, Skills, and three (3) project examples**
 - Experience with ERP consulting, and support services.
 - Specialize in government contracting experience migrating from Great Plains.
 - Focus on financials, bios demonstrate experience.
 - Premiere Deltek partner, decade of supporting Deltek Cost Point, mention QuickBooks.
 - Project examples are weak; do not show experience with government agencies, no description of work products.

- II. Subcontractors**
 - None

- III. Organizational Chart (must have)**
 - Provided names for two people for the project team; incomplete
 - 30 full-time 20 part-time employees

- IV. Litigation - None**

- V. Financial Viability**
 - Not provided

- VI. Certificate of Insurances**
 - Provided; no cyber-security listed

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: RFP # 202505077
RFP TITLE: ERP Accounting Software
BIDDER: iuvo
DATE: 9.9.25

**EVALUATION OF SECTION III
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Section III. Proposed Services: Technical Assessment Form (Appendix D), Scope of Services: Functional Requirements, General/Technical Requirements Form (Appendix E), Project Management and Work Plan, Quality Assurance and Acceptance, User Training and Documentation, Implementation, Support and Maintenance, Work Plan	50	10

Evaluation Team Comments:

Consensus Technical Assessment Summary (Appendix D):

Consensus Technical Assessment Decision:

Not Met. Overall Quality of Response & Evidence: Poor

Demo:

Nothing in the demonstration changed the tech assessment, cloud hosting partner is AWS

Scope of Services

A. Functional Requirements

- Minimal response; do not address all functional requirements.

Demo Notes

Overview of fund accounting.

B. General and Technical Requirements (Appendix E)

- No experience in IDEA and education applications.
- Solution requires custom configuration for education related state and federal compliances.
- Brief explanations, lack detail on how they will meet it.

C. Project Management and Work Plan

- Min detail on PM approach and change management
- Go live 7/2026-August 2026

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: RFP # 202505077

RFP TITLE: ERP Accounting Software

BIDDER: iuvo

DATE: 9.9.25

D. Quality Assurance and Acceptance

- Identified key activities and deliverables at a high level lacking in detail.

E. User Training and Documentation

- High level lacking in detail.
- Specific training options.

F. Implementation

- High level lacking in detail.

G. Support and Maintenance

- Not addressed.

H. Work Plan

- High level tasks by phase and deliver training aligned with phases.

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: RFP # 202505077
RFP TITLE: ERP Accounting Software
BIDDER: iuvo
DATE: 9.9.25

**EVALUATION OF SECTION IV
Cost Proposal**

Lowest Submitted Cost Proposal	,	Cost Proposal Being Scored	x	Score Weight	=	Score
\$997,169.00	,	\$3,823,350.00	x	30 points	=	7.82

Evaluation Team Comments:

10.8.25 The sum of given Implementation Cost, **\$495,350.00**, and the given Annual Cost, **\$3,328,000.00**, equals the given Appendix F Proposed Total Cost, **\$3,823,350.00**.

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
CONSENSUS EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: IUVO

DATE: 22 AUG 2025

EVALUATOR NAME: HAZEL STEVENSON, BEN HASCHALK, B. VICTOR CHAKRAVARTY

EVALUATOR DEPARTMENT: DAFS-OIT

Consensus Technical Assessment Decision: Not Met	
Overall Quality of Response & Evidence: Poor	
Data Compliance	
NIST 800-171	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
Maine FOAA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
Maine Breach Notification Law	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
NIST 800-53: Rev5	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
Privacy Act of 1974	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
U.S. DHHS-OCSE	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
PCI-DSS 3.2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
NACHA-ACH	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
IRS 1075	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
IRS 1075 Contractor	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
CONSENSUS EVALUATION NOTES**

RFP #: 202505077

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BIDDER NAME: IUVO

DATE: 22 AUG 2025

EVALUATOR NAME: HAZEL STEVENSON, BEN HASCHALK, B. VICTOR CHAKRAVARTY

EVALUATOR DEPARTMENT: DAFS-OIT

Language Addendum	
HIPAA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
HIPAA BAA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
HITECH	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
IRS 1075	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
MARS-E 2.0	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input type="checkbox"/> Weak
	No evidence submitted
MITA 3.0	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
45 CFR 95 621	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
FERPA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
DPPA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
MaineIT	
H1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
H2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
CONSENSUS EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: IUVO

DATE: 22 AUG 2025

EVALUATOR NAME: HAZEL STEVENSON, BEN HASCHALK, B. VICTOR CHAKRAVARTY

EVALUATOR DEPARTMENT: DAFS-OIT

	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
H3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
A1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
A2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Follows SDLC
A3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	"May need to be reviewed"
A4	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Addressed only 1 of 3 questions
Information Security Standards	
S1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence provided regarding bidder compliance, and the bidder's contribution is not covered.
S2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Confusion between subcontractor & user
S3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Did not explicitly answer the question
S4	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Cited the Deltek Security Compliance page but did not address the bidder.
S5	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
CONSENSUS EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: IUVO

DATE: 22 AUG 2025

EVALUATOR NAME: HAZEL STEVENSON, BEN HASCHALK, B. VICTOR CHAKRAVARTY

EVALUATOR DEPARTMENT: DAFS-OIT

	<i>Credible BoM</i>
Cloud Service Provider Reqs	
CSP1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Vague Explanation. No Evidence submitted, may need additional coordination and setup.</i>
CSP2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Vague Explanation. Not directly addressed.</i>
CSP3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Vague Explanation. No Evidence submitted, may need additional coordination and setup.</i>
CSP4	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Vague Explanation. No Evidence submitted, may need additional coordination and setup.</i>
CSP5	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Vague Explanation. No Evidence submitted, may need additional coordination and setup.</i>
CSP6	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Vague Explanation. No Evidence submitted, may need additional coordination and setup.</i>
CSP7	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Vague Explanation. No Evidence submitted, may need additional coordination and setup.</i>
CSP8	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Vague Explanation. No Evidence submitted, may need additional coordination and setup.</i>
CSP9	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
CONSENSUS EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: IUVO

DATE: 22 AUG 2025

EVALUATOR NAME: HAZEL STEVENSON, BEN HASCHALK, B. VICTOR CHAKRAVARTY

EVALUATOR DEPARTMENT: DAFS-OIT

	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Vague Explanation. No Evidence submitted, may need additional coordination and setup.
CSP10	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Vague Explanation. No Evidence submitted, may need additional coordination and setup.
CSP11	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Vague Explanation. No Evidence submitted, may need additional coordination and setup.
CSP12	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Vague Explanation. No Evidence submitted, may need additional coordination and setup.
CSP13	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Vague Explanation. No Evidence submitted, may need additional coordination and setup.
CSP14	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Vague Explanation. No Evidence submitted, may need additional coordination and setup.
NIST Reqs	
N1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Vague Explanation. No Evidence submitted.
N2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Vague Explanation. No Evidence submitted.
N3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Vague Explanation. No Evidence submitted.
N4	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
CONSENSUS EVALUATION NOTES**

RFP #: 202505077

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BIDDER NAME: IUVO

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EVALUATOR NAME: HAZEL STEVENSON, BEN HASCHALK, B. VICTOR CHAKRAVARTY

EVALUATOR DEPARTMENT: DAFS-OIT

	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak Vague Explanation. No Evidence submitted.
N5	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak Partial response for platform, no response for the bidder.
N6	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak Vague Explanation. No Evidence submitted.
N7	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak Vague Explanation. No Evidence submitted.
N8	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak Vague Explanation. No Evidence submitted.
N9	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak Vague Explanation. No Evidence submitted.
N10	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak Vague Explanation. No Evidence submitted.
N11	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak Response lacking details.
N12	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak Vague Explanation. No Evidence submitted.
N13	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak Vague Explanation. No Evidence submitted.
N14	Quality of Response: <input type="checkbox"/> Adequate <input type="checkbox"/> Weak Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input type="checkbox"/> Weak Marked No. Nothing submitted.

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202505077
RFP TITLE: ERP Accounting Software
BIDDER: OnActuate
DATE: 9.9.25

SUMMARY PAGE

Department Name: Department of Education
Name of RFP Coordinator: Dara Fruchter
Names of Evaluators: Katherine Warren, Hazel Stevenson, Kerry Matheson, Nicole L. Denis, Eric Hockaday, Dan Hemdal, Ben Haschalk (tech), Victor Chakravarty (tech)

<u>Pass/Fail Criteria</u>	Pass	Fail
Section I. Preliminary Information (Eligibility)	Pass	
• Proposal Cover Page (Appendix A)	Provided	
• Responsible Bidder Certification (Appendix B)	Provided	
•		
<u>Scoring Sections</u>	<u>Points Available</u>	<u>Points Available</u>
Section II. Organization Qualifications and Experience: Overview of Organization, Subcontractors, Organizational Chart, Litigation, Financial Viability, Certificate of Insurance	20	14
Section III. Proposed Services: Technical Assessment Form (Appendix D), Scope of Services: Functional Requirements, General/Technical Requirements Form (Appendix E), Project Management and Work Plan, Quality Assurance and Acceptance, User Training and Documentation, Implementation, Support and Maintenance, Work Plan	50	28
Section IV. Cost Proposal	30	20.19
<u>Total Points</u>	<u>100</u>	<u>62.19</u>

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202505077
RFP TITLE: ERP Accounting Software
BIDDER: OnActuate
DATE: 9.9.25

**OVERVIEW OF SECTION I
Preliminary Information**

Pass/Fail Criteria	Pass	Fail
Section I. Preliminary Information (Eligibility)	Pass	
• Proposal Cover Page (Appendix A)	Provided	
• Responsible Bidder Certification (Appendix B)	Provided	

Evaluation Team Comments

Proposal Cover Page (Appendix A)

- **Provided**

Responsible Bidder Certification (Appendix B)

- **Provided**

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202505077
RFP TITLE: ERP Accounting Software
BIDDER: OnActuate
DATE: 9.9.25

**EVALUATION OF SECTION II
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience: Overview of Organization, Skills, Qualifications; three (3) examples of projects which demonstrate their experience and expertise in performing these services, as well as highlighting the Bidder’s stated qualifications and skills., Subcontractors, Organizational Chart, Litigation, Financial Viability, Certificate of Insurance.	20	14

Evaluation Team Comments:

- II. Overview of the Organization, Qualifications, Skills, and three (3) project examples**
 - 15 years’ experience.
 - Microsoft Solutions partner.
 - Show experience.
 - Consultants are subject matter experts, many are certified.
 - Projects in public sector; no complex accounting in the examples provided.
 - Noted Great Plains conversion.
 - State of Maine, CDS, is referred to as a “county”.
 - Microsoft Dynamics 365 Finance and Supply Chain experience.

- III. Subcontractors**
 - None

- IV. Organizational Chart (must have)**
 - Provided chart; does not match list of roles and responsibilities
 - Dedicated employees not noted
 - No personnel named

- V. Litigation**
 - No unresolved
 - No claims by clients

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: ERP Accounting Software

BIDDER: OnActuate

DATE: 9.9.25

VI. Financial Viability

- Snapshot for D & B
- Moderate financial stress

VII. Certificate of Insurances

- Current; no cybersecurity

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202505077
RFP TITLE: ERP Accounting Software
BIDDER: OnActuate
DATE: 9.9.25

**EVALUATION OF SECTION III
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Section III. Proposed Services: Technical Assessment Form (Appendix D), Scope of Services: Functional Requirements, General/Technical Requirements Form (Appendix E), Project Management and Work Plan, Quality Assurance and Acceptance, User Training and Documentation, Implementation, Support and Maintenance, Work Plan	50	28

Evaluation Team Comments:

Consensus Technical Assessment (Appendix D):

Consensus Technical Assessment Decision:

Provisionally Met. If this bidder turns out to be the winner, they will submit further evidence (comprehensive System Security Plan, and any other-party audit/compliance report, from OnActuate), and the Information security office will vet those submissions, as part of contract negotiations.

Demo: Able to differentiate and clarify OnActuate’s security practices.

Scope of Services

A. Functional Requirements

- Power BI is integrated, roll-up and drill-up reporting, bi-directional integration between modules
- Automated AP and AP approval flows
- Can generate the 837P file – MaineCare Billable Service/Claims
- Specific about what they can do
- Align the solution modules with the requirements and got many details

Demo Comments

- No financial demonstrator more accounting info would have been helpful
- What was demonstrated was very high-level; not specific detail; didn’t add to what we already knew
- Cloud service option for re-homing legacy data

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202505077

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C. General and Technical Requirements (Appendix E)

- The state and fed compliance requirements will require custom integration
- Credible explanations based on D 365
- Responsible for recovery, states they depend on Microsoft
- Do not address the RPO and RTO

D. Project Management and Work Plan

- Use Microsoft framework provide a lot of detail
- Mention required traceability matrix
- Follow MS guidelines for a successful implementation
- Describe their organizational change management strategy
- PM software

E. Quality Assurance and Acceptance

- Provide training to CDS to draft test scenarios
- Desc a mature test strategy

F. User Training and Documentation

- Train the trainer model with recorded manuals
- Ongoing customer support requires separate service agreement
- Separate service agreement for training/200 hour block for 1 year is part of proposal
- Estimate \$125k toward travel to train in person

G. Implementation

- 4 weeks of post go live support
- Describe their approach
- Discrepancies and confusion about timeframe

H. Support and Maintenance

- Meets requirements and shows mature processes
- Combined support from MS and the vendor on maintenance and support, and requires a separate service agreement

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202505077

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II. Work Plan

- Sufficient detail to be credible with activity by phase in durations
- Number of assumptions

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202505077
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DATE: 9.9.25

**EVALUATION OF SECTION IV
Cost Proposal**

Lowest Submitted Cost Proposal	,	Cost Proposal Being Scored	x	Score Weight	=	Score
\$997,169.00	,	\$1,481,400.00	x	30 points	=	20.19

Evaluation Team Comments:

10.8.25 None

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
CONSENSUS EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: ONACTUATE

DATE: 22 AUG 2025

EVALUATOR NAME: HAZEL STEVENSON, BEN HASCHALK, B. VICTOR CHAKRAVARTY

EVALUATOR DEPARTMENT: DAFS-OIT

Consensus Technical Assessment Decision: Provisionally Met. If this bidder turns out to be the winner, they will submit further evidence (comprehensive System Security Plan, and any other-party audit/compliance report, from OnActuate), and the Information security office will vet those submissions, as part of contract negotiations.	
Data Compliance	
NIST 800-171	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is assumed, no mention of OnActuate, the bidder.</i>
Maine FOAA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is assumed, no mention of OnActuate, the bidder.</i>
Maine Breach Notification Law	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is assumed, no mention of OnActuate, the bidder.</i>
NIST 800-53: Rev5	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is assumed, no mention of OnActuate, the bidder.</i>
Privacy Act of 1974	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is assumed, no mention of OnActuate, the bidder.</i>
U.S. DHHS-OCSE	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is assumed, no mention of OnActuate, the bidder.</i>
PCI-DSS 3.2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is assumed, no mention of OnActuate, the bidder.</i>

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
CONSENSUS EVALUATION NOTES**

RFP #: 202505077

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BIDDER NAME: ONACTUATE

DATE: 22 AUG 2025

EVALUATOR NAME: HAZEL STEVENSON, BEN HASCHALK, B. VICTOR CHAKRAVARTY

EVALUATOR DEPARTMENT: DAFS-OIT

NACHA-ACH	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is assumed, no mention of OnActuate, the bidder.</i>
IRS 1075	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is assumed, no mention of OnActuate, the bidder.</i>
IRS 1075 Contractor Language Addendum	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is assumed, no mention of OnActuate, the bidder.</i>
HIPAA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is assumed, no mention of OnActuate, the bidder.</i>
HIPAA BAA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is assumed, no mention of OnActuate, the bidder.</i>
HITECH	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is assumed, no mention of OnActuate, the bidder.</i>
IRS 1075	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is assumed, no mention of OnActuate, the bidder.</i>
MARS-E 2.0	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is assumed, no mention of OnActuate, the bidder.</i>
MITA 3.0	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
CONSENSUS EVALUATION NOTES**

RFP #: 202505077

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BIDDER NAME: ONACTUATE

DATE: 22 AUG 2025

EVALUATOR NAME: HAZEL STEVENSON, BEN HASCHALK, B. VICTOR CHAKRAVARTY

EVALUATOR DEPARTMENT: DAFS-OIT

	<i>Even if the compliance of the Microsoft D365 platform is assumed, no mention of OnActuate, the bidder.</i>
45 CFR 95 621	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is assumed, no mention of OnActuate, the bidder.</i>
FERPA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is assumed, no mention of OnActuate, the bidder.</i>
DPPA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is assumed, no mention of OnActuate, the bidder.</i>
MaineIT	
H1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Crisp statement</i>
H2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Crisp statement</i>
H3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Crisp statement</i>
A1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Crisp statement</i>
A2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Crisp statement</i>
A3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Provided Details</i>
A4	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
CONSENSUS EVALUATION NOTES**

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EVALUATOR DEPARTMENT: DAFS-OIT

	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Crisp statement
Information Security Standards	
S1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted but mentioned OnActuate (bidder) adheres to the ISO/IEC 27001:2022
S2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Did not address the question.
S3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Crisp statement
S4	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Provided details
S5	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	In the Cost Proposal, needs review
Cloud Service Provider Reqs	
CSP1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No Evidence submitted.
CSP2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Crisp statement
CSP3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Microsoft SDL is not Deploy Cert.
CSP4	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Partial Evidence submitted – depend on Microsoft
CSP5	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
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	<i>Crisp statement</i>
CSP6	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Provided some details</i>
CSP7	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is assumed, no mention of OnActuate, the bidder.</i>
CSP8	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Crisp statement</i>
CSP9	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Crisp statement</i>
CSP10	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is assumed, no mention of OnActuate, the bidder.</i>
CSP11	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is assumed, no mention of OnActuate, the bidder.</i>
CSP12	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is assumed, no mention of OnActuate, the bidder.</i>
CSP13	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is assumed, no mention of OnActuate, the bidder.</i>
CSP14	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is assumed, no mention of OnActuate, the bidder.</i>

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
CONSENSUS EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: ONACTUATE

DATE: 22 AUG 2025

EVALUATOR NAME: HAZEL STEVENSON, BEN HASCHALK, B. VICTOR CHAKRAVARTY

EVALUATOR DEPARTMENT: DAFS-OIT

NIST Reqs	
N1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Crisp statement
N2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Even if the compliance of Microsoft is assumed, no mention of OnActuate, the bidder. References "core requirements" of NIST 800-53 only.
N3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Even if the compliance of Microsoft is assumed, no mention of OnActuate, the bidder. References "core requirements" of NIST 800-53 only.
N4	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Even if the compliance of Microsoft is assumed, no mention of OnActuate, the bidder. References "core requirements" of NIST 800-53 only.
N5	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Even if the compliance of Microsoft is assumed, no mention of OnActuate, the bidder. References "core requirements" of NIST 800-53 only.
N6	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Even if the compliance of Microsoft is assumed, no mention of OnActuate, the bidder. References "core requirements" of NIST 800-53 only.
N7	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Even if the compliance of Microsoft is assumed, no mention of OnActuate, the bidder. References "core requirements" of NIST 800-53 only.
N8	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
CONSENSUS EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: ONACTUATE

DATE: 22 AUG 2025

EVALUATOR NAME: HAZEL STEVENSON, BEN HASCHALK, B. VICTOR CHAKRAVARTY

EVALUATOR DEPARTMENT: DAFS-OIT

	<p><i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak</p> <p><i>Even if the compliance of Microsoft is assumed, no mention of OnActuate, the bidder. References “core requirements” of NIST 800-53 only.</i></p>
N9	<p><i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak</p> <p><i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak</p> <p><i>Even if the compliance of Microsoft is assumed, no mention of OnActuate, the bidder. References “core requirements” of NIST 800-53 only.</i></p>
N10	<p><i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak</p> <p><i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak</p> <p><i>Even if the compliance of Microsoft is assumed, no mention of OnActuate, the bidder. References “core requirements” of NIST 800-53 only.</i></p>
N11	<p><i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak</p> <p><i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak</p> <p><i>Even if the compliance of Microsoft is assumed, no mention of OnActuate, the bidder. References “core requirements” of NIST 800-53 only.</i></p>
N12	<p><i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak</p> <p><i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak</p> <p><i>Crisp statement</i></p>
N13	<p><i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak</p> <p><i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak</p> <p><i>Crisp statement</i></p>
N14	<p><i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak</p> <p><i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak</p> <p><i>Even if the compliance of Microsoft is assumed, no mention of OnActuate, the bidder. References “core requirements” of NIST 800-53 only.</i></p>

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202505077
RFP TITLE: ERP Accounting Software
BIDDER: Online 24x7
DATE: 9.9.25

SUMMARY PAGE

Department Name: Department of Education
Name of RFP Coordinator: Dara Fruchter
Names of Evaluators: Katherine Warren, Hazel Stevenson, Kerry Matheson, Nicole L. Denis, Eric Hockaday, Dan Hemdal, Ben Haschalk (tech), Victor Chakravarty (tech)

<u>Pass/Fail Criteria</u>	<u>Pass</u>	<u>Fail</u>
Section I. Preliminary Information (Eligibility)	Pass	
• Proposal Cover Page (Appendix A)	Provided	
• Responsible Bidder Certification (Appendix B)	Provided	
•		
<u>Scoring Sections</u>	<u>Points Available</u>	<u>Points Available</u>
Section II. Organization Qualifications and Experience: Overview of Organization, Subcontractors, Organizational Chart, Litigation, Financial Viability, Certificate of Insurance	20	12
Section III. Proposed Services: Technical Assessment Form (Appendix D), Scope of Services: Functional Requirements, General/Technical Requirements Form (Appendix E), Project Management and Work Plan, Quality Assurance and Acceptance, User Training and Documentation, Implementation, Support and Maintenance, Work Plan	50	15
Section IV. Cost Proposal	30	17.81
<u>Total Points</u>	<u>100</u>	<u>44.81</u>

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202505077
RFP TITLE: ERP Accounting Software
BIDDER: Online 24x7
DATE: 9.9.25

**OVERVIEW OF SECTION I
Preliminary Information**

Pass/Fail Criteria	Pass	Fail
Section I. Preliminary Information (Eligibility)	Pass	
• Proposal Cover Page (Appendix A)	Provided	
• Responsible Bidder Certification (Appendix B)	Provided	

Evaluation Team Comments

Proposal Cover Page (Appendix A)

- Provided

Responsible Bidder Certification (Appendix B)

- Provided

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202505077
RFP TITLE: ERP Accounting Software
BIDDER: Online 24x7
DATE: 9.9.25

**EVALUATION OF SECTION II
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience: Overview of Organization, Skills, Qualifications; three (3) examples of projects which demonstrate their experience and expertise in performing these services, as well as highlighting the Bidder’s stated qualifications and skills., Subcontractors, Organizational Chart, Litigation, Financial Viability, Certificate of Insurance.	20	12

Evaluation Team Comments:

- II. Overview of the Organization, Qualifications, Skills, and three (3) project examples**
 - 15 years exp
 - Quality and service management certifications
 - Process maturity
 - MS Gold partner with experience with MS Dynamics 365 in the public and private sectors
 - Projects show end to end implementation, data migration, modernization
 - i. Gov agency
 - Projects did not demonstrate fund accounting

- III. Subcontractors**
 - **None**

- IV. Organizational Chart (must have)**
 - Provide detailed roles and descriptions
 - Did not identify the proposed team
 - Did not identify a finance expert.
 - Off-Shore team; this does not meet Department requirements
 - Unclear about proposed team
 - Unclear about being organized in the United States

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: ERP Accounting Software

BIDDER: Online 24x7

DATE: 9.9.25

V. Litigation

- **None**

VI. Financial Viability

- No response D&B; privately held

VII. Certificate of Insurances

- **Not provided**

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202505077
RFP TITLE: ERP Accounting Software
BIDDER: Online 24x7
DATE: 9.9.25

**EVALUATION OF SECTION III
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Section III. Proposed Services: Proposed Services: Technical Assessment Form (Appendix D), Scope of Services: Functional Requirements, General/Technical Requirements Form (Appendix E), Project Management and Work Plan, Quality Assurance and Acceptance, User Training and Documentation, Implementation, Support and Maintenance, Work Plan	50	15

Evaluation Team Comments:

Consensus Technical Assessment (Appendix D):

Consensus Technical Assessment Decision:

Provisionally Met *If this bidder turns out to be the winner, they will submit further evidence (comprehensive System Security Plan, and any other-party audit/compliance report, from Online24x7), and the Information security office will vet those submissions, as part of contract negotiations.*

Demo: Technical assessment doesn't change based on the demo. Security of non-production data not addressed.

Scope of Services

A. Functional Requirements

- MS Dynamics 365 has roll-up and drill-up reporting, bi-directional integration between modules

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

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RFP TITLE: ERP Accounting Software

BIDDER: Online 24x7

DATE: 9.9.25

- State of Maine is referred to as “city” and “county”
- Data migrations approach requires a dedicated team from Maine
 - **Demo Comments:**
 - Bidder will work offshore and will not have access to production data; noted will work on pre-production
 - Bidder expectation is that MS will meet all of their compliance requirements
 - Post deployment support is unclear
 - Two finance experts described and understood functionality
 - Did not address any post Go Live support availability

B. General and Technical Requirements (Appendix E)

- Sparse detail; failed to address considerations and scope across the requirements.
- Access controls, not sure bidder will work offshore
- SOC2 is not all 5 trust principles, only platform

C. Project Management and Work Plan

- Have project methodology which complies with PMBOK
- Standard change management process

D. Quality Assurance and Acceptance

- High-level structured methodology explains testing approach.
- Adherence to formal structure creates questions about their flexibility and ability to recognize a cost risk in their proposal via the many assumptions and expectations they are making about CDS.

E. User Training and Documentation

- Train the trainer model
- Offer in person and virtual training
- Electronic documentation packages
 - Recorded video modules
 - Quick reference guide
- Not clear how much refresher training

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202505077

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F. Implementation

- Structured methodology does not appear to be specific to the state of Maine or the Department
- Address the project phases briefly
- Assume a dedicated state of Maine team
- Use POPDOCK from EONE solutions for data extraction

G. Support and Maintenance

- Provided a swim lane for the task with description and ownership
- Unclear reference to ISV
- Ongoing support is email and ticket based
- Post-training access to subject matter experts

H. Work Plan

- High level tasks and brief
- 9-month Go Live

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202505077
RFP TITLE: ERP Accounting Software
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DATE: 9.9.25

**EVALUATION OF SECTION IV
Cost Proposal**

Lowest Submitted Cost Proposal	,	Cost Proposal Being Scored	x	Score Weight	=	Score
\$997,169.00	,	\$1,679,720.00	x	30 points	=	17.81

Evaluation Team Comments:

10.8.25 None

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
CONSENSUS EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: ONLINE24x7

DATE: 22 AUG 2025

EVALUATOR NAME: HAZEL STEVENSON, BEN HASCHALK, B. VICTOR CHAKRAVARTY

EVALUATOR DEPARTMENT: DAFS-OIT

Consensus Technical Assessment Decision: Provisionally Met If this bidder turns out to be the winner, they will submit further evidence (comprehensive System Security Plan, and any other-party audit/compliance report, from Online24x7), and the Information security office will vet those submissions, as part of contract negotiations.	
Data Compliance	
NIST 800-171	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is assumed, no mention of Online24x7, the bidder.</i>
Maine FOAA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is assumed, no mention of Online24x7, the bidder.</i>
Maine Breach Notification Law	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is assumed, no mention of Online24x7, the bidder.</i>
NIST 800-53: Rev5	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is assumed, no mention of Online24x7, the bidder.</i>
Privacy Act of 1974	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is assumed, no mention of Online24x7, the bidder.</i>
U.S. DHHS-OCSE	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is assumed, no mention of Online24x7, the bidder.</i>
PCI-DSS 3.2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
CONSENSUS EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: ONLINE24x7

DATE: 22 AUG 2025

EVALUATOR NAME: HAZEL STEVENSON, BEN HASCHALK, B. VICTOR CHAKRAVARTY

EVALUATOR DEPARTMENT: DAFS-OIT

	<i>Even if the compliance of the Microsoft D365 platform is assumed, no mention of Online24x7, the bidder.</i>
NACHA-ACH	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is assumed, no mention of Online24x7, the bidder.</i>
IRS 1075	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is assumed, no mention of Online24x7, the bidder.</i>
IRS 1075 Contractor Language Addendum	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is assumed, no mention of Online24x7, the bidder.</i>
HIPAA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is assumed, Online24x7, the bidder, claims "can be configured" however does not indicate they will do so.</i>
HIPAA BAA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is assumed, Online24x7, the bidder, claims "can be configured" however does not indicate they will do so.</i>
HITECH	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is assumed, Online24x7, the bidder, claims "can be configured" however does not indicate they will do so.</i>
IRS 1075	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is assumed, no mention of Online24x7, the bidder.</i>
MARS-E 2.0	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
CONSENSUS EVALUATION NOTES**

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BIDDER NAME: ONLINE24x7

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EVALUATOR DEPARTMENT: DAFS-OIT

	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak <i>Even if the compliance of the Microsoft D365 platform is assumed, no mention of Online24x7, the bidder.</i>
MITA 3.0	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak <i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak <i>Even if the compliance of the Microsoft D365 platform is assumed, no mention of Online24x7, the bidder.</i>
	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak <i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak <i>Even if the compliance of the Microsoft D365 platform is assumed, no mention of Online24x7, the bidder.</i>
	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak <i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak <i>Even if the compliance of the Microsoft D365 platform is assumed, no mention of Online24x7, the bidder.</i>
45 CFR 95 621	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak <i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak <i>Even if the compliance of the Microsoft D365 platform is assumed, no mention of Online24x7, the bidder.</i>
	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak <i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak <i>Even if the compliance of the Microsoft D365 platform is assumed, no mention of Online24x7, the bidder.</i>
	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak <i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak <i>Even if the compliance of the Microsoft D365 platform is assumed, no mention of Online24x7, the bidder.</i>
FERPA	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak <i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak <i>Even if the compliance of the Microsoft D365 platform is assumed, no mention of Online24x7, the bidder.</i>
	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak <i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak <i>Even if the compliance of the Microsoft D365 platform is assumed, no mention of Online24x7, the bidder.</i>
	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak <i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak <i>Even if the compliance of the Microsoft D365 platform is assumed, no mention of Online24x7, the bidder.</i>
DPPA	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak <i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak <i>Even if the compliance of the Microsoft D365 platform is assumed, no mention of Online24x7, the bidder.</i>
	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak <i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak <i>Even if the compliance of the Microsoft D365 platform is assumed, no mention of Online24x7, the bidder.</i>
	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak <i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak <i>Even if the compliance of the Microsoft D365 platform is assumed, no mention of Online24x7, the bidder.</i>
MaineIT	
H1	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak <i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak <i>Crisp statement</i>
	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak <i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak <i>Crisp statement</i>
	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak <i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak <i>Crisp statement</i>
H2	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak <i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak <i>Crisp statement</i>
	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak <i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak <i>Crisp statement</i>
	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak <i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak <i>Crisp statement</i>
H3	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak <i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak <i>Crisp statement</i>
	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak <i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak <i>Crisp statement</i>
	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak <i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak <i>Crisp statement</i>
A1	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak <i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak <i>Crisp statement</i>
	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak <i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak <i>Crisp statement</i>
	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak <i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak <i>Crisp statement</i>
A2	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak <i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak <i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
CONSENSUS EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: ONLINE24x7

DATE: 22 AUG 2025

EVALUATOR NAME: HAZEL STEVENSON, BEN HASCHALK, B. VICTOR CHAKRAVARTY

EVALUATOR DEPARTMENT: DAFS-OIT

	<i>Crisp statement</i>
A3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Crisp statement</i>
A4	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Crisp statement</i>
Information Security Standards	
S1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Crisp statement</i>
S2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Marked Not Applicable. Crisp statement.</i>
S3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Crisp statement</i>
S4	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Crisp statement</i>
S5	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Crisp statement</i>
Cloud Service Provider Reqs	
CSP1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Detailed statement</i>
CSP2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Crisp statement</i>
CSP3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Detailed statement – will provide tests and supporting evidence</i>
CSP4	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
CONSENSUS EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: ONLINE24x7

DATE: 22 AUG 2025

EVALUATOR NAME: HAZEL STEVENSON, BEN HASCHALK, B. VICTOR CHAKRAVARTY

EVALUATOR DEPARTMENT: DAFS-OIT

	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Detailed statement – VPAT and Testing
CSP5	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Detailed statement
CSP6	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Crisp statement
CSP7	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Crisp statement. Clear delineation of responsibilities between Microsoft & Online24x7.
CSP8	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Crisp statement. Clear delineation of responsibilities between Microsoft & Online24x7.
CSP9	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Crisp statement. Clear delineation of responsibilities between Microsoft & Online24x7.
CSP10	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Even if the compliance of the Microsoft D365 platform is assumed, no mention of Online24x7, the bidder.
CSP11	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Even if the compliance of the Microsoft D365 platform is assumed, no mention of Online24x7, the bidder.
CSP12	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Even if the compliance of the Microsoft D365 platform is assumed, no mention of Online24x7, the bidder.
CSP13	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
CONSENSUS EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: ONLINE24x7

DATE: 22 AUG 2025

EVALUATOR NAME: HAZEL STEVENSON, BEN HASCHALK, B. VICTOR CHAKRAVARTY

EVALUATOR DEPARTMENT: DAFS-OIT

	<i>Even if the compliance of the Microsoft D365 platform is assumed, no mention of Online24x7, the bidder.</i>
CSP14	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is assumed, no mention of Online24x7, the bidder.</i>
NIST Reqs	
N1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Crisp statement</i>
N2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is assumed, no mention of Online24x7, the bidder.</i>
N3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is assumed, no mention of Online24x7, the bidder.</i>
N4	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is assumed, no mention of Online24x7, the bidder.</i>
N5	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is assumed, no mention of Online24x7, the bidder.</i>
N6	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is assumed, no mention of Online24x7, the bidder.</i>
N7	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is assumed, no mention of Online24x7, the bidder.</i>
N8	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
CONSENSUS EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: ONLINE24x7

DATE: 22 AUG 2025

EVALUATOR NAME: HAZEL STEVENSON, BEN HASCHALK, B. VICTOR CHAKRAVARTY

EVALUATOR DEPARTMENT: DAFS-OIT

	<p><i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak</p> <p><i>Even if the compliance of the Microsoft D365 platform is assumed, no mention of Online24x7, the bidder.</i></p>
N9	<p><i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak</p> <p><i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak</p> <p><i>Even if the compliance of the Microsoft D365 platform is assumed, no mention of Online24x7, the bidder.</i></p>
N10	<p><i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak</p> <p><i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak</p> <p><i>Even if the compliance of the Microsoft D365 platform is assumed, no mention of Online24x7, the bidder.</i></p>
N11	<p><i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak</p> <p><i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak</p> <p><i>Even if the compliance of the Microsoft D365 platform is conceded, no mention of Online24x7, the party actually accountable for the CDS app</i></p>
N12	<p><i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak</p> <p><i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak</p> <p><i>Crisp statement</i></p>
N13	<p><i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak</p> <p><i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak</p> <p><i>Crisp statement</i></p>
N14	<p><i>Quality of Response:</i> <input type="checkbox"/> Adequate <input type="checkbox"/> Weak</p> <p><i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input type="checkbox"/> Weak</p> <p><i>Marked Not Applicable. Not evaluated.</i></p>

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #:202505077
RFP TITLE: ERP ACCOUNTING SOFTWARE
BIDDER: - CliftonLarsonAllen LLP (CLA)
DATE: 8.4.25

SUMMARY PAGE

Department Name: Department of Education
Name of RFP Coordinator: Dara Fruchter
Names of Evaluators: Katherine Warren, Hazel Stevenson, Kerry Matheson, Nicole L.Denis, Eric Hockaday, Dan Hemdal, Ben Haschalk (tech), Victor Chakravarty (tech)

**OVERVIEW OF SECTION I
Preliminary Information**

Pass/Fail Criteria	<u>Pass</u>	<u>Fail</u>
Section I. Preliminary Information (Eligibility)		Fail
<p>CliftonLarsonAllen LLP (CLA) Submission email stated they are unable to contractually commit to the pricing and terms outlined in RFP 202505077.</p> <p>“Regarding File 1, CLA is unable to contractually commit to the pricing and terms outlined in the preliminary documentation at this stage.”.</p> <p>File 1 not included in CLA bidder proposal. The RFP Scoring Team unable to proceed with CLA bid based on above.</p>		

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: ERP ACCOUNTING SOFTWARE

BIDDER NAME: Avaap

DATE: September 3rd 2025

EVALUATOR NAME: Katherine Warren

EVALUATOR DEPARTMENT: Department of Education

Individual Evaluator Comments:

Section I Preliminary Information (File #1)

1. Proposal Cover Page

Bidders must complete **Appendix A** (Proposal Cover Page). It is critical that the cover page show the specific information requested, including Bidder address(es) and other details listed. The Proposal Cover Page must be dated and signed by a person authorized to enter into contracts on behalf of the Bidder.

Y	Complete	
	Notes:	

2. Responsible Bidder Certification

Bidders must complete **Appendix B** (Responsible Bidder Certification). The Responsible Bidder Certification must be dated and signed by a person authorized to enter into contracts on behalf of the Bidder.

Y	Complete	
	Notes:	

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: ERP ACCOUNTING SOFTWARE

BIDDER NAME: Avaap

DATE: September 3rd 2025

EVALUATOR NAME: Katherine Warren

EVALUATOR DEPARTMENT: Department of Education

Section II Organization Qualifications and Experience (File #2)

1. Overview of the Organization

Bidders must complete **Appendix C** (Qualifications and Experience Form) describing their qualifications and skills to provide the requested services in the RFP. Bidders must include three (3) examples of projects which demonstrate their experience and expertise in performing these services, as well as highlighting the Bidder's stated qualifications and skills.

Y	Complete	
	Notes:	P-Actual financial system, Workday partner mostly large scale projects sales pitch inside a Q & E request No perspective on small scale projects

2. Subcontractors

If subcontractors are to be used, Bidders must provide a list that specifies the name, address, phone number, contact person, and a brief description of the subcontractors' organizational capacity and qualifications.

Y	Complete	
	Notes:	No subcontractors

3. Organizational Chart

Bidders must provide an organizational chart. The organizational chart must include the project being proposed. Each position must be identified by position title and corresponding to the personnel job descriptions.

Y	Complete	
	Notes:	P – "two in a box" P- gov't experience

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: ERP ACCOUNTING SOFTWARE

BIDDER NAME: Avaap

DATE: September 3rd 2025

EVALUATOR NAME: Katherine Warren

EVALUATOR DEPARTMENT: Department of Education

4. Litigation

Bidders must attach a list of all current litigation in which the Bidder is named and a list of all closed cases that have closed within the past five (5) years in which the Bidder paid the claimant either as part of a settlement or by decree. For each, list the entity bringing suit, the complaint, the accusation, amount, and outcome.

Y	Complete	
	Notes:	

5. Financial Viability

Bidders must provide a current copy of their Dun & Bradstreet Business Information Report Snapshot.

Y	Complete	
	Notes:	Delinquency Risk – based on industry N – Litigation shows here

6. Certificate of Insurance

Bidders must provide a certificate of insurance on a standard ACORD form (or the equivalent) evidencing the Bidder’s general liability, professional liability and any other relevant liability insurance policies that might be associated with the proposed services.

Y	Complete	Cyber present
	Notes:	

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: ERP ACCOUNTING SOFTWARE

BIDDER NAME: Avaap

DATE: September 3rd 2025

EVALUATOR NAME: Katherine Warren

EVALUATOR DEPARTMENT: Department of Education

Section III Proposed Services (File #3)

1. Technical Assessment

Bidders must complete **Appendix D** (Technical Assessment Form) to describe the Bidder’s capability to meet the stated requirements and policies identified in this RFP.

Y	Complete	
	Notes:	Provisionally Meets

2. Services to be Provided

Bidders must discuss the Scope of Services referenced above in Part II of the RFP and what the Bidder will offer, including a description of the methods and resources the Bidder will use and how each task involved will be accomplished. Bidders must also describe how the expectations and/or desired outcomes as a result of these services will be achieved. If subcontractors are involved, Bidders must clearly identify the work each will perform. This narrative should provide a concise description of the Bidder’s capabilities to produce aforementioned deliverables. The narrative should be no longer than twenty (20) pages total.

Bidders must complete **Appendix E** (General/Technical Requirements Form) to describe the Bidder’s capability to meet the stated requirements and policies identified in this RFP.

Y	Complete	
	Notes:	Did not address the Functional Requirements N – additional charges for Training required through separate Workday procurement Maintenance & Support – how much of AMR is included was not clear Discussion – 1.11.6 MUSER, 1.11.7 20-A, 1.15.1 CEDS, 1.21.1 & 1.21.2 – WCAG,

3. Implementation - Work Plan

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: ERP ACCOUNTING SOFTWARE

BIDDER NAME: Avaap

DATE: September 3rd 2025

EVALUATOR NAME: Katherine Warren

EVALUATOR DEPARTMENT: Department of Education

Bidders must provide a realistic work plan for the implementation of the program through the first contract period. The work plan must be displayed in a timeline chart, and concisely describe each program development and implementation task, the month it will be carried out, and the person or position responsible for each task. If applicable, Bidders must identify all tasks to be delegated to subcontractors.

Y	Complete	
	Notes:	Smartsheets Expectations of CDS resource assignment P – candid OCM expectations Training Coordinator Implement for 10/26 ?

Section IV Cost Proposal (File #4)

1. General Instructions

- a. Bidders must submit a cost proposal that covers the period starting September 1, 2025, and ending on August 31, 2027. Renewal Periods are informational only and will not be factored into scoring.
- b. The cost proposal must include the costs necessary for the Bidder to fully comply with the contract terms, conditions, and RFP requirements.
- c. No costs related to the preparation of the proposal for the RFP, or to the negotiation of the contract with the Department, may be included in the proposal. Only costs to be incurred after the contract effective date that are specifically related to the implementation or operation of contracted services may be included.

	Complete	
	Correct	
	Notes:	

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: ERP ACCOUNTING SOFTWARE

BIDDER NAME: Avaap

DATE: September 3rd 2025

EVALUATOR NAME: Katherine Warren

EVALUATOR DEPARTMENT: Department of Education

2. Cost Proposal Form Instructions

Bidders must fill out **Appendix F** (Cost Proposal Form), following the instructions detailed here and in the form. Failure to provide the requested information, and to follow the required cost proposal format provided, may result in disqualification or reduction in scoring of the cost proposal, at the discretion of the Department.

	Complete	
	Correct	
	Notes:	

Demo Notes:

Initial focus on HR, Self Service and Requisitions, very business process focused from the employee standpoint. Heavy WorkDay, light on Avaap, needed more back office detail – clearly a very capable and platform. Vendor failed to demonstrate much research into the specific CDS business case but demonstrated finance/accounting knowledge.

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: Hazel Stevenson

BIDDER NAME: AVAAP

DATE: 08/18/2025

EVALUATOR NAME: Hazel Stevenson

EVALUATOR DEPARTMENT: DAFS

Individual Evaluator Comments:

- I. Organization Qualifications and Experience
 1. Overview of Organization
 - Certified WD services partner
 - Government focus, primarily local government – multiple cities and counties of similar size, plus agencies and special districts using WD ERP
 - Long service with OH agencies
 - Projects – similar, 2 on time and budget, 1 in progress
 2. Subcontractors
 - none
 3. Organizational Chart
 - Resources are WD certified
 - Describe standard roles and typical org chart structure
 - Executive level resources have WD experience, longevity.
 - Core team resources not provided
 4. Litigation
 - Not currently listed in any litigation
 - No paid claimants
 5. Financial Viability
 - Provided
 - Low-moderate financial stress
 6. Certificate of Insurance
 - Provided
- II. Proposed Services
 2. Services to be Provided
 - A. Functional requirements
 - Propose WD
 - Do not address requirements
 - Provide approach for data conversion

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: Hazel Stevenson

BIDDER NAME: AVAAP

DATE: 08/18/2025

EVALUATOR NAME: Hazel Stevenson

EVALUATOR DEPARTMENT: DAFS

B. TA – done by TA team

C. General and Technical Requirements (Appendix E)

- Will not meet OIT policies, will provide crosswalk
- Indicate yes, with no explanation for 1.2 through 1.10
- 1.11 FERPA is the only meets requirements, rest are N/A or no.
- 1.12.1 does not meet RTO
- 1.15 CEDS is marked n/a
- 1.21 Accessibility – do not agree with

D. Project Management and Work Plan

- Provide engagement manager to work with State PM
- Have governance process, focus on risks
- Project structure – provide consultant to partner with CDS for each functional area
- Use smartsheet for PM tool – dashboards, status reports

E. Quality Assurance and Acceptance

- Committed to quality but no explanation
- Do not address requirements

F. User Training and Documentation

- Project team training provided by WD – purchase training credits directly from WD
- Provide dedicated content developer
- 4 step approach, using training needs analysis
- WD adoption kit if purchased
- TTT – help outline curriculum implementation plan
- Do not address all requirements, including user manuals, help desk

G. Implementation

- P3 describe methodology, combine WD methodology with their WD methodology
- Comply with required WSD methodology
- Identify system integrations in Phase 0 – 1200 hours estimate
- Depends on KT in each deployment

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: Hazel Stevenson

BIDDER NAME: AVAAP

DATE: 08/18/2025

EVALUATOR NAME: Hazel Stevenson

EVALUATOR DEPARTMENT: DAFS

- Do not explain resource requirements from CDS
- Require more discussion about deployment certification

H. Support and Maintenance

- Recommend staying current with WD
- Certified AMS, will support as needed. Not clear what they proposed
- Avaap puts emphasis on knowledge transfer to self sufficiency
- Do not address SLA

3. Implementation – Work Plan

- 12 month plan, very high level tasks in each phase

Demo

- tell us about anything that distinguishes your contribution from the hosting vendors contribution - your audit repots, your policies, system security plan

Systems Implementer

lots of WD and Finance experience

Modern system

Ease of reporting – dynamic

Use WD security ... recommending impl.. using what is available

Work in our secure environment

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077
RFP TITLE: CDS ERP ACCOUNTING RFP
BIDDER NAME: AVAAP
DATE: 08/04/25
EVALUATOR NAME: HAZEL STEVENSON
EVALUATOR DEPARTMENT: DAFS-OIT

Data Compliance	
NIST 800-171	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? mapped to SOC2 and audited
Maine FOAA	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? not addressed
Maine Breach Notification Law	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? State they comply, no evidence
NIST 800-53: Rev5	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? Indicate in depth enterprise audits and assessments
Privacy Act of 1974	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? State they comply, no evidence
U.S. DHHS-OCSE	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Reference material not found
PCI-DSS 3.2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? Bidder states N/A
NACHA-ACH	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? Bidder states N/A
IRS 1075	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? Bidder states no
IRS 1075 Contractor Language Addendum	Quality of Response: <input type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? Bidder states no

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: AVAAP

DATE: 08/04/25

EVALUATOR NAME: HAZEL STEVENSON

EVALUATOR DEPARTMENT: DAFS-OIT

HIPAA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? Bidder states no
HIPAA BAA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? Bidder states no
HITECH	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? Bidder states no
FERPA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? Bidder states no
DPPA	Quality of Response: <input type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? N/A
MaineIT	
H1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? WD and AWS
H2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? test twice / year
H3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? Supported by SOC 2 report
A1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment?WD
A2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? WD
A3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Provided link that didn't work

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: AVAAP

DATE: 08/04/25

EVALUATOR NAME: HAZEL STEVENSON

EVALUATOR DEPARTMENT: DAFS-OIT

A4	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? contract supports
Information Security Standards	
S1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? Certifications provided
S2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment?
S3	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Bidder said no
S4	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment?
S5	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Will not disclose, said N/A
Cloud Service Provider Req's	
CSP1	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Cannot agree to individual customers
CSP2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment?
CSP3	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? WD does not agree to
CSP4	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Assess but does not warrant compliance
CSP5	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: AVAAP

DATE: 08/04/25

EVALUATOR NAME: HAZEL STEVENSON

EVALUATOR DEPARTMENT: DAFS-OIT

	<i>Additional Comment? Will not comply with customer policies</i>
CSP6	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? Bidder decided N/A</i>
CSP7	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Additional Comment? Written policy</i>
CSP8	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Additional Comment? WD</i>
CSP9	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Additional Comment? WD</i>
CSP10	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Additional Comment? In iso 27001</i>
CSP11	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Additional Comment? Use 3rd party</i>
CSP12	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? Bidder noted N/a State responsibility</i>
CSP13	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? Bidder noted N/A</i>
CSP14	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Additional Comment?WD</i>
NIST Reqs	
N1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Additional Comment? SOC2, require NDA</i>
N2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: AVAAP

DATE: 08/04/25

EVALUATOR NAME: HAZEL STEVENSON

EVALUATOR DEPARTMENT: DAFS-OIT

	<i>Additional Comment? Does not address Avvap, just WD</i>
N3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Additional Comment?</i>
N4	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Additional Comment?</i>
N5	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Additional Comment? WD</i>
N6	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Additional Comment? ISO 27001</i>
N7	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Additional Comment?</i>
N8	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Additional Comment?</i>
N9	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Additional Comment?</i>
N10	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Additional Comment?</i>
N11	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Additional Comment?</i>
N12	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Additional Comment? WD</i>
N13	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Additional Comment? WD</i>

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: AVAAP

DATE: 08/04/25

EVALUATOR NAME: HAZEL STEVENSON

EVALUATOR DEPARTMENT: DAFS-OIT

N14	<i>Quality of Response:</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Additional Comment? More details with NDA and presentation</i>

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP Accounting Software RFP

BIDDER NAME: Avaap

DATE: 7/30/25

EVALUATOR NAME: Kerry Matheson

EVALUATOR DEPARTMENT: Accounting

Individual Evaluator Comments:

Organization

1. Qualifications and Experience with state governments
 - 1a. History of Bidders Organization
 - 1b. Pertinent skills specific to RFP
 - P-Experience with large business and implementation expertise
 - P-Gov't sector and large business focus
 - P-Security and compliance
 - N -HR based – not Finance based approach / examples
 - N-Qualifications & examples non-specific
 - 1c. special or unique characteristics or the organization
 - I-Workday for Financials HCM / Financial
 - P-Ongoing support / training built into Implementation
 - P-Has approval process for expense processing (provider invoices)
 - P-Experience implementing HCM – good support with implementation / robust for HCM
 - N-Workday is not finance based
 - P-Grants (fund) management
 - P-Fund accounting
 - P-Real time Audit
2. Subcontractors
 - none
3. Organizational Chart
 - 3a. Project Management
 - P-Dedicated personnel for each phase
 - “two in the box” approach
 - P-Leadership assessment for for implementation strategy
4. Integrations
 - Q-What 3rd party systems do they currently integrate with?
5. Proposed Services
6. Services to be Provided
 - N-Not geared for medical billing
 - Cert of Insurance – do they have cyber security – Accord 834

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP Accounting Software RFP

BIDDER NAME: Avaap

DATE: 7/30/25

EVALUATOR NAME: Kerry Matheson

EVALUATOR DEPARTMENT: Accounting

- Does WD have time & materials entry for CDS providers?
 -
7. Implementation – Work Plan
- “two in the box” approach
 - Consultant for each area of need
 - P-Dedicated personnel assigned
 - P-Change management, Business sectors, tech leads
8. Notes / Questions
- Q-What were the drivers of business decrease Jul 2024?
 - Q-Why did the delinquency indicator decrease significantly May 2025?
 - Q-1.1 OIT Policies – No, individual customer security policies
 - Q-Compliance-, data is CDS management but does Workday have controls in place to secure information if needed?
 - Q-Any medical billing integrations or specific functionality?
 - Availability / Compliance – cannot commit to under 8 hour backup plan, will commit to 12 hor backup plan
 - Cost if any for go live delays due to readiness
 - Double entry?
 - Timeline – Phase 0 Oct 2025 – Go live Oct 2026

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP Accounting Software RFP

BIDDER NAME: Avaap

DATE: 7/30/25

EVALUATOR NAME: Kerry Matheson

EVALUATOR DEPARTMENT: Accounting

Demo 9.26.25

Ken Hayner – Sr Account Exec / rep / Yarmouth

Christopher Eleiott -

Sarah Admani – financial consultant / workday 9 yrs

Sarah Royer – 13 yrs financial consultant

Justin Maurer – financials for state – demo financial solutions consultant

Rich Walega – run workday govt practice

Mellissa D’Andrea – account executive for Workday / go live 2026 for ME Workday fin,

Ken implemented Workday for state

Well developed demo screen – set up for CDS

Can’t take screenshots

WorkDay vs Avaap = software vs implementation Avaap – brings best business processes and solutions

Requisition to Invoice

Not real relevant to CDS

Orders and catalog available through Workday

Mentions Inventory – Procurement / IT not CDS

Barb – will do requisitions at site level at some point

Approval process

Autocoded according to user

Approval – can “outside” people (directors) have access just for approvals?

Add GL Code? (has Cost center and Fund)

AP

Has upload function

Uploaded PDF documents – can pull directly into Workday. It attaches and automatically starts populating

Can see invoice at same time

AP team doesn’t need to do data entry, just validation

Matching function – can verify elements CAN we designate elements? (contract / cinc

Everything is drillable – can see asset information from invoice

FA

Will automatically go to manager based off \$ amount/ kind of invoice (eg equipment)

Manager can register as FA (it autofills)

Can see invoice from FA card

REV 2/12/2025

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP Accounting Software RFP

BIDDER NAME: Avaap

DATE: 7/30/25

EVALUATOR NAME: Kerry Matheson

EVALUATOR DEPARTMENT: Accounting

Demo 9.26.25

AR

Project billing

Financials – 2012 / need to integrate

Medical billing - Enterprise Interface builder- Excel document template to upload to Workday

Avaap looks at solutions for this.

GL & Financial Reporting

Trial Balance – can sort or filter – drillable to invoice (ex. can see account by suppliers)

Budget – Budgetary balance by account

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: ERP Accounting Software

BIDDER NAME: Avaap

DATE: 9/3/2025

EVALUATOR NAME: Nicole Denis

EVALUATOR DEPARTMENT: Department of Education

Individual Evaluator Comments:

I. Preliminary Information

- Provided

II. Organization Qualifications and Experience

- Provided list of numerous government customers of varying sizes
- Hires senior tenured professionals with experience
- No current litigation
- D&B info provided – Risk Assessment: Moderate
- Valid insurance certificate provided

III. Proposed Services

- Technical Assessment
 - Appendix E completed
- Services to be Provided – Scope of Services
 - Provided a detailed phased approach to include planning, configuration, testing and deployment
 - Project Management – outlined roles of Avaap and CDS
- Implementation – Work Plan
 - Core implementation approach
 - Deployment date after 7/1/26

DEMO: 9/26/25

- Financial staff included in demo call; Maine presence
- Significant time spent on procurement (requisitions, “shopping”, approvals)
- Reports are dynamic – can drill down to a very detailed level within Workday
- Can produce ACFR reports

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: ERP Accounting Software

BIDDER NAME: Avaap U.S.A. LLC

DATE: 8/22/2025

EVALUATOR NAME: Eric Hockaday

EVALUATOR DEPARTMENT: Maine Child Development Services

Individual Evaluator Comments:

- I. Organization Qualifications and Experience
 1. Overview of Organization
 - P Seems familiar with working with integrating systems for states and has experience helping to transition from older systems.
 - I Notes that they have specifically worked with K-12 orgs
 2. Subcontractors
 - P They do not plan to use subcontractors
 3. Organizational Chart
 - P Highly detailed descriptions of Avaap and CDS Roles and responsibilities.
 - I They highlighted specific Avaap Resources/Personnel
 4. Etc.
 - Has Tax Lein Placed, and multiple pending suits

- II. Proposed Services
 1. Services to be Provided
 - Q Explanations of inability to comply with Technical Requirements are a little confusing.
 2. Implementation – Work Plan
 - 1 year implementation to go live
 - Implementation plan is very detailed

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: ERP Accounting Software

BIDDER NAME: Avaap

DATE: 9/4/25

EVALUATOR NAME: Dan Hemdal

EVALUATOR DEPARTMENT: CDS

Individual Evaluator Comments:

- I. Organization Qualifications and Experience
 - Avaap has worked with multiple governmental agencies before including Department of Education offices in other states. They have decades of experience in this line of work.
 - No or limited experience with state and federal special education financial compliance.

- II. Proposed Services
 - Able to provide the outlined services but will not agree to adhere to OIT policies regarding utilization of individual customer security policies.
 - 12 hour RTO instead of proposed 8

STATE OF MAINE
INDIVIDUAL EVALUATION NOTES - TECHNICAL ASSESSMENT

RFP #: 202505077
RFP TITLE: ERP ACCOUNTING SOFTWARE
BIDDER NAME: Avaap
DATE: 07/31/2025
EVALUATOR NAME: Ben Haschalk
EVALUATOR DEPARTMENT: DAFS/OIT

Individual Evaluator Comments:

Data Compliance		
Publicly available information	NIST 800-171	Quality of Response: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
		Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
		Bidder references 3 rd party audit artifact that is not provided.
	Maine FOAA	Quality of Response: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
		Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
		Requirement not addressed.
Confidential Personally Identifiable Information (PII)	Maine Breach Notification Law	Quality of Response: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
		Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
		Requirement not explicitly addressed. Bidder cites partner organization's (Workday) certifications, as opposed to their own.
	NIST 800-53: Rev5	Quality of Response: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
		Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
		Requirement not explicitly addressed. Bidder cites partner organization's (Workday) certifications, as opposed to their own.
	Privacy Act of 1974	Quality of Response: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
		Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
		Requirement not explicitly addressed. Bidder cites partner organization's (Workday) certifications, as opposed to their own.
	U.S. DHHS-OCSE	Quality of Response: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
		Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak

STATE OF MAINE
INDIVIDUAL EVALUATION NOTES - TECHNICAL ASSESSMENT

RFP #: 202505077

RFP TITLE: ERP ACCOUNTING SOFTWARE

BIDDER NAME: Avaap

DATE: 07/31/2025

EVALUATOR NAME: Ben Haschalk

EVALUATOR DEPARTMENT: DAFS/OIT

		Requirement not explicitly addressed. Bidder cites partner organization's (Workday) certifications, as opposed to their own.
Personal Health Information	HIPAA	Quality of Response: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
		Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
		Requirement not addressed.
	HIPAA BAA	Quality of Response: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
		Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	HITECH	Quality of Response: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
		Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
Payment Card Information	Payment Card Industry Data Security Standard (PCI DSS) v 3.2	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
		Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Nacha Operating Rules (ACH)	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
		Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
Federal Tax Information	Internal Revenue Service Tax Information Security Guidelines for Federal, State and Local Agencies: IRS Pub 1075	Quality of Response: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
		Quality of Response: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak

STATE OF MAINE
INDIVIDUAL EVALUATION NOTES - TECHNICAL ASSESSMENT

RFP #: 202505077

RFP TITLE: ERP ACCOUNTING SOFTWARE

BIDDER NAME: Avaap

DATE: 07/31/2025

EVALUATOR NAME: Ben Haschalk

EVALUATOR DEPARTMENT: DAFS/OIT

	IRS Pub 1075 Contractor Language Addendum required	Quality of Response: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
		Quality of Response: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
Student Education Data	Family Educational Rights and Privacy Act: FERPA	Quality of Response: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
		Quality of Response: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
Affordable Care Act	§ Internal Revenue Service Tax Information Security Guidelines for Federal, State and Local Agencies IRS Pub 1075	
	§ Minimum Acceptable Risk Standards for Exchanges MARS-E 2.2	
Medicaid Information	Medicaid Information Technology Architecture MITA3.0	
	§ Code of Federal	

STATE OF MAINE
INDIVIDUAL EVALUATION NOTES - TECHNICAL ASSESSMENT

RFP #: 202505077
RFP TITLE: ERP ACCOUNTING SOFTWARE
BIDDER NAME: Avaap
DATE: 07/31/2025
EVALUATOR NAME: Ben Haschalk
EVALUATOR DEPARTMENT: DAFS/OIT

	Regulations 45 CFR 95.621	
Personal Information from	§ Driver's Privacy Protection Act (Title XXX) ("DPPA") 18 U.S.C. Chapter 123, §§ 2721 – 2725	

BoM

B1	Quality of Response: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak	
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak	

MaineIT

H1	Quality of Response: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak	
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak	
	Weak evidence; lacking in details of requirement, the state also does not want to assume the non-U.S. countries are a requirement for deployment of the product.	
H2	Quality of Response: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak	
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak	
	Weak evidence; lacking in details of requirement (i.e. no backup practices cited, minimal description of DR policy).	
H3	Quality of Response: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak	
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak	
	Weak evidence; Bidder cites partner organization's (Workday) certifications, as opposed to their own.	
A1	Quality of Response: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak	

STATE OF MAINE
INDIVIDUAL EVALUATION NOTES - TECHNICAL ASSESSMENT

RFP #: 202505077
RFP TITLE: ERP ACCOUNTING SOFTWARE
BIDDER NAME: Avaap
DATE: 07/31/2025
EVALUATOR NAME: Ben Haschalk
EVALUATOR DEPARTMENT: DAFS/OIT

	<p><i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input type="checkbox"/> <i>Adequate</i> <input checked="" type="checkbox"/> <i>Weak</i></p> <p>Weak evidence; Bidder cites partner organization's (Workday) certifications and/or policies, as opposed to their own.</p>
A2	<p><i>Quality of Response:</i> <input type="checkbox"/> <i>Strong</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i></p> <p><i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input type="checkbox"/> <i>Adequate</i> <input checked="" type="checkbox"/> <i>Weak</i></p> <p>Weak evidence; Bidder cites partner organization's (Workday) certifications and/or policies, as opposed to their own.</p>
A3	<p><i>Quality of Response:</i> <input type="checkbox"/> <i>Strong</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i></p> <p><i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input type="checkbox"/> <i>Adequate</i> <input checked="" type="checkbox"/> <i>Weak</i></p> <p>Weak evidence; Bidder cites partner organization's (Workday) certifications and/or policies, as opposed to their own.</p>
A4	<p><i>Quality of Response:</i> <input type="checkbox"/> <i>Strong</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i></p> <p><i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input type="checkbox"/> <i>Adequate</i> <input checked="" type="checkbox"/> <i>Weak</i></p> <p>Weak evidence; Bidder cites partner organization's (Workday) certifications and/or policies, as opposed to their own. Requirement not explicitly addressed.</p>
Information Security Standards	
S1	<p><i>Quality of Response:</i> <input type="checkbox"/> <i>Strong</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i></p> <p><i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input type="checkbox"/> <i>Adequate</i> <input checked="" type="checkbox"/> <i>Weak</i></p> <p>Weak evidence; evidence provided is incomplete and illegible enough to form an accurate assessment. (i.e. hinges on who 'our' is)</p>
S2	<p><i>Quality of Response:</i> <input type="checkbox"/> <i>Strong</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i></p> <p><i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input type="checkbox"/> <i>Adequate</i> <input checked="" type="checkbox"/> <i>Weak</i></p> <p>Weak evidence; Bidder cites partner organization's (Workday) certifications and/or policies, as opposed to their own.</p>
S3	<p><i>Quality of Response:</i> <input type="checkbox"/> <i>Strong</i> <input type="checkbox"/> <i>Adequate</i> <input checked="" type="checkbox"/> <i>Weak</i></p> <p>"No" response.</p> <p><i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input type="checkbox"/> <i>Adequate</i> <input checked="" type="checkbox"/> <i>Weak</i></p> <p>Weak evidence; Bidder cites partner organization's (Workday) certifications and/or policies, as opposed to their own.</p>

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EVALUATOR DEPARTMENT: DAFS/OIT

S4	Quality of Response: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Weak evidence; Bidder cites partner organization's (Workday) certifications and/or policies, as opposed to their own.
S5	Quality of Response: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	"NA" response.
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Weak evidence. Bidder cite partner organization (Workday) will not disclose an SBOM.
Cloud Service Provider Reqs	
CSP1	Quality of Response: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Weak evidence; general architecture model leads to segregation and other concerns. Evidence points to 'proposal narrative' for more information, unable to locate.
CSP2	Quality of Response: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Weak evidence; response does not state Okta compatibility.
CSP3	Quality of Response: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	"NA" response.
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Weak evidence; requirement not addressed.
CSP4	Quality of Response: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Weak evidence; Bidder cites partner organization's (Workday) certifications and/or policies, as opposed to their own. Also states "Workday does not warrant compliance [to requirement]"
CSP5	Quality of Response: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak

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DATE: 07/31/2025

EVALUATOR NAME: Ben Haschalk

EVALUATOR DEPARTMENT: DAFS/OIT

	Weak evidence; Bidder cites partner organization's (Workday) certifications and/or policies, as opposed to their own. This is a copy/paste of their architecture response.
CSP6	<i>Quality of Response:</i> <input type="checkbox"/> <i>Strong</i> <input type="checkbox"/> <i>Adequate</i> <input checked="" type="checkbox"/> <i>Weak</i>
	"Not applicable" response.
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input type="checkbox"/> <i>Adequate</i> <input checked="" type="checkbox"/> <i>Weak</i>
	Weak evidence; Bidder cites partner organization's (Workday) certifications and/or policies, as opposed to their own.
CSP7	<i>Quality of Response:</i> <input type="checkbox"/> <i>Strong</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input type="checkbox"/> <i>Adequate</i> <input checked="" type="checkbox"/> <i>Weak</i>
	Weak evidence; Bidder cites partner organization's (Workday) certifications and/or policies, as opposed to their own.
CSP8	<i>Quality of Response:</i> <input type="checkbox"/> <i>Strong</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input type="checkbox"/> <i>Adequate</i> <input checked="" type="checkbox"/> <i>Weak</i>
	Weak evidence; Bidder cites partner organization's (Workday) certifications and/or policies, as opposed to their own. Bidder states access controls are essentially in the state's hands, no standards or policies cited.
CSP9	<i>Quality of Response:</i> <input type="checkbox"/> <i>Strong</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input type="checkbox"/> <i>Adequate</i> <input checked="" type="checkbox"/> <i>Weak</i>
	Weak evidence; Bidder cites partner organization's (Workday) certifications and/or policies, as opposed to their own. Even that evidence was weak in detail.
CSP10	<i>Quality of Response:</i> <input type="checkbox"/> <i>Strong</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input type="checkbox"/> <i>Adequate</i> <input checked="" type="checkbox"/> <i>Weak</i>
	Weak evidence; Bidder cites partner organization's (Workday) certifications and/or policies, as opposed to their own.
CSP11	<i>Quality of Response:</i> <input type="checkbox"/> <i>Strong</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input type="checkbox"/> <i>Adequate</i> <input checked="" type="checkbox"/> <i>Weak</i>
	Weak evidence; Bidder cites partner organization's (Workday) certifications and/or policies, as opposed to their own.
CSP12	<i>Quality of Response:</i> <input type="checkbox"/> <i>Strong</i> <input type="checkbox"/> <i>Adequate</i> <input checked="" type="checkbox"/> <i>Weak</i>

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EVALUATOR DEPARTMENT: DAFS/OIT

	“Not Applicable” response.
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input type="checkbox"/> <i>Adequate</i> <input checked="" type="checkbox"/> <i>Weak</i>
	Weak evidence; bidder essentially puts the onus on the State, however vaguely related to the requirement.
CSP13	<i>Quality of Response:</i> <input type="checkbox"/> <i>Strong</i> <input type="checkbox"/> <i>Adequate</i> <input checked="" type="checkbox"/> <i>Weak</i>
	“Not Applicable” response.
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input type="checkbox"/> <i>Adequate</i> <input checked="" type="checkbox"/> <i>Weak</i>
	Weak evidence; Bidder cites partner organization’s (Workday) certifications and/or policies, as opposed to their own. Evidence briefly skims over Workday integration offerings.
CSP14	<i>Quality of Response:</i> <input type="checkbox"/> <i>Strong</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input type="checkbox"/> <i>Adequate</i> <input checked="" type="checkbox"/> <i>Weak</i>
	Weak evidence; Bidder cites partner organization’s (Workday) certifications and/or policies, as opposed to their own. Additionally the bidder seems to push the onus once again, onto the State.
CSP15	<i>Quality of Response:</i> <input type="checkbox"/> <i>Strong</i> <input type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
CSP16	<i>Quality of Response:</i> <input type="checkbox"/> <i>Strong</i> <input type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
CSP17	<i>Quality of Response:</i> <input type="checkbox"/> <i>Strong</i> <input type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
CSP18	<i>Quality of Response:</i> <input type="checkbox"/> <i>Strong</i> <input type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
CSP19	<i>Quality of Response:</i> <input type="checkbox"/> <i>Strong</i> <input type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
NIST Regs	

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DATE: 07/31/2025
EVALUATOR NAME: Ben Haschalk
EVALUATOR DEPARTMENT: DAFS/OIT

N1	<i>Quality of Response:</i> <input type="checkbox"/> <i>Strong</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
N2	<i>Quality of Response:</i> <input type="checkbox"/> <i>Strong</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input type="checkbox"/> <i>Adequate</i> <input checked="" type="checkbox"/> <i>Weak</i>
	Weak evidence; Bidder cites partner organization's (Workday) certifications and/or policies, as opposed to their own. Otherwise still lacking in detail.
N3	<i>Quality of Response:</i> <input type="checkbox"/> <i>Strong</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input type="checkbox"/> <i>Adequate</i> <input checked="" type="checkbox"/> <i>Weak</i>
	Weak evidence; Bidder cites partner organization's (Workday) certifications and/or policies, as opposed to their own. Otherwise still lacking in detail.
N4	<i>Quality of Response:</i> <input type="checkbox"/> <i>Strong</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input type="checkbox"/> <i>Adequate</i> <input checked="" type="checkbox"/> <i>Weak</i>
	Weak evidence; Bidder cites partner organization's (Workday) certifications and/or policies, as opposed to their own. Otherwise still lacking in detail.
N5	<i>Quality of Response:</i> <input type="checkbox"/> <i>Strong</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input type="checkbox"/> <i>Adequate</i> <input checked="" type="checkbox"/> <i>Weak</i>
	Weak evidence; Bidder cites partner organization's (Workday) certifications and/or policies, as opposed to their own. Otherwise still lacking in detail.
N6	<i>Quality of Response:</i> <input type="checkbox"/> <i>Strong</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input type="checkbox"/> <i>Adequate</i> <input checked="" type="checkbox"/> <i>Weak</i>
	Weak evidence; Bidder cites partner organization's (Workday) certifications and/or policies, as opposed to their own. Otherwise still lacking in detail.
N7	<i>Quality of Response:</i> <input type="checkbox"/> <i>Strong</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input type="checkbox"/> <i>Adequate</i> <input checked="" type="checkbox"/> <i>Weak</i>
	Weak evidence; Bidder cites partner organization's (Workday) certifications and/or policies, as opposed to their own. Otherwise still lacking in detail – policy cited but not provided.
N8	<i>Quality of Response:</i> <input type="checkbox"/> <i>Strong</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>

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EVALUATOR NAME: Ben Haschalk
EVALUATOR DEPARTMENT: DAFS/OIT

	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input type="checkbox"/> <i>Adequate</i> <input checked="" type="checkbox"/> <i>Weak</i>
	Weak evidence; Bidder cites partner organization's (Workday) certifications and/or policies, as opposed to their own. Otherwise still lacking in detail.
N9	<i>Quality of Response:</i> <input type="checkbox"/> <i>Strong</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input type="checkbox"/> <i>Adequate</i> <input checked="" type="checkbox"/> <i>Weak</i>
	Weak evidence; Bidder cites partner organization's (Workday) certifications and/or policies, as opposed to their own. Otherwise still lacking in detail.
N10	<i>Quality of Response:</i> <input type="checkbox"/> <i>Strong</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input type="checkbox"/> <i>Adequate</i> <input checked="" type="checkbox"/> <i>Weak</i>
	Weak evidence; Bidder cites partner organization's (Workday) certifications and/or policies, as opposed to their own. Otherwise still lacking in detail.
N11	<i>Quality of Response:</i> <input type="checkbox"/> <i>Strong</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input type="checkbox"/> <i>Adequate</i> <input checked="" type="checkbox"/> <i>Weak</i>
	Weak evidence; Bidder cites partner organization's (Workday) certifications and/or policies, as opposed to their own. Otherwise still lacking in detail.
N12	<i>Quality of Response:</i> <input type="checkbox"/> <i>Strong</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input checked="" type="checkbox"/> <i>Weak</i>
N13	<i>Quality of Response:</i> <input type="checkbox"/> <i>Strong</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
N14	<i>Quality of Response:</i> <input type="checkbox"/> <i>Strong</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077
RFP TITLE: CDS ERP ACCOUNTING RFP
BIDDER NAME: AVAAP
DATE: 31 JUL 2025
EVALUATOR NAME: B. VICTOR CHAKRAVARTY
EVALUATOR DEPARTMENT: DAFS-OIT

Data Compliance	
NIST 800-171	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Only SOC 3 report. Does not cover the app layer.
Maine FOAA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Did not address
Maine Breach Notification Law	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Did not address
NIST 800-53: Rev5	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Only SOC 3 report. Does not cover the app layer.
Privacy Act of 1974	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Did not address
U.S. DHHS-OCSE	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Did not address
PCI-DSS 3.2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Marked as No
NACHA-ACH	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Marked as No
IRS 1075	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Marked as No
IRS 1075 Contractor Language Addendum	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Marked as No
HIPAA	Quality of Response: <input type="checkbox"/> Adequate <input type="checkbox"/> Weak

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
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RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: AVAAP

DATE: 31 JUL 2025

EVALUATOR NAME: B. VICTOR CHAKRAVARTY

EVALUATOR DEPARTMENT: DAFS-OIT

	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Marked as No</i>
HIPAA BAA	<i>Quality of Response:</i> <input type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Marked as No</i>
HITECH	<i>Quality of Response:</i> <input type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Marked as No</i>
IRS 1075	<i>Quality of Response:</i> <input type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Marked as No</i>
MARS-E 2.0	<i>Quality of Response:</i> <input type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Marked as No</i>
MITA 3.0	<i>Quality of Response:</i> <input type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Marked as No</i>
45 CFR 95 621	<i>Quality of Response:</i> <input type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Marked as No</i>
FERPA	<i>Quality of Response:</i> <input type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Marked as No</i>
DPPA	<i>Quality of Response:</i> <input type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Marked as No</i>
MaineIT	
H1	<i>Quality of Response:</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Workday & AWS are both industry-leaders</i>
H2	<i>Quality of Response:</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Workday & AWS are both industry-leaders</i>
H3	<i>Quality of Response:</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: AVAAP

DATE: 31 JUL 2025

EVALUATOR NAME: B. VICTOR CHAKRAVARTY

EVALUATOR DEPARTMENT: DAFS-OIT

	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Workday & AWS are both industry-leaders</i>
A1	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Workday & AWS are both industry-leaders</i>
A2	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Did not address</i>
A3	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Workday & AWS are both industry-leaders</i>
A4	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Unambiguous statement</i>
Information Security Standards	
S1	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Truncated response</i>
S2	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Not about Workday. It is about Avaap.</i>
S3	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Not about Workday. It is about Avaap.</i>
S4	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Not about Workday. It is about Avaap.</i>
S5	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Marked N/A, but did provide some Evidence</i>
Cloud Service Provider Reqs	
CSP1	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Vague, non-specific response</i>

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: AVAAP

DATE: 31 JUL 2025

EVALUATOR NAME: B. VICTOR CHAKRAVARTY

EVALUATOR DEPARTMENT: DAFS-OIT

CSP2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Crisp statement</i>
CSP3	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Marked Not Applicable. In reality, this is probably the most important policy, and highly applicable. Vague, non-specific response.</i>
CSP4	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Crisp statement</i>
CSP5	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Vague, non-specific response</i>
CSP6	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Marked Not Applicable. Vague, nonspecific response.</i>
CSP7	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the Security stance of Workday is accepted, due to the SOC 3 report, no mention of Avaap</i>
CSP8	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Crisp statement</i>
CSP9	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Crisp statement</i>
CSP10	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the Security stance of Workday is accepted, due to the SOC 3 report, no mention of Avaap</i>
CSP11	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the Security stance of Workday is accepted, due to the SOC 3 report, no mention of Avaap</i>

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: AVAAP

DATE: 31 JUL 2025

EVALUATOR NAME: B. VICTOR CHAKRAVARTY

EVALUATOR DEPARTMENT: DAFS-OIT

CSP12	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Marked Not Applicable. Vague, non-specific response.
CSP13	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Marked Not Applicable. Vague, non-specific response.
CSP14	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Even if Workday's controls are deemed adequate, due to the SOC 3 report, no mention of Avaap
NIST Reqs	
N1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Both Workday & AWS are industry-leaders
N2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Even if Workday's controls are deemed adequate, due to the SOC 3 report, no mention of Avaap
N3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Even if Workday's controls are deemed adequate, due to the SOC 3 report, no mention of Avaap
N4	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Even if Workday's controls are deemed adequate, due to the SOC 3 report, no mention of Avaap
N5	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Even if Workday's controls are deemed adequate, due to the SOC 3 report, no mention of Avaap
N6	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Even if Workday's controls are deemed adequate, due to the SOC 3 report, no mention of Avaap
N7	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: AVAAP

DATE: 31 JUL 2025

EVALUATOR NAME: B. VICTOR CHAKRAVARTY

EVALUATOR DEPARTMENT: DAFS-OIT

	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if Workday's controls are deemed adequate, due to the SOC 3 report, no mention of Avaap</i>
N8	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if Workday's controls are deemed adequate, due to the SOC 3 report, no mention of Avaap</i>
N9	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if Workday's controls are deemed adequate, due to the SOC 3 report, no mention of Avaap</i>
N10	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if Workday's controls are deemed adequate, due to the SOC 3 report, no mention of Avaap</i>
N11	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if Workday's controls are deemed adequate, due to the SOC 3 report, no mention of Avaap</i>
N12	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if Workday's controls are deemed adequate, due to the SOC 3 report, no mention of Avaap</i>
N13	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if Workday's controls are deemed adequate, due to the SOC 3 report, no mention of Avaap</i>
N14	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Bonus remark!</i>

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: ERP ACCOUNTING SOFTWARE

BIDDER NAME: Chetu

DATE: September 3rd 2025

EVALUATOR NAME: Katherine Warren

EVALUATOR DEPARTMENT: Department of Education

Individual Evaluator Comments:

Section I Preliminary Information (File #1)

1. Proposal Cover Page

Bidders must complete **Appendix A** (Proposal Cover Page). It is critical that the cover page show the specific information requested, including Bidder address(es) and other details listed. The Proposal Cover Page must be dated and signed by a person authorized to enter into contracts on behalf of the Bidder.

Y	Complete	
	Notes:	

2. Responsible Bidder Certification

Bidders must complete **Appendix B** (Responsible Bidder Certification). The Responsible Bidder Certification must be dated and signed by a person authorized to enter into contracts on behalf of the Bidder.

Y	Complete	
	Notes:	

Section II Organization Qualifications and Experience (File #2)

1. Overview of the Organization

Bidders must complete **Appendix C** (Qualifications and Experience Form) describing their qualifications and skills to provide the requested services in the RFP. Bidders must include three (3) examples of projects which demonstrate their experience and expertise in performing these services, as well as highlighting the Bidder's stated qualifications and skills.

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: ERP ACCOUNTING SOFTWARE

BIDDER NAME: Chetu

DATE: September 3rd 2025

EVALUATOR NAME: Katherine Warren

EVALUATOR DEPARTMENT: Department of Education

Y	Complete	
	Notes:	N – No education or public sector experience,

2. Subcontractors

If subcontractors are to be used, Bidders must provide a list that specifies the name, address, phone number, contact person, and a brief description of the subcontractors' organizational capacity and qualifications.

N	Complete	
	Notes:	

3. Organizational Chart

Bidders must provide an organizational chart. The organizational chart must include the project being proposed. Each position must be identified by position title and corresponding to the personnel job descriptions.

Y	Complete	
	Notes:	N - TPM, TL & 2 Devs

4. Litigation

Bidders must attach a list of all current litigation in which the Bidder is named and a list of all closed cases that have closed within the past five (5) years in which the Bidder paid the claimant either as part of a settlement or by decree. For each, list the entity bringing suit, the complaint, the accusation, amount, and outcome.

Y	Complete	
	Notes:	Q - 7 listed, many confidential

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: ERP ACCOUNTING SOFTWARE

BIDDER NAME: Chetu

DATE: September 3rd 2025

EVALUATOR NAME: Katherine Warren

EVALUATOR DEPARTMENT: Department of Education

5. Financial Viability

Bidders must provide a current copy of their Dun & Bradstreet Business Information Report Snapshot.

Y	Complete	
	Notes:	Q- High Delinquency, evidence of negative trade

6. Certificate of Insurance

Bidders must provide a certificate of insurance on a standard ACORD form (or the equivalent) evidencing the Bidder's general liability, professional liability and any other relevant liability insurance policies that might be associated with the proposed services.

I	Complete	Present and incomplete
	Notes:	N-No Cyber listed

Section III Proposed Services (File #3)

1. Technical Assessment

Bidders must complete **Appendix D** (Technical Assessment Form) to describe the Bidder's capability to meet the stated requirements and policies identified in this RFP.

N	Complete	
	Notes:	

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: ERP ACCOUNTING SOFTWARE

BIDDER NAME: Chetu

DATE: September 3rd 2025

EVALUATOR NAME: Katherine Warren

EVALUATOR DEPARTMENT: Department of Education

2. Services to be Provided

Bidders must discuss the Scope of Services referenced above in Part II of the RFP and what the Bidder will offer, including a description of the methods and resources the Bidder will use and how each task involved will be accomplished. Bidders must also describe how the expectations and/or desired outcomes as a result of these services will be achieved. If subcontractors are involved, Bidders must clearly identify the work each will perform. This narrative should provide a concise description of the Bidder’s capabilities to produce aforementioned deliverables. The narrative should be no longer than twenty (20) pages total.

Bidders must complete **Appendix E** (General/Technical Requirements Form) to describe the Bidder’s capability to meet the stated requirements and policies identified in this RFP.

Y	Complete	
	Notes:	N – non specific

3. Implementation - Work Plan

Bidders must provide a realistic work plan for the implementation of the program through the first contract period. The work plan must be displayed in a timeline chart, and concisely describe each program development and implementation task, the month it will be carried out, and the person or position responsible for each task. If applicable, Bidders must identify all tasks to be delegated to subcontractors.

Y	Complete	
	Notes:	N- insufficient

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: ERP ACCOUNTING SOFTWARE

BIDDER NAME: Chetu

DATE: September 3rd 2025

EVALUATOR NAME: Katherine Warren

EVALUATOR DEPARTMENT: Department of Education

Section IV Cost Proposal (File #4)

1. General Instructions

- a. Bidders must submit a cost proposal that covers the period starting September 1, 2025, and ending on August 31, 2027. Renewal Periods are informational only and will not be factored into scoring.
- b. The cost proposal must include the costs necessary for the Bidder to fully comply with the contract terms, conditions, and RFP requirements.
- c. No costs related to the preparation of the proposal for the RFP, or to the negotiation of the contract with the Department, may be included in the proposal. Only costs to be incurred after the contract effective date that are specifically related to the implementation or operation of contracted services may be included.

	Complete	
	Notes:	

2. Cost Proposal Form Instructions

Bidders must fill out **Appendix F** (Cost Proposal Form), following the instructions detailed here and in the form. Failure to provide the requested information, and to follow the required cost proposal format provided, may result in disqualification or reduction in scoring of the cost proposal, at the discretion of the Department.

	Complete	
	Notes:	

Demo Notes:

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: ERP ACCOUNTING SOFTWARE

BIDDER NAME: Chetu

DATE: September 3rd 2025

EVALUATOR NAME: Katherine Warren

EVALUATOR DEPARTMENT: Department of Education

Smaller company, more informal. Custom build, no long term licensing.

Very informal – first 20 minutes – all description, listing of all the things that can be customized to our needs. No hosting provided

Unable to show demos of the things Kerry asked for. Used screenshots. SQL with PowerBI tool.

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: Hazel Stevenson

BIDDER NAME: Chetu

DATE: 9/3/25

EVALUATOR NAME: Hazel Stevenson

EVALUATOR DEPARTMENT: DAFS

Individual Evaluator Comments:

- I. Organization Qualifications and Experience
 1. Overview of Organization
 - 25 year history, experience with customized OTS ERP
 - Some government experience noted
 - 3 projects are non government, development based. Dates and effort not provided.
 - Large number of developers, some PMPs and Six Sigma
 2. Subcontractors
 - Not addressed
 3. Organizational Chart
 - Provided basic chart and roles with years of experience
 4. Litigation
 - 7 in 2024-2025 brought by Chetu, several active
 - Did not provide 5 years
 5. Financial Viability
 - Low moderate financial stress, moderate overall business risk
 6. Certificate of Insurance
 - Provided, expired
- II. Proposed Services
 2. Services to be Provided
 - A. Functional requirements
 - addressed requirements by listing modules, few details
 - Providing custom ERP, provide pros and cons of OTS and comparison to Oracle and SAP – not requested
 - B. TA – done by TA team

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: Hazel Stevenson

BIDDER NAME: Chetu

DATE: 9/3/25

EVALUATOR NAME: Hazel Stevenson

EVALUATOR DEPARTMENT: DAFS

C. General and Technical Requirements (Appendix E)

- Not addressed

D. Project Management and Work Plan

- Not addressed

E. Quality Assurance and Acceptance

- Not addressed

F. User Training and Documentation

- Not addressed

G. Implementation

- Not addressed

H. Support and Maintenance

- Not addressed

3. Implementation – Work Plan

- High level, days per module 18 months?
- Gave definition of done

Demo notes

- tell us more about your secure data center and any relevant audit and certification documents available

audited every year SOC 2 type 1

hosting – 3rd party

walked through proposal, build from scratch, demonstrated a client solution

no specific financial reports to demo

how do you ensure digital accessibility? - ADA compliance – use tools, talked about examples, labels

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077
RFP TITLE: CDS ERP ACCOUNTING RFP
BIDDER NAME: CHETU
DATE: 8/4/25
EVALUATOR NAME: HAZEL STEVENSON
EVALUATOR DEPARTMENT: DAFS-OIT

Data Compliance	
NIST 800-171	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Does not explain how
Maine FOAA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Not clear how
Maine Breach Notification Law	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Not clear how
NIST 800-53: Rev5	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Not clear how, SOC1 type 2 not SOC2
Privacy Act of 1974	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Not clear how
U.S. DHHS-OCSE	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Not clear how
PCI-DSS 3.2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? No details
NACHA-ACH	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment?
IRS 1075	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Bidder states n/a no explanation
IRS 1075 Contractor Language Addendum	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Bidder states n/a no explanation
HIPAA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: CHETU

DATE: 8/4/25

EVALUATOR NAME: HAZEL STEVENSON

EVALUATOR DEPARTMENT: DAFS-OIT

	<i>Additional Comment? States HIPPA compliant</i>
HIPAA BAA	<i>Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak</i>
	<i>Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak</i>
	<i>Additional Comment? no evidence</i>
HITECH	<i>Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak</i>
	<i>Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak</i>
	<i>Additional Comment? No evidence</i>
FERPA	<i>Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak</i>
	<i>Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak</i>
	<i>Additional Comment? No evidence</i>
DPPA	<i>Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak</i>
	<i>Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak</i>
	<i>Additional Comment? No evidence</i>
MaineIT	
H1	<i>Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak</i>
	<i>Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak</i>
	<i>Additional Comment? No specifics</i>
H2	<i>Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak</i>
	<i>Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak</i>
	<i>Additional Comment? No specifics</i>
H3	<i>Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak</i>
	<i>Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak</i>
	<i>Additional Comment? Assurance only</i>
A1	<i>Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak</i>
	<i>Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak</i>
	<i>Additional Comment? No details</i>
A2	<i>Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak</i>
	<i>Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak</i>
	<i>Additional Comment?</i>
A3	<i>Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak</i>
	<i>Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak</i>
	<i>Additional Comment? Bidder states N/a no explanation</i>
A4	<i>Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak</i>
	<i>Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak</i>
	<i>Additional Comment? No roadblock</i>

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: CHETU

DATE: 8/4/25

EVALUATOR NAME: HAZEL STEVENSON

EVALUATOR DEPARTMENT: DAFS-OIT

Information Security Standards	
S1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? ISP aligns with NIST
S2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? Use agreements
S3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? Ticket system
S4	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Weak assurance
S5	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment?
Cloud Service Provider Reqs	
CSP1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? Agree to all policies, no details
CSP2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? addressed
CSP3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? agree, no details
CSP4	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? agree, no details
CSP5	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? agree, no details
CSP6	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: CHETU

DATE: 8/4/25

EVALUATOR NAME: HAZEL STEVENSON

EVALUATOR DEPARTMENT: DAFS-OIT

	<i>Additional Comment? agree, no details</i>
CSP7	<i>Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak</i>
	<i>Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak</i>
	<i>Additional Comment? agree, no details</i>
CSP8	<i>Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak</i>
	<i>Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak</i>
	<i>Additional Comment? agree, no details</i>
CSP9	<i>Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak</i>
	<i>Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak</i>
	<i>Additional Comment? agree, no details</i>
CSP10	<i>Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak</i>
	<i>Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak</i>
	<i>Additional Comment? agree, no details</i>
CSP11	<i>Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak</i>
	<i>Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak</i>
	<i>Additional Comment? agree, no details</i>
CSP12	<i>Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak</i>
	<i>Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak</i>
	<i>Additional Comment? agree, no details</i>
CSP13	<i>Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak</i>
	<i>Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak</i>
	<i>Additional Comment? agree, no details</i>
CSP14	<i>Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak</i>
	<i>Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak</i>
	<i>Additional Comment? agree, no details</i>
NIST Reqs	
N1	<i>Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak</i>
	<i>Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak</i>
	<i>Additional Comment?state No – Cloud provider</i>
N2	<i>Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak</i>
	<i>Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak</i>
	<i>Additional Comment? Minimal response</i>
N3	<i>Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak</i>
	<i>Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak</i>

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: CHETU

DATE: 8/4/25

EVALUATOR NAME: HAZEL STEVENSON

EVALUATOR DEPARTMENT: DAFS-OIT

	<i>Additional Comment? Minimal response</i>
N4	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? Minimal response</i>
N5	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Additional Comment? Background checks</i>
N6	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? Minimal response</i>
N7	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? Minimal response</i>
N8	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? Minimal response</i>
N9	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment?</i>
N10	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? Minimal response</i>
N11	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? Minimal response</i>
N12	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? State no – local facilities</i>
N13	Quality of Response: <input type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? State n/a no reason</i>
N14	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? State aligned with NIST</i>

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP Accounting Software RFP

BIDDER NAME: Chetu

DATE: 8/13/25

EVALUATOR NAME: Kerry Matheson

EVALUATOR DEPARTMENT: Accounting

Individual Evaluator Comments:

- I. Proposed Services
2. Services to be Provided
 - P User management
 - Recommending customized solution (licensing cost)

- A. Functional requirements
 - P-25 yrs experience / international base
 - N-Not a known software
 - N-Customized, off the shelf
 - P-Can create database solutions
 - N-Customers seem IT focused

P – large, international company w large business client base

 - -Netsuite alternative, multiple other systems including AWS, Dynamics 365
 - GL,AP,AR,Budgeting,Bank Rec, Revenue Modules (modular)
 - JE automation for EZ Claims / billing
 - ACH integration with bank
 - Audit trail
 - Attachable uploads and file management for support docs
 - Customizable reporting by dept or role – ad hoc
 - Approval chains
 - No medical billing – goes through EZClaim / need MaineCare billing solution
 - Personally identifying information safeguards.

- B. TA – done by TA team
SOC 2

- C. General and Technical Requirements (Appendix E)
 - Integrations – DOE, ADP, CINC, EZ Claims, SIS (student workflow) HCM (Workday)
 - _Compliance with FERPA< HIPAA, IDEA, ADA, MUSER

- D. Project Management and Work Plan

- -No specific members identified.
- No Financial member identified

E. Quality Assurance and Acceptance

·

F. User Training and Documentation

- -12 days during implementation only mentioned

G. Implementation

- Go Live 2/3/27

Not much description of implementation details

H. Support and Maintenance

- Q-Cost of continued Technical support

·

3. Implementation – Work Plan

Doesn't specify

D&B Mod – high risk delinquency, Low – Mod risk Financial Stress

Business address changes

COI is expired 11/6/24 and 1/1/25 for WC

No computer fraud ins listed

GDRP Compliance for handling personal data

·

Demo:

Nick Swanson Dir Sales / rep
Amit Gaurollu
Atit Shah Dir of Operatins
Sharma Shouray Project Manager

Notes:

“Technical”

Custom Build
Own the system, no licensing fees
Direct agile support
Custom workflows

User Management – role based permissions

Financial Management- GL etc, budgets, JE, EZ revenue feeds, bank integration for ACH, **synchronization across modules**

Data Integration – custom / designers ex. ADP

Document & Form Management –

Reporting & Analytics – Predefined & Ad hoc / customizable – Report Builder

Security & Compliance-

Workflow Automation – budget approvals, service validations, AP

High Level Architecture Design – Other Integrations Relay, Trizetto, Availity,

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: ERP Accounting Software

BIDDER NAME: Chetu

DATE: 9/3/2025

EVALUATOR NAME: Nicole Denis

EVALUATOR DEPARTMENT: Department of Education

Individual Evaluator Comments:

- I. Preliminary Information
 - Provided

- II. Organization Qualifications and Experience
 - Provided 3 projects, limited description of each
 - 2800 full time developers; global presence
 - Litigation: 7 listed all brought by Chetu for breach of contract
 - D&B info provided – Risk Assessment: Moderate
 - Certificate of Insurance expired 11/6/2024
 - Custom solutions, Workday, Dynamics 365

- III. Proposed Services
 - Technical Assessment
 - Form provided
 - Services to be Provided – Scope of Services
 - Recommends custom ERP rather than off the shelf
 - 7 primary modules including financial management, data interface and reporting
 - Implementation – Work Plan
 - Implementation date of 2/3/27
 - Defined “DONE” – system is free of bugs and operates as expected

DEMO: 9/23/25

- Proposed a custom ERP build
 - once built, no licensing fees
 - 100% state owned; US data storage
 - Customized workflows
 - Ad hoc query builder, custom reporting
- Can access on mobile device
- Security: permissions by roles; audit log
- Ability to import upload excel, csv, etc. and export to excel, csv, etc.
- Customizable and drillable dashboard
- Financial statements – reporting is all custom (we would build P&L, trial balance). Demo did not include canned financial reporting for general ledger, trial balance,

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: ERP Accounting Software

BIDDER NAME: Chetu

DATE: 9/3/2025

EVALUATOR NAME: Nicole Denis

EVALUATOR DEPARTMENT: Department of Education

P&L etc. and demo could not show the G/L side of the system as client used in demo did not need that.

- Can accomodate fund accounting, customizable based on our needs

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: ERP Accounting Software

BIDDER NAME: Chetu, Inc

DATE: 8/22/2025

EVALUATOR NAME: Eric Hockaday

EVALUATOR DEPARTMENT: Maine Child Development Services

Individual Evaluator Comments:

I. Organization Qualifications and Experience

1. Overview of Organization

- P Previous projects in implementing ERP systems have been documented.

2. Subcontractors

- Does not mention whether they intend to use subcontractors.

3. Organizational Chart

- P Has clearly defined roles and chart for Project staffing
- Etc.

Several litigations that have been brought by Chetu are listed and it is noted the “many cases are confidential, sealed by NDAs”

II. Proposed Services

1. Services to be Provided

- P Well defined services emphasize compliance with the State and other requirements.

2. Implementation – Work Plan

- I implementation is stated as 402 days to go-live date.

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: ERP Accounting Software

BIDDER NAME: Chetu

DATE: 09/05/2025

EVALUATOR NAME: Dan Hemdal

EVALUATOR DEPARTMENT: CDS

Individual Evaluator Comments:

Directions: Follow the sections of your RFP to develop an outline for notes. Delete the sample below and these directions and replace with your own outline based on your RFP.

- I. Organization Qualifications and Experience
 - Vast experience internationally. Worked with some educational entities. Did not include experience with governmental agencies operating in education nor did they include experience working with disability-related federal and state regulations.

- II. Proposed Services
 - Meets the financial needs (AR/AP/GL). Their system works seamlessly with 3rd party systems, but they did not share experiences with Department of Education offices and did not share experience with ADP.

9/23/2025 - Demo

- One time build, no recurring fee
- Do have other projects that involve medical billing.

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077
RFP TITLE: CDS ERP ACCOUNTING RFP
BIDDER NAME: CHETU
DATE: 08/01/2025
EVALUATOR NAME: BEN HASCHALK
EVALUATOR DEPARTMENT: DAFS-OIT

Data Compliance	
NIST 800-171	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Weak evidence, lacking in detail in how requirement is met.
Maine FOAA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment?
Maine Breach Notification Law	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Requirement not addressed.
NIST 800-53: Rev5	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Briefly skimmed the surface of only couple of control families.
Privacy Act of 1974	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Requirement not addressed.
U.S. DHHS-OCSE	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Requirement not addressed.
PCI-DSS 3.2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Weak evidence, lacking in detail on how requirement is met.
NACHA-ACH	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Requirement not addressed.
IRS 1075	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? N/A response.
IRS 1075 Contractor	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? N/A response.

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077
RFP TITLE: CDS ERP ACCOUNTING RFP
BIDDER NAME: CHETU
DATE: 08/01/2025
EVALUATOR NAME: BEN HASCHALK
EVALUATOR DEPARTMENT: DAFS-OIT

Language Addendum	
HIPAA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Weak evidence, lacking in detail in how requirement is met.
HIPAA BAA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Requirement not addressed.
HITECH	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Requirement not addressed.
FERPA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Weak evidence, lacking in detail in how requirement is met.
DPPA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Weak evidence, lacking in detail in how requirement is met.
MaineIT	
H1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Weak evidence, lacking in detail in how requirement is met. Bidder notes "the standards" but does not elaborate further.
H2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Weak evidence, lacking in detail in how requirement is met. "Will provide"
H3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Weak evidence, lacking in detail in how requirement is met. "Will comply"
A1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077
RFP TITLE: CDS ERP ACCOUNTING RFP
BIDDER NAME: CHETU
DATE: 08/01/2025
EVALUATOR NAME: BEN HASCHALK
EVALUATOR DEPARTMENT: DAFS-OIT

	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Weak evidence, lacking in detail in how requirement is met. "Will provide"
A2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Weak evidence, lacking in detail in how requirement is met. "Do provide"
A3	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? "NA" response, no evidence.
A4	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Weak evidence; while bidder states no issue, it is unclear if this is for the entirety of the requirement – if selected, this requirement should be more explicitly be confirmed.
Information Security Standards	
S1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Weak evidence, lacking in detail in how requirement is met. Information Security Program cited but no associated artifact(s) provided.
S2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Weak evidence, lacking in detail in how requirement is met. "Will be [agreements]" – unclear evidence.
S3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment?
S4	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Weak evidence, lacking in detail in how requirement is met. Not a sufficient organizational risk-appetite statement.
S5	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077
RFP TITLE: CDS ERP ACCOUNTING RFP
BIDDER NAME: CHETU
DATE: 08/01/2025
EVALUATOR NAME: BEN HASCHALK
EVALUATOR DEPARTMENT: DAFS-OIT

	<i>Additional Comment? Weak evidence, appears to be an incomplete list.</i>
Cloud Service Provider Reqs	
CSP1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? Weak evidence, lacking in detail in how requirement is met.</i>
CSP2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Additional Comment?</i>
CSP3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Additional Comment? Weak evidence, lacking in detail in how requirement is met. "Okay to follow [policy]"</i>
CSP4	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? Additional Comment? Weak evidence, lacking in detail in how requirement is met. "Okay to follow [policy]"</i>
CSP5	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? Additional Comment? Weak evidence, lacking in detail in how requirement is met. "Okay to follow [policy]"</i>
CSP6	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? Additional Comment? Weak evidence, lacking in detail in how requirement is met. "Okay to follow [policy]"</i>
CSP7	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? Weak evidence, lacking in detail in how requirement is met. "Okay to follow [policy]"</i>
CSP8	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? Weak evidence, lacking in detail in how requirement is met. "Okay to follow [policy]"</i>
CSP9	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077
RFP TITLE: CDS ERP ACCOUNTING RFP
BIDDER NAME: CHETU
DATE: 08/01/2025
EVALUATOR NAME: BEN HASCHALK
EVALUATOR DEPARTMENT: DAFS-OIT

	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? Weak evidence, lacking in detail in how requirement is met. "Okay to follow [policy]"</i>
CSP10	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? Weak evidence, lacking in detail in how requirement is met. "Okay to follow [policy]"</i>
CSP11	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? Weak evidence, lacking in detail in how requirement is met. "Okay to follow [policy]"</i>
CSP12	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? Weak evidence, lacking in detail in how requirement is met. "Okay to follow [policy]"</i>
CSP13	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? Weak evidence, lacking in detail in how requirement is met. "Okay to follow [policy]"</i>
CSP14	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? Weak evidence, lacking in detail in how requirement is met. "Okay to follow [policy]"</i>
NIST Reqs	
N1	<i>Quality of Response:</i> <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? "No" response. "handled by CSP" – despite this fact, the vendor should make the effort of validating this requirement.</i>
N2	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? Weak evidence, lacking in detail in how requirement is met.</i>
N3	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: CHETU

DATE: 08/01/2025

EVALUATOR NAME: BEN HASCHALK

EVALUATOR DEPARTMENT: DAFS-OIT

	<i>Additional Comment? Weak evidence, lacking in detail in how requirement is met.</i>
N4	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? Weak evidence, lacking in detail in how requirement is met.</i>
N5	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? Weak evidence, lacking in detail in how requirement is met.</i>
N6	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? Weak evidence, lacking in detail in how requirement is met.</i>
N7	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? Weak evidence, lacking in detail in how requirement is met.</i>
N8	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? Weak evidence, lacking in detail in how requirement is met.</i>
N9	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? Weak evidence, lacking in detail in how requirement is met.</i>
N10	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? Weak evidence, lacking in detail in how requirement is met.</i>
N11	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? Weak evidence, lacking in detail in how requirement is met.</i>
N12	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: CHETU

DATE: 08/01/2025

EVALUATOR NAME: BEN HASCHALK

EVALUATOR DEPARTMENT: DAFS-OIT

	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input type="checkbox"/> <i>Adequate</i> <input checked="" type="checkbox"/> <i>Weak</i>
	<i>Additional Comment? "No" response. "handled by local facilities" – despite this fact, the vendor should make the effort of validating this requirement.</i>
N13	<i>Quality of Response:</i> <input type="checkbox"/> <i>Adequate</i> <input checked="" type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input type="checkbox"/> <i>Adequate</i> <input checked="" type="checkbox"/> <i>Weak</i>
	<i>Additional Comment? "N/A" response. No evidence.</i>
N14	<i>Quality of Response:</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Additional Comment? Policies cited but none provided.</i>

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077
RFP TITLE: CDS ERP ACCOUNTING RFP
BIDDER NAME: CHETU
DATE: 31 JUL 2025
EVALUATOR NAME: B. VICTOR CHAKRAVARTY
EVALUATOR DEPARTMENT: DAFS-OIT

Data Compliance	
NIST 800-171	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Did not address</i>
Maine FOAA	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Crisp statement</i>
Maine Breach Notification Law	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Did not address</i>
NIST 800-53: Rev5	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Mentioned SOC 1 Type 2, which is really about process controls, not Cybersecurity</i>
Privacy Act of 1974	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Did not address</i>
U.S. DHHS-OCSE	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Did not address</i>
PCI-DSS 3.2	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>No evidence submitted</i>
NACHA-ACH	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>No evidence submitted</i>
IRS 1075	<i>Quality of Response:</i> <input type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Marked Not Applicable</i>
IRS 1075 Contractor Language Addendum	<i>Quality of Response:</i> <input type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Marked Not Applicable</i>

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: CHETU

DATE: 31 JUL 2025

EVALUATOR NAME: B. VICTOR CHAKRAVARTY

EVALUATOR DEPARTMENT: DAFS-OIT

HIPAA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
HIPAA BAA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
HITECH	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
IRS 1075	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Marked Not Applicable
MARS-E 2.0	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Marked Not Applicable
MITA 3.0	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Marked Not Applicable
45 CFR 95 621	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Marked Not Applicable
FERPA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
DPPA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
MaineIT	
H1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
H2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: CHETU

DATE: 31 JUL 2025

EVALUATOR NAME: B. VICTOR CHAKRAVARTY

EVALUATOR DEPARTMENT: DAFS-OIT

	<i>No evidence submitted</i>
H3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>No evidence submitted</i>
A1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>No evidence submitted</i>
A2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>No evidence submitted</i>
A3	Quality of Response: <input type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Marked as Not Applicable</i>
A4	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Unambiguous statement</i>
Information Security Standards	
S1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>No evidence submitted</i>
S2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Irrelevant response</i>
S3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Acceptable statement</i>
S4	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Literally, blank response</i>
S5	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Credible BoM</i>
Cloud Service Provider Reqs	

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: CHETU

DATE: 31 JUL 2025

EVALUATOR NAME: B. VICTOR CHAKRAVARTY

EVALUATOR DEPARTMENT: DAFS-OIT

CSP1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
CSP2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Crisp statement
CSP3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
CSP4	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
CSP5	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
CSP6	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
CSP7	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
CSP8	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
CSP9	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
CSP10	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
CSP11	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
CSP12	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: CHETU

DATE: 31 JUL 2025

EVALUATOR NAME: B. VICTOR CHAKRAVARTY

EVALUATOR DEPARTMENT: DAFS-OIT

	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
CSP13	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
CSP14	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
NIST Reqs	
N1	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Marked No. Further, no evidence submitted.
N2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
N3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
N4	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
N5	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
N6	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
N7	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
N8	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
N9	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: CHETU

DATE: 31 JUL 2025

EVALUATOR NAME: B. VICTOR CHAKRAVARTY

EVALUATOR DEPARTMENT: DAFS-OIT

	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input type="checkbox"/> <i>Adequate</i> <input checked="" type="checkbox"/> <i>Weak</i>
	<i>No evidence submitted</i>
N10	<i>Quality of Response:</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input type="checkbox"/> <i>Adequate</i> <input checked="" type="checkbox"/> <i>Weak</i>
	<i>No evidence submitted</i>
N11	<i>Quality of Response:</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input type="checkbox"/> <i>Adequate</i> <input checked="" type="checkbox"/> <i>Weak</i>
	<i>No evidence submitted</i>
N12	<i>Quality of Response:</i> <input type="checkbox"/> <i>Adequate</i> <input checked="" type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input type="checkbox"/> <i>Adequate</i> <input checked="" type="checkbox"/> <i>Weak</i>
	<i>Marked No. Further, vague, non-specific response</i>
N13	<i>Quality of Response:</i> <input type="checkbox"/> <i>Adequate</i> <input checked="" type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input type="checkbox"/> <i>Adequate</i> <input checked="" type="checkbox"/> <i>Weak</i>
	<i>Marked Not Applicable</i>
N14	<i>Quality of Response:</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input type="checkbox"/> <i>Adequate</i> <input checked="" type="checkbox"/> <i>Weak</i>
	<i>No evidence submitted</i>

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: ERP ACCOUNTING SOFTWARE

BIDDER NAME: Encore

DATE: September 3rd 2025

EVALUATOR NAME: Katherine Warren

EVALUATOR DEPARTMENT: Department of Education

Individual Evaluator Comments:

Section I Preliminary Information (File #1)

1. Proposal Cover Page

Bidders must complete **Appendix A** (Proposal Cover Page). It is critical that the cover page show the specific information requested, including Bidder address(es) and other details listed. The Proposal Cover Page must be dated and signed by a person authorized to enter into contracts on behalf of the Bidder.

Y	Complete	
	Notes:	

2. Responsible Bidder Certification

Bidders must complete **Appendix B** (Responsible Bidder Certification). The Responsible Bidder Certification must be dated and signed by a person authorized to enter into contracts on behalf of the Bidder.

Y	Complete	
	Notes:	

Section II Organization Qualifications and Experience (File #2)

1. Overview of the Organization

Bidders must complete **Appendix C** (Qualifications and Experience Form) describing their qualifications and skills to provide the requested services in the RFP. Bidders must include three (3) examples of projects which demonstrate their experience and expertise in performing these services, as well as highlighting the Bidder's stated qualifications and skills.

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: ERP ACCOUNTING SOFTWARE

BIDDER NAME: Encore

DATE: September 3rd 2025

EVALUATOR NAME: Katherine Warren

EVALUATOR DEPARTMENT: Department of Education

Y	Complete	
	Notes:	

2. Subcontractors

If subcontractors are to be used, Bidders must provide a list that specifies the name, address, phone number, contact person, and a brief description of the subcontractors' organizational capacity and qualifications.

Y	Complete	
	Notes:	

3. Organizational Chart

Bidders must provide an organizational chart. The organizational chart must include the project being proposed. Each position must be identified by position title and corresponding to the personnel job descriptions.

Y	Complete	
	Notes:	N-incomplete set of staff

4. Litigation

Bidders must attach a list of all current litigation in which the Bidder is named and a list of all closed cases that have closed within the past five (5) years in which

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: ERP ACCOUNTING SOFTWARE

BIDDER NAME: Encore

DATE: September 3rd 2025

EVALUATOR NAME: Katherine Warren

EVALUATOR DEPARTMENT: Department of Education

the Bidder paid the claimant either as part of a settlement or by decree. For each, list the entity bringing suit, the complaint, the accusation, amount, and outcome.

Y	Complete	
	Notes:	

5. Financial Viability

Bidders must provide a current copy of their Dun & Bradstreet Business Information Report Snapshot.

Y	Complete	
	Notes:	N - Incomplete

6. Certificate of Insurance

Bidders must provide a certificate of insurance on a standard ACORD form (or the equivalent) evidencing the Bidder's general liability, professional liability and any other relevant liability insurance policies that might be associated with the proposed services.

Y	Complete	Cyber present
	Notes:	

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

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EVALUATOR DEPARTMENT: Department of Education

Section III Proposed Services (File #3)

1. Technical Assessment

Bidders must complete **Appendix D** (Technical Assessment Form) to describe the Bidder’s capability to meet the stated requirements and policies identified in this RFP.

Y	Complete	
	Notes:	Provisionally Met

2. Services to be Provided

Bidders must discuss the Scope of Services referenced above in Part II of the RFP and what the Bidder will offer, including a description of the methods and resources the Bidder will use and how each task involved will be accomplished. Bidders must also describe how the expectations and/or desired outcomes as a result of these services will be achieved. If subcontractors are involved, Bidders must clearly identify the work each will perform. This narrative should provide a concise description of the Bidder’s capabilities to produce aforementioned deliverables. The narrative should be no longer than twenty (20) pages total.

Bidders must complete **Appendix E** (General/Technical Requirements Form) to describe the Bidder’s capability to meet the stated requirements and policies identified in this RFP.

Y	Complete	
	Notes:	Canadian CDS templates CDS Team will lead data migration A CDS LMS is part of online resources N – No IDEA experience, MUSER, FERPA, CEDS experience

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EVALUATOR DEPARTMENT: Department of Education

3. Implementation - Work Plan

Bidders must provide a realistic work plan for the implementation of the program through the first contract period. The work plan must be displayed in a timeline chart, and concisely describe each program development and implementation task, the month it will be carried out, and the person or position responsible for each task. If applicable, Bidders must identify all tasks to be delegated to subcontractors.

Y	Complete	
	Notes:	Boilerplate, non specific

Section IV Cost Proposal (File #4)

1. General Instructions

- a. Bidders must submit a cost proposal that covers the period starting September 1, 2025, and ending on August 31, 2027. Renewal Periods are informational only and will not be factored into scoring.
- b. The cost proposal must include the costs necessary for the Bidder to fully comply with the contract terms, conditions, and RFP requirements.
- c. No costs related to the preparation of the proposal for the RFP, or to the negotiation of the contract with the Department, may be included in the proposal. Only costs to be incurred after the contract effective date that are specifically related to the implementation or operation of contracted services may be included.

	Complete	
	Correct	
	Notes:	

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EVALUATOR DEPARTMENT: Department of Education

2. Cost Proposal Form Instructions

Bidders must fill out **Appendix F** (Cost Proposal Form), following the instructions detailed here and in the form. Failure to provide the requested information, and to follow the required cost proposal format provided, may result in disqualification or reduction in scoring of the cost proposal, at the discretion of the Department.

	Complete	
	Correct	
	Notes:	

Demo Notes: Encore/Sylogist - demonstrated good utilization of D365, spoke well about coordination with MS & the implementers, Very specific , Very Accounting centered. No conversation about medical billing. Budget & Forecasting, Cost Allocation capabilities, Grant Management, Automated bank reconciliation, Invoice import from emails. PowerBI integration. Good use of D365 applied to the business case.

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INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: Hazel Stevenson

BIDDER NAME: Encore

DATE: 9/3/25

EVALUATOR NAME: Hazel Stevenson

EVALUATOR DEPARTMENT: DAFS

Individual Evaluator Comments:

- I. Organization Qualifications and Experience
 1. Overview of Organization
 - MS Dynamics partner, 35 years' experience with ERP, CRM, BI
 - Exp GP migration to MS D365 BC
 - Gov experience – State and municipal
 - Sylogist- MS dynamics GP to D365 exp
 - Projects – all Canadian, Counties and nonprofit, relatively small, upgrades for long term customers
 2. Subcontractors
 - Sylogist serving non profit, municipalities, k-12
 3. Organizational Chart
 - Provided team structure, roles, project consultants expertise showing longevity and high years of experience
 4. Litigation
 - None in 5 years
 5. Financial Viability
 - Low risk financial stress
 - Partial report
 6. Certificate of Insurance
 - Provided current
- II. Proposed Services
 2. Services to be Provided
 - A. Functional requirements
 - MS D365 Business central, cloud based ERP, integratd with MS365
 - SylogistGov ERP, tailored for gov clients
 - Core financials, unified solution
 - Grant/award management

**STATE OF MAINE
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DATE: 9/3/25

EVALUATOR NAME: Hazel Stevenson

EVALUATOR DEPARTMENT: DAFS

B. TA – done by TA team

C. General and Technical Requirements (Appendix E)

- Answered yes, provided explanations

D. Project Management and Work Plan

- Use azure devops AND Sharepoint
- Phase 1 - 12 months
- Accelerators - templates and prebuilt connectors
- Listed standard PM activities

E. Quality Assurance and Acceptance

- Follow QA protocols
- Did not address all requirements, including test planning

F. User Training and Documentation

- TTT, and can provide end user training
- Tailored training when requested

G. Implementation

- Assumptions – training env provisioned by CDS
- Have a methodology, with concurrent project execution and governance
- Good details in Phase descriptions, shows experience and standard project management approach
- Change Order process / amendments if SOM does not deliver on schedule

H. Support and Maintenance

- Provided, some details
- SLA sample
- Standard maintenance included in subscriptions

3. Implementation – Work Plan

- Minimal – 4 milestones

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

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RFP TITLE: Hazel Stevenson

BIDDER NAME: Encore

DATE: 9/3/25

EVALUATOR NAME: Hazel Stevenson

EVALUATOR DEPARTMENT: DAFS

Demo

Good demo of proposed services

No technical assessment clarifications needed. Nothing changes TA

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077
RFP TITLE: CDS ERP ACCOUNTING RFP
BIDDER NAME: ENCORE
DATE: 8/4/25
EVALUATOR NAME: HAZEL STEVENSON
EVALUATOR DEPARTMENT: DAFS-OIT

Data Compliance	
NIST 800-171	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? bidder states N/A public data
Maine FOAA	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? bidder states N/A public data
Maine Breach Notification Law	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? No evidence
NIST 800-53: Rev5	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? D365 M365
Privacy Act of 1974	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? d365 M365
U.S. DHHS-OCSE	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? D365 ms
PCI-DSS 3.2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? do not process payment cards,
NACHA-ACH	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? ACH is 3 rd party banking partners
IRS 1075	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? state yes, no details, comply if use their Payroll solution
IRS 1075 Contractor Language Addendum	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? state yes, no details, comply if use their Payroll solution

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: ENCORE

DATE: 8/4/25

EVALUATOR NAME: HAZEL STEVENSON

EVALUATOR DEPARTMENT: DAFS-OIT

HIPAA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? no PII processed
HIPAA BAA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? no PII processed
HITECH	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? no PII processed
FERPA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? No student records processed
DPPA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? No driver info
MaineIT	
H1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? Azure
H2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? Azure
H3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? Depend on Microsoft
A1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? Azure subscription
A2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? based on dynamics
A3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? Azure details

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
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EVALUATOR DEPARTMENT: DAFS-OIT

A4	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? agree
Information Security Standards	
S1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? Fedramp moderate
S2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? Microsoft, ISO 270001 SOC2
S3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment?
S4	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? state N/A
S5	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? state N/A
Cloud Service Provider Reqs	
CSP1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? MS architecture
CSP2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment?
CSP3	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? State N/A SAAS
CSP4	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? explantion doesn't address
CSP5	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak

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BIDDER NAME: ENCORE

DATE: 8/4/25

EVALUATOR NAME: HAZEL STEVENSON

EVALUATOR DEPARTMENT: DAFS-OIT

	<i>Additional Comment? MS Azure</i>
CSP6	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Additional Comment?</i>
CSP7	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment?depend on MS. State N/A</i>
CSP8	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Additional Comment?</i>
CSP9	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Additional Comment?</i>
CSP10	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment?Microsoft</i>
CSP11	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment?state N/A but answered Microsoft</i>
CSP12	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Additional Comment? Fedramp moderate</i>
CSP13	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Additional Comment? Azure monitor, but N/A</i>
CSP14	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Additional Comment? Azure monitor but N/A</i>
NIST Reqs	
N1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Additional Comment?N/a managed by MS</i>
N2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak

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EVALUATOR DEPARTMENT: DAFS-OIT

	<i>Additional Comment?ISMS</i>
N3	<i>Quality of Response:</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input type="checkbox"/> <i>Adequate</i> <input checked="" type="checkbox"/> <i>Weak</i>
	<i>Additional Comment?refer to ISM</i>
N4	<i>Quality of Response:</i> <input type="checkbox"/> <i>Adequate</i> <input checked="" type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input type="checkbox"/> <i>Adequate</i> <input checked="" type="checkbox"/> <i>Weak</i>
	<i>Additional Comment? Partially n/a</i>
N5	<i>Quality of Response:</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Additional Comment?</i>
N6	<i>Quality of Response:</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Additional Comment?N/a Microsoft</i>
N7	<i>Quality of Response:</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Additional Comment? NIST 800-53</i>
N8	<i>Quality of Response:</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Additional Comment?</i>
N9	<i>Quality of Response:</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Additional Comment?</i>
N10	<i>Quality of Response:</i> <input type="checkbox"/> <i>Adequate</i> <input checked="" type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input type="checkbox"/> <i>Adequate</i> <input checked="" type="checkbox"/> <i>Weak</i>
	<i>Additional Comment?partial</i>
N11	<i>Quality of Response:</i> <input type="checkbox"/> <i>Adequate</i> <input checked="" type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Additional Comment?partial</i>
N12	<i>Quality of Response:</i> <input type="checkbox"/> <i>Adequate</i> <input checked="" type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Additional Comment?partial; no media used</i>
N13	<i>Quality of Response:</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Additional Comment?MS</i>

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: ENCORE

DATE: 8/4/25

EVALUATOR NAME: HAZEL STEVENSON

EVALUATOR DEPARTMENT: DAFS-OIT

N14	<i>Quality of Response:</i> <input type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Additional Comment?</i> n/a

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP Accounting Software RFP

BIDDER NAME: Encore (Business Central / NAV)

DATE: 8/13/25

EVALUATOR NAME: Kerry Matheson

EVALUATOR DEPARTMENT: Accounting

Individual Evaluator Comments:

Organization

1. Qualifications and Experience with state governments
 - N-Basic accounting package.- limited integrations. Expensive for 3rd party app integration. MS
 - N-small - med size businesses
 - P-Sylogist for grant management SYLOGISTGOV - fund accounting - more geared towards govt
 - N-Modular - Integration between modules and reporting?
 - How LIKE GP is it ?- same set up, just an upgrade
2. Subcontractors
 - various - resumes avail on request
3. Organizational Chart
 - N-10 on E Team / Robust Team with resumes on request
4. Integrations
 - ADP, CINC, EZClaims, Trizetto anything Microsoft
 -
5. Proposed Services
 1. Services to be Provided
 - Not geared for medical billing
 2. Implementation – Work Plan
 - Phased
 - "Train the trainer"
 3. Questions
 - resident portal - can it be used with Data System?
 - Support - what are the extra costs?

Demo:

LBodner
Bonnie Agnew - Director of Sales
Ben Seno -
Emily Hammer – Govt Sales Exec
John Janiczek -

Notes:

SylogistMission ERP / MS Dynamics based
Enhances MS Business Central., Power BI 400 installation, many coming off of GP
Can't screenshot
Well presented

General Ledger:

-Fund Accounting system – restricted and unrestricted
-restrictions define (Can be defined by AP transactions?)

-

GL Dimensions Structure

GL # - up to 20 characters
Budgeted expenses view
Includes encumbrances / commitments for budgeting concept
(PO creates encumbrance)
Has requisitioning functioning

General Ledger –
Consolidated entity / can do other entities / locations
Period end close – soft close can close transactional/ allow accounting
Journal Entries – automated ie allocations

Financial Reporting

Can filter by Program, Cost Center, time (Can create filters?)
Defined reports can be adjusted
Drillable to invoice level
When in list screen (eg transaction detail), can create summary (pivot table) in a click
Power Bi – Dashboards / customizable
Audit Trails – on every record as standard tracking, also Change log w old value / new value

Budgeting

Budgeted Expenses view- can catch as journals
Budget management – can create multiple budget plans / revised budget
Subplans / versions – can assign other people as owner of subplans / subplans

submitted to owner for review/ once approved it posts to GL. All Depts involved
Forecasting – future years, cash forecast also

Role Center

Grant management -

Award management (Grants, Contracts, agreements)

Funders are linked to AR – invoices generated by AR Can link to AP transactions for reimbursement

Can track milestones

Files can be attached

Breakdown to categories of expense – can bring in expense

Tracks Terms & conditions, certifications in Grant Mgmt

Extended Fields

Rules Indirect cost recovery rules – has reimbursement

Has Encumbrance Expense in grant reporting

AP

Vendor list / vendor master record/

Has Purchase Orders if wanted / requisitioning / approval processing (can “outside” people approve? Yes- two ways - Has light team licensing / MS Power automate

Approval can have rules / specify where to send it (budget, people...)

Incoming invoices – Outlook integration based on vendor email address, generates invoice and attaches

Payables agent – uses MS CoPilot to do recognition and coding / matches to open PO

Speedkey code – for dimensions etc can out in for vendor and it will populate fields automatically.

Payroll

FA

Can define as FA in purchasing / AP process

Inventory

Cash Management

Bank Rec has ability to match function (AI)

AR

Integration with CINC – by file exchange

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: ERP Accounting Software

BIDDER NAME: Encore

DATE: 9/3/2025

EVALUATOR NAME: Nicole Denis

EVALUATOR DEPARTMENT: Department of Education

Individual Evaluator Comments:

I. Preliminary Information

- Provided
- Led numerous GP to BC migrations
- Partnered with Sylogist for grant management

II. Organization Qualifications and Experience

- Microsoft Dynamics partner
- A lot of experience in Canada
- No litigation
- D&B info provided
- Valid certificate of insurance provided

III. Proposed Services

- Technical Assessment
 - Appendix D and E provided
- Services to be Provided – Scope of Services
 - Robust grant management, in-kind/cost matching, indirect calculation
 - Direct integration with systems like ADP and CINC
 - Seamless integration with other Microsoft products
- Implementation – Work Plan
 - Go-live Q2-Q3 2026 (calendar year)
 - Maintenance & Support: 24 hour on-call escalation path
 - Train the trainer style – subject matter experts

DEMO: 9/26/2025

- Sylogist gov ERP based on Dynamics 365
- Additional fund accounting updates, public sector accounting (encumbrances), commitments (pre-encumbrances) - strong budgetary control
- Allows reporting based on multiple entities (consolidation)
- Monthly soft close; hard close annually
- Option to automate journal entries, allocations
- Drill down from reports to detail, very flexible layouts similar to pivot tables, dashboards, real time information

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: ERP Accounting Software

BIDDER NAME: Encore

DATE: 9/3/2025

EVALUATOR NAME: Nicole Denis

EVALUATOR DEPARTMENT: Department of Education

- Change log for audit tracking (includes before and after values)
- Budget – can be uploaded from excel; budget module allows direct entry, multiple versions, allocations by method; forecast, multiple versions for analysis
- Grants – award management module, grant budget, pre and post award detail incl user defined fields, calculate indirect costs, track subawards
- Payables – speed key code, import invoices direct from email, OCR
- Bank recon – automated, import stmt, uses AI to match
- A/R - flexibility with API integrations (for CINC, others), other methods, would need to be configured (is not out of the box)

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: ERP Accounting Software

BIDDER NAME: Encore Business Solutions Inc./Sylogist

DATE: 8/22/2025

EVALUATOR NAME: Eric Hockaday

EVALUATOR DEPARTMENT: Maine Child Development Services

Individual Evaluator Comments:

I. Organization Qualifications and Experience

1. Overview of Organization

- P Previous Projects are well defined and highlight ERP implementation. They specifically mention that they have “led numerous successful GP-to-D365 Business Central migrations”

2. Subcontractors

- I They list Sylogist as their subcontractor

3. Organizational Chart

- P They named personnel as Key Team members and list a contact for their subcontractor.

4. Etc.

No litigation in the past 5 years

II. Proposed Services

1. Services to be Provided

- P Noted that they have experience migrating from Great Plains to Dynamics 365.

2. Implementation – Work Plan

- P Well defined Maintenance and support section.
- I 4 quarter implementation timeline

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: ERP Accounting Software

BIDDER NAME: Encore

DATE: 9/4/25

EVALUATOR NAME: Dan Hemdal

EVALUATOR DEPARTMENT: CDS

Individual Evaluator Comments:

- I. Organization Qualifications and Experience
 - Has experience working with Microsoft Suite.
 - Has worked and was created to work with governmental agencies
 - No litigation over the past 5 years

- II. Proposed Services
 - Can meet financial needs (AP/AR/GL)
 - Does integrate with Microsoft Suites
 - Did not share experience working with educational agencies that accept federally regulated and disability related funds.

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077
RFP TITLE: CDS ERP ACCOUNTING RFP
BIDDER NAME: ENCORE
DATE: 08/01/2025
EVALUATOR NAME: BEN HASCHALK
EVALUATOR DEPARTMENT: DAFS-OIT

Data Compliance	
NIST 800-171	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? "N/A" response. Bidder fails to address requirement and instead cites use-case applicability.
Maine FOAA	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? "N/A" response.
Maine Breach Notification Law	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Weak evidence; requirement not addressed.
NIST 800-53: Rev5	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Weak evidence; lacking in detail in how requirement is met. "We process PII" with no description in how they protect that processing.
Privacy Act of 1974	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Weak evidence; requirement not addressed.
U.S. DHHS-OCSE	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Weak evidence; requirement not addressed.
PCI-DSS 3.2	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? "No" response. Do not process.
NACHA-ACH	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? "No" response. Do not process.
IRS 1075	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Weak evidence; compliance unclear, based on State's decision of services.
IRS 1075 Contractor	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077
RFP TITLE: CDS ERP ACCOUNTING RFP
BIDDER NAME: ENCORE
DATE: 08/01/2025
EVALUATOR NAME: BEN HASCHALK
EVALUATOR DEPARTMENT: DAFS-OIT

Language Addendum	<i>Additional Comment? Weak evidence; compliance unclear, based on State's decision of services.</i>
HIPAA	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? "No" response, does not process.</i>
HIPAA BAA	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? "No" response, does not process.</i>
HITECH	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Additional Comment? "No" response, does not process.</i>
FERPA	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? "No" response, does not process.</i>
DPPA	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? "No" response, does not process.</i>
MaineIT	
H1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Additional Comment?</i>
H2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? Weak evidence, some details provided but not enough specifically regarding DR. 'Redundancy Protection Program' cited, but not provided.</i>
H3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? Weak evidence; bidder puts onus of requirement upon CSP.</i>
A1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? Weak evidence, some details provided but not enough specifically regarding DR and app redundancy. 'Redundancy Protection Program' cited, but not provided.</i>

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077
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BIDDER NAME: ENCORE
DATE: 08/01/2025
EVALUATOR NAME: BEN HASCHALK
EVALUATOR DEPARTMENT: DAFS-OIT

A2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Weak evidence, requirement not addressed.
A3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Weak evidence; unclear on the line between what the bidder is offering vs. what they are proposing is provided by the CSP.
A4	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Weak evidence, while the bidder accepts State ownership, it does not explicitly state cost nor timing.
Information Security Standards	
S1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Weak evidence, lacking in details in how requirement is met. "Security Program" cited but no supporting artifacts provided.
S2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? For discussion; is CA enough?
S3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment?
S4	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? "Not applicable" response and evidence.
S5	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? "Not applicable" response and evidence.
Cloud Service Provider Reqs	
CSP1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Weak evidence; lacking in detail in how requirement is met.

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: ENCORE

DATE: 08/01/2025

EVALUATOR NAME: BEN HASCHALK

EVALUATOR DEPARTMENT: DAFS-OIT

CSP2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment?
CSP3	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? "Not applicable" response. Bidder must still abide by the policy.
CSP4	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Bidder evidence does not correlate to the requirement.
CSP5	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? Weak evidence; lacking in detail in how requirement is met.
CSP6	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? Weak evidence; lacking in detail in how requirement is met.
CSP7	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? "Not applicable" response. Weak evidence, bidder cannot foist data security onto CSP, they are inherently accountable.
CSP8	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? "Partially N/A" response. Weak evidence.
CSP9	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Weak evidence; lacking in detail in how requirement is met.
CSP10	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? "N/A" response.
CSP11	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

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BIDDER NAME: ENCORE

DATE: 08/01/2025

EVALUATOR NAME: BEN HASCHALK

EVALUATOR DEPARTMENT: DAFS-OIT

	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? "N/A" response.
CSP12	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Weak evidence; lacking in detail in how requirement is met. "Fedramp - equivalent" is not a satisfactory description of controls.
CSP13	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? "N/A" response.
CSP14	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? "N/A" response.
NIST Reqs	
N1	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? "N/A" response.
N2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment?
N3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Weak evidence; lacking in detail in how requirement is met. ISMS cited but not provided.
N4	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? "Partially N/A"
N5	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Weak evidence; lacking in detail in how requirement is met.
N6	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Weak evidence; lacking in detail in how requirement is met.

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: ENCORE

DATE: 08/01/2025

EVALUATOR NAME: BEN HASCHALK

EVALUATOR DEPARTMENT: DAFS-OIT

N7	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Weak evidence; lacking in detail in how requirement is met.
N8	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Weak evidence; lacking in detail in how requirement is met.
N9	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Weak evidence; lacking in detail in how requirement is met.
N10	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? "Partially N/A" response.
N11	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? "Partially N/A" response.
N12	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? "Partially N/A" response.
N13	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Weak evidence; lacking in detail in how requirement is met.
N14	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment?

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077
RFP TITLE: CDS ERP ACCOUNTING RFP
BIDDER NAME: ENCORE
DATE: 01 AUG 2025
EVALUATOR NAME: B. VICTOR CHAKRAVARTY
EVALUATOR DEPARTMENT: DAFS-OIT

Data Compliance	
NIST 800-171	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Marked Not Applicable. The Explanation is irrelevant.
Maine FOAA	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Marked Not Applicable. The Explanation is irrelevant.
Maine Breach Notification Law	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
NIST 800-53: Rev5	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
Privacy Act of 1974	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
U.S. DHHS-OCSE	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
PCI-DSS 3.2	Quality of Response: <input type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Marked No. Handled by another party.
NACHA-ACH	Quality of Response: <input type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Marked No. Handled by another party.
IRS 1075	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Tentative/Ambiguous Explanation
IRS 1075 Contractor Language Addendum	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Tentative/Ambiguous Explanation
HIPAA	Quality of Response: <input type="checkbox"/> Adequate <input type="checkbox"/> Weak

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: ENCORE

DATE: 01 AUG 2025

EVALUATOR NAME: B. VICTOR CHAKRAVARTY

EVALUATOR DEPARTMENT: DAFS-OIT

	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Marked No
HIPAA BAA	Quality of Response: <input type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Marked No
HITECH	Quality of Response: <input type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Marked No
IRS 1075	Quality of Response: <input type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Marked Not Applicable
MARS-E 2.0	Quality of Response: <input type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Marked Not Applicable
MITA 3.0	Quality of Response: <input type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Marked Not Applicable
45 CFR 95 621	Quality of Response: <input type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Marked Not Applicable
FERPA	Quality of Response: <input type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Marked No
DPPA	Quality of Response: <input type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Marked No
MaineIT	
H1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Crisp statement
H2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Crisp statement

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

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BIDDER NAME: ENCORE

DATE: 01 AUG 2025

EVALUATOR NAME: B. VICTOR CHAKRAVARTY

EVALUATOR DEPARTMENT: DAFS-OIT

H3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Crisp statement
A1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Crisp statement
A2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Crisp statement
A3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Incomplete explanation
A4	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Crisp statement
Information Security Standards	
S1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Even if the Microsoft position is conceded, no mention of Encore
S2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Crisp statement
S3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Crisp statement
S4	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Marked Not Applicable. Ambiguous Explanation.
S5	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Marked Not Applicable. But credible Explanation.
Cloud Service Provider Reqs	
CSP1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: ENCORE

DATE: 01 AUG 2025

EVALUATOR NAME: B. VICTOR CHAKRAVARTY

EVALUATOR DEPARTMENT: DAFS-OIT

	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the Microsoft position is conceded, no mention of Encore</i>
CSP2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Crisp statement</i>
CSP3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Marked Not Applicable. When, in reality, this is probably the most important policy for us.</i>
CSP4	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Irrelevant Explanation</i>
CSP5	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Crisp statement</i>
CSP6	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Crisp statement. Microsoft Purview not relevant.</i>
CSP7	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Marked Not Applicable. Even if the Microsoft position is conceded, no mention of Encore.</i>
CSP8	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Marked "Partially N/A." However, the Explanation is still valid.</i>
CSP9	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Crisp statement</i>
CSP10	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Marked Not Applicable. Which is absurd! Also, weak Explanation.</i>
CSP11	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: ENCORE

DATE: 01 AUG 2025

EVALUATOR NAME: B. VICTOR CHAKRAVARTY

EVALUATOR DEPARTMENT: DAFS-OIT

	<i>Marked Not Applicable. Which is absurd! Also, weak Explanation. Microsoft Defender for Cloud does not perform in-depth Vulnerability Scanning.</i>
CSP12	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>No evidence submitted. Although mentions "annual third-party audits."</i>
CSP13	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Marked "Not Applicable." However, the Explanation is still valid.</i>
CSP14	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Marked "Not Applicable." However, the Explanation is still valid.</i>
NIST Reqs	
N1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Marked "Not Applicable." However, the Explanation is still valid.</i>
N2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>No evidence submitted</i>
N3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>No evidence submitted</i>
N4	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Marked "Not Applicable." However, the Explanation is still valid.</i>
N5	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>No evidence submitted</i>
N6	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>No evidence submitted</i>
N7	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>No evidence submitted</i>

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: ENCORE

DATE: 01 AUG 2025

EVALUATOR NAME: B. VICTOR CHAKRAVARTY

EVALUATOR DEPARTMENT: DAFS-OIT

N8	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Crisp statement
N9	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Crisp statement
N10	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Marked "Partially N/A." However, the Explanation is still valid.
N11	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Marked "Partially N/A." However, the Explanation is still valid.
N12	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Marked "Partially N/A." However, the Explanation is still valid.
N13	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Crisp statement
N14	Quality of Response: <input type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Marked Not Applicable. Nothing submitted.

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: ERP ACCOUNTING SOFTWARE

BIDDER NAME: iuvo

DATE: September 3rd 2025

EVALUATOR NAME: Katherine Warren

EVALUATOR DEPARTMENT: Department of Education

Individual Evaluator Comments:

Section I Preliminary Information (File #1)

1. Proposal Cover Page

Bidders must complete **Appendix A** (Proposal Cover Page). It is critical that the cover page show the specific information requested, including Bidder address(es) and other details listed. The Proposal Cover Page must be dated and signed by a person authorized to enter into contracts on behalf of the Bidder.

Y	Complete	
	Notes:	

2. Responsible Bidder Certification

Bidders must complete **Appendix B** (Responsible Bidder Certification). The Responsible Bidder Certification must be dated and signed by a person authorized to enter into contracts on behalf of the Bidder.

Y	Complete	
	Notes:	

Section II Organization Qualifications and Experience (File #2)

1. Overview of the Organization

Bidders must complete **Appendix C** (Qualifications and Experience Form) describing their qualifications and skills to provide the requested services in the RFP. Bidders must include three (3) examples of projects which demonstrate their experience and expertise in performing these services, as well as highlighting the Bidder's stated qualifications and skills.

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: ERP ACCOUNTING SOFTWARE

BIDDER NAME: iuvo

DATE: September 3rd 2025

EVALUATOR NAME: Katherine Warren

EVALUATOR DEPARTMENT: Department of Education

Y	Complete	
	Notes:	Weak – very brief Experience with Great Plains Premier Deltek Partner and SBA8(a) certified

2. Subcontractors

If subcontractors are to be used, Bidders must provide a list that specifies the name, address, phone number, contact person, and a brief description of the subcontractors' organizational capacity and qualifications.

Y	Complete	
	Notes:	None

3. Organizational Chart

Bidders must provide an organizational chart. The organizational chart must include the project being proposed. Each position must be identified by position title and corresponding to the personnel job descriptions.

Y	Complete	
	Notes:	Not all operational level staff were named, project team listed incomplete. 50 staff 30/20 FT/PT

4. Litigation

Bidders must attach a list of all current litigation in which the Bidder is named and a list of all closed cases that have closed within the past five (5) years in which the Bidder paid the claimant either as part of a settlement or by decree. For each, list the entity bringing suit, the complaint, the accusation, amount, and outcome.

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**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: ERP ACCOUNTING SOFTWARE

BIDDER NAME: iuvo

DATE: September 3rd 2025

EVALUATOR NAME: Katherine Warren

EVALUATOR DEPARTMENT: Department of Education

Y	Complete	
	Notes:	None

5. Financial Viability

Bidders must provide a current copy of their Dun & Bradstreet Business Information Report Snapshot.

N	Complete	
	Notes:	Out of date & incomplete, contains no financial information

6. Certificate of Insurance

Bidders must provide a certificate of insurance on a standard ACORD form (or the equivalent) evidencing the Bidder's general liability, professional liability and any other relevant liability insurance policies that might be associated with the proposed services.

Y-	Complete	
	Notes:	No cyber coverage listed

Section III Proposed Services (File #3)

1. Technical Assessment

Bidders must complete **Appendix D** (Technical Assessment Form) to describe the Bidder's capability to meet the stated requirements and policies identified in this RFP.

N	Complete	
	Notes:	Consensus Technical Assessment Decision: Not Met Overall Quality of Response & Evidence: Poor

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: ERP ACCOUNTING SOFTWARE

BIDDER NAME: iuvo

DATE: September 3rd 2025

EVALUATOR NAME: Katherine Warren

EVALUATOR DEPARTMENT: Department of Education

2. Services to be Provided

Bidders must discuss the Scope of Services referenced above in Part II of the RFP and what the Bidder will offer, including a description of the methods and resources the Bidder will use and how each task involved will be accomplished. Bidders must also describe how the expectations and/or desired outcomes as a result of these services will be achieved. If subcontractors are involved, Bidders must clearly identify the work each will perform. This narrative should provide a concise description of the Bidder’s capabilities to produce aforementioned deliverables. The narrative should be no longer than twenty (20) pages total.

Bidders must complete **Appendix E** (General/Technical Requirements Form) to describe the Bidder’s capability to meet the stated requirements and policies identified in this RFP.

Y	Complete	
	Notes:	Extremely concise answers. Modular structure. No extraneous marketing. FedRAMP & GCC compliance GTR – No IDEA/MCD/Ed Data . Solution requires custom configuration for education related State and Federal Compliances

3. Implementation - Work Plan

Bidders must provide a realistic work plan for the implementation of the program through the first contract period. The work plan must be displayed in a timeline chart, and concisely describe each program development and implementation task, the month it will be carried out, and the person or position responsible for each task. If applicable, Bidders must identify all tasks to be delegated to subcontractors.

Y	Complete	
	Notes:	Lacks detail on PM approach and change management Go Live Summer 26

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: ERP ACCOUNTING SOFTWARE

BIDDER NAME: iuvo

DATE: September 3rd 2025

EVALUATOR NAME: Katherine Warren

EVALUATOR DEPARTMENT: Department of Education

		Lack of implementation detail, no information on maintenance on support.
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Section IV Cost Proposal (File #4)

1. General Instructions

- a. Bidders must submit a cost proposal that covers the period starting September 1, 2025, and ending on August 31, 2027. Renewal Periods are informational only and will not be factored into scoring.
- b. The cost proposal must include the costs necessary for the Bidder to fully comply with the contract terms, conditions, and RFP requirements.
- c. No costs related to the preparation of the proposal for the RFP, or to the negotiation of the contract with the Department, may be included in the proposal. Only costs to be incurred after the contract effective date that are specifically related to the implementation or operation of contracted services may be included.

	Complete	
	Notes:	

2. Cost Proposal Form Instructions

Bidders must fill out **Appendix F** (Cost Proposal Form), following the instructions detailed here and in the form. Failure to provide the requested information, and to follow the required cost proposal format provided, may result in disqualification or reduction in scoring of the cost proposal, at the discretion of the Department.

	Complete	
	Notes:	

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: ERP ACCOUNTING SOFTWARE

BIDDER NAME: iuvo

DATE: September 3rd 2025

EVALUATOR NAME: Katherine Warren

EVALUATOR DEPARTMENT: Department of Education

Demo Notes: adequate presentation, talked about fund accounting, spoke poorly when asked about accessibility.

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: Hazel Stevenson

BIDDER NAME: Iuvo

DATE: 9/4/25

EVALUATOR NAME: Hazel Stevenson

EVALUATOR DEPARTMENT: DAFS

Individual Evaluator Comments:

- I. Organization Qualifications and Experience
 1. Overview of Organization
 - ERP, consulting and support services for government
 - Premier Deltek partner
 - Exp migrating from GP
 - 15 years, focus on financials
 - Projects – 2 implementation for consulting orgs one in progress, 1 for private sector. No size or dates
 - Decade of experience supporting Deltek costpoint
 - Bios show experience
 2. Subcontractors
 - none
 3. Organizational Chart
 - Provided partial with roles
 4. Litigation
 - none
 5. Financial Viability
 - Partial - does not provide detail to assess
 - Note 30 FT and 20 PT
 6. Certificate of Insurance
 - Provided
- II. Proposed Services
 2. Services to be Provided
 - A. Functional requirements
 - Recommend Deltek Costpoint – used by Gov contractors, project based businesses meets full scope of requirements
 - 5 phases – provide some bullets about deliverables and lead

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: Hazel Stevenson

BIDDER NAME: Iuvo

DATE: 9/4/25

EVALUATOR NAME: Hazel Stevenson

EVALUATOR DEPARTMENT: DAFS

- Minimal response to the functional requirement

B. TA – done by TA team

C. General and Technical Requirements (Appendix E)

- Yes to all except conditional for CEDS, IDEA, FERPA, Chapter 101/MUSER and 20-A where they state solution is configurable by expanding the application framework.
- Requirements marked yes have brief explanations showing where it is standard and/or defined in requirements/design

D. Project Management and Work Plan

- Provide PM but minimal detail on PM approach and change management

E. Quality Assurance and Acceptance

- Identified key activities and deliverables at a high level

F. User Training and Documentation

- Identified key activities and deliverables at a high level

G. Implementation

- Identified key activities and deliverables at a high level
- Identified tools

H. Support and Maintenance

- Not addressed

3. Implementation – Work Plan

- Provided high level tasks by phase
- Training delivered aligned with phases

Demo

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: Hazel Stevenson

BIDDER NAME: Iuvo

DATE: 9/4/25

EVALUATOR NAME: Hazel Stevenson

EVALUATOR DEPARTMENT: DAFS

Tell me about deltek cloud services – whats behind? Brick and mortar?
Commercial cloud?

- Cloud is AWS, and has own cloud ops team
- Solutions engineers certified ... most handled by cloud – don't touch hardware or app level

How do you know you meet digital accessibility? – gave a confusing answer that didn't demonstrate understanding of requirements or their responses in the proposal.

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077
RFP TITLE: CDS ERP ACCOUNTING RFP
BIDDER NAME: IUVO
DATE: 8/8/25
EVALUATOR NAME: HAZEL STEVENSON
EVALUATOR DEPARTMENT: DAFS-OIT

Data Compliance	
NIST 800-171	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Additional Comment? Fedramp and GCC</i>
Maine FOAA	<i>Quality of Response:</i> <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? State covered by environment compliance and security controls</i>
Maine Breach Notification Law	<i>Quality of Response:</i> <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? State covered by environment compliance and security controls</i>
NIST 800-53: Rev5	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? State covered by environment compliance and security controls</i>
Privacy Act of 1974	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? State covered by environment compliance and security controls</i>
U.S. DHHS-OCSE	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? State covered by environment compliance and security controls</i>
PCI-DSS 3.2	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? State covered by environment compliance and security controls</i>
NACHA-ACH	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? State covered by environment compliance and security controls</i>
IRS 1075	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: IUVO

DATE: 8/8/25

EVALUATOR NAME: HAZEL STEVENSON

EVALUATOR DEPARTMENT: DAFS-OIT

	<i>Additional Comment? State covered by environment compliance and security controls</i>
IRS 1075 Contractor Language Addendum	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? State covered by environment compliance and security controls</i>
HIPAA	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? State covered by environment compliance and security controls</i>
HIPAA BAA	<i>Quality of Response:</i> <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? State covered by environment compliance and security controls</i>
HITECH	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? State covered by environment compliance and security controls</i>
FERPA	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? State covered by environment compliance and security controls</i>
DPPA	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? State covered by environment compliance and security controls</i>
MaineIT	
H1	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment?no evidence</i>
H2	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? meet industry standards but no evidence</i>
H3	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: IUVO

DATE: 8/8/25

EVALUATOR NAME: HAZEL STEVENSON

EVALUATOR DEPARTMENT: DAFS-OIT

	<i>Additional Comment? No evidence</i>
A1	<i>Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak</i>
	<i>Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak</i>
	<i>Additional Comment?industry standards no evidence</i>
A2	<i>Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak</i>
	<i>Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak</i>
	<i>Additional Comment?follow SDLC</i>
A3	<i>Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak</i>
	<i>Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak</i>
	<i>Additional Comment?state may need review</i>
A4	<i>Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak</i>
	<i>Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak</i>
	<i>Additional Comment?may need additional services</i>
Information Security Standards	
S1	<i>Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak</i>
	<i>Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak</i>
	<i>Additional Comment?fedramp and GCC moderate but no mention of bidder</i>
S2	<i>Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak</i>
	<i>Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak</i>
	<i>Additional Comment?same requirements</i>
S3	<i>Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak</i>
	<i>Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak</i>
	<i>Additional Comment?247 monitoring, align with policies</i>
S4	<i>Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak</i>
	<i>Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak</i>
	<i>Additional Comment?details on website</i>
S5	<i>Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak</i>
	<i>Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak</i>
	<i>Additional Comment?provided list</i>
Cloud Service Provider Reqs	
CSP1	<i>Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak</i>
	<i>Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak</i>
	<i>Additional Comment?may need additional coordination and setup</i>

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: IUVO

DATE: 8/8/25

EVALUATOR NAME: HAZEL STEVENSON

EVALUATOR DEPARTMENT: DAFS-OIT

CSP2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? <i>multiple solutions</i>
CSP3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? <i>state they meet</i>
CSP4	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? <i>no evidence</i>
CSP5	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? <i>may need additional coordination and setup</i>
CSP6	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? <i>may need additional coordination and setup</i>
CSP7	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? <i>may need additional coordination and setup</i>
CSP8	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? <i>may need additional coordination and setup</i>
CSP9	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? <i>may need additional coordination and setup</i>
CSP10	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? <i>may need additional coordination and setup</i>
CSP11	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? <i>may need additional coordination and setup</i>
CSP12	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? <i>may need additional coordination and setup</i>
CSP13	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: IUVO

DATE: 8/8/25

EVALUATOR NAME: HAZEL STEVENSON

EVALUATOR DEPARTMENT: DAFS-OIT

	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? may need additional coordination and setup
CSP14	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? may need additional coordination and setup
NIST Reqs	
N1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Adhere to controls no evidence
N2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Adhere to controls no evidence
N3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Adhere to controls no evidence
N4	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? no evidence
N5	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? Resources screened
N6	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? DR plans
N7	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? State meet no evidence
N8	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment?client identity management solutions no evidence
N9	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? no evidence

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: IUVO

DATE: 8/8/25

EVALUATOR NAME: HAZEL STEVENSON

EVALUATOR DEPARTMENT: DAFS-OIT

N10	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment?</i> no evidence
N11	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Additional Comment?</i> Corrective actions
N12	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment?</i>
N13	<i>Quality of Response:</i> <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment?</i> does not provide, m Adhere to controls may consult
N14	<i>Quality of Response:</i> <input type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Additional Comment?</i> No

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP Accounting Software RFP

BIDDER NAME: iuvo

DATE: 8/13/25

EVALUATOR NAME: Kerry Matheson

EVALUATOR DEPARTMENT: Accounting

Individual Evaluator Comments:

1. **Proposed Services**
2. **Services to be Provided**

A. Functional requirements

-Has grant tracking / fund accounting

B. Overview of the Organization, Qualifications, skills, and 3 projects examples

1. **-I Integrations**
 - ADP, CINC, EZClaims, Trizetto
2. **Subcontractors**
 - None
3. **Organizational Chart**
 - Specific for project Lead, not support
 - N-Pres & CEO owned
 - 30FT 20 PT EE
4. **Litigation**
5. **VI Financial Viability**
6. **Certificate of Insurance**

- B. **TA – done by TA team**
- C. **General and Technical Requirements (Appendix E)**

D. **Project Management and Work Plan**

- Bi-weekly meetings
- Change Control
- UAT Testing
-

E. **Quality Assurance and Acceptance**

.

F. **User Training and Documentation**

- Train the trainer / role based
- reference guides & manuals
- recorded sessions and live support schedule
- Help Desk – 90 days
-

G. Implementation

1. Implementation – Work Plan

- Go / no go decision criteria
- Sandbox / functional testing
- July 2026

H. Support and Maintenance

- Q-Cost of continued Technical support
- .

3. **Implementation – Work Plan**

- 5 structured phases
- Gap analysis

Demo:

Larry Mosher – Principal Solutions Engineer – Deltek previous CFO role

Louis Delouiser – Managing Director glasses?

Susie Mattes – Sr account Executive - Deltek

Crystal Kingery – Dir of Marketing / rep

Ravi Chitrabhanu – Project Manager

Ed Muldrow - President

Notes:

Deltek Costpoint

No finance person here

What is the finance expertise / experience (Larry?)

Not very readable / visually

Implementation Methodology**System Configuration****Functional Requirements****Overview:**

- Organization
 - Project fund accounting/
 - Account
- Hierarchal 3 dimensions reporting
Accounts roll up / drillable
Can have many levels in hierarchy

Fund Tracking

Projects – can restrict COA / GL accounts based on project /
Fund

Reporting

- Number of canned report
- Ad hoc reporting Cosmos analytics
- Superusers can create reports on demand
- Users can control reports
- User permissions / roles
- Has pending information in reports – real time fund status
- Statement of Activities –
- Statement of Functional Expenses
- Statement of Financial Position
- (superusers create report – post go live support?)

Fund (Project)-

Clone feature – contracts, AP Project (fund)

Fund tracking - AP flow into Grant – by account

Has full Payroll capabilities if wanted – HCM based

Indirect Costs –

Has Statement of Indirect Expenses

Using time on Payroll / HCM – need to see AP AR Budgeting features

On screen, can change by right clicking to hide / show fields

Can put validations in place / using table or sheet

Procurement –

Purchase Orders / requisition match

Does have bidirectional AP / AR – as in can share vendor file

EFT info on card.

Billing / AR

Generic Billing Formats

Has Project Billing information (fund billing?) - yes

Medical – business intelligence side / no clear answer/ does have form built in

Inquiry screens – can see status and open invoice or all invoices per customer or vendor

AR by customer or project

Financial Statements

Approval workflow

Delttek services – on Cloud – Amazon web services

Links between Sharepoint and Costpoint or in Costpoint database (better to have Costpoint reference them)

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: ERP Accounting Software

BIDDER NAME: Iuvo

DATE: 9/3/2025

EVALUATOR NAME: Nicole Denis

EVALUATOR DEPARTMENT: Department of Education

Individual Evaluator Comments:

- I. Preliminary Information
 - Provided

- II. Organization Qualifications and Experience
 - No subcontracting
 - Org chart provided
 - No litigation
 - D&B info provided
 - Valid certificate of insurance provided

- III. Proposed Services
 - Technical Assessment
 - Appendix D and E provided
 - Services to be Provided – Scope of Services
 - Deltek Costpoint
 - 5 stage project
 - Listed key activities, outcomes & deliverables for each stage, as well as who the lead contact would be for each
 - Implementation – Work Plan
 - Go-live by 7/1/26
 - Did not list options for maintenance & support

DEMO: 9/26/2025

- Deltek landing page has “Navigation Banners” for one click access rather than using a menu
- User access – can apply to use of system and reporting (limit access to just one site)
- Can link to sharepoint for document storage, can be stored in Deltek but takes up space as it grows over time

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: ERP Accounting Software

BIDDER NAME: Iuvo Systems Inc.

DATE: 8/22/2025

EVALUATOR NAME: Eric Hockaday

EVALUATOR DEPARTMENT: Maine Child Development Services

Individual Evaluator Comments:

- I. Organization Qualifications and Experience
 1. Overview of Organization
 - P No litigation in the past 5 years, well defined previous projects
 - I Intends for all services to be provided by the in house team.
 2. Subcontractors
 - P Does not intend to use subcontractors
 3. Organizational Chart
 - P Well defined Org Chart

- II. Proposed Services
 1. Services to be Provided
 - P Key Personnel Listed, with small bio for each member. Well defined and explained Scope of service

 2. Implementation – Work Plan
 - P Easily understood explanations of technical and functional requirements.
 - I Expected completion August 2026

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: ERP Accounting Software

BIDDER NAME: iuvo

DATE: 09/15/2025

EVALUATOR NAME: Dan Hemdal

EVALUATOR DEPARTMENT: CDS

Individual Evaluator Comments:

Directions: Follow the sections of your RFP to develop an outline for notes. Delete the sample below and these directions and replace with your own outline based on your RFP.

- I. Organization Qualifications and Experience
 - Lots of TBDs on Org Chart
 - No litigation
 - Completed 100s of accounting system implementations
 - Use subcontractors – subcontractors won't be used for this project
 - Systems are governmental compliant
 - Nothing special education/medical billing mentioned

- II. Proposed Services
 - Lots of emphasis on Deltek Costpoint and Quickbooks
 - Gain modern, compliant, efficient financial management

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077
RFP TITLE: CDS ERP ACCOUNTING RFP
BIDDER NAME: IUVO
DATE: 08/01/2025
EVALUATOR NAME: BEN HASCHALK
EVALUATOR DEPARTMENT: DAFS-OIT

Data Compliance	
NIST 800-171	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Weak evidence; bidder states this is covered by the CSP. Bidder cannot exclude themselves from data compliance.
Maine FOAA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Requirement not addressed.
Maine Breach Notification Law	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Requirement not addressed.
NIST 800-53: Rev5	Quality of Response: <input type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment?
Privacy Act of 1974	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Requirement not addressed.
U.S. DHHS-OCSE	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Requirement not addressed.
PCI-DSS 3.2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Weak evidence; bidder states this is covered by the CSP. Bidder cannot exclude themselves from data compliance.
NACHA-ACH	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Weak evidence; bidder states this is covered by the CSP. Bidder cannot exclude themselves from data compliance.
IRS 1075	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Weak evidence; bidder states this is covered by the CSP. Bidder cannot exclude themselves from data compliance.
IRS 1075 Contractor	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077
RFP TITLE: CDS ERP ACCOUNTING RFP
BIDDER NAME: IUVO
DATE: 08/01/2025
EVALUATOR NAME: BEN HASCHALK
EVALUATOR DEPARTMENT: DAFS-OIT

Language Addendum	<i>Additional Comment? Weak evidence; bidder states this is covered by the CSP. Bidder cannot exclude themselves from data compliance.</i>
HIPAA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? Weak evidence; bidder states this is covered by the CSP. Bidder cannot exclude themselves from data compliance.</i>
HIPAA BAA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? Weak evidence; bidder states this is covered by the CSP. Bidder cannot exclude themselves from data compliance.</i>
HITECH	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? Weak evidence; bidder states this is covered by the CSP. Bidder cannot exclude themselves from data compliance.</i>
FERPA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? Weak evidence; bidder states this is covered by the CSP. Bidder cannot exclude themselves from data compliance.</i>
DPPA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? Weak evidence; bidder states this is covered by the CSP. Bidder cannot exclude themselves from data compliance.</i>
MaineIT	
H1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? Weak evidence, lacking in detail in how requirement is met.</i>
H2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? Weak evidence, lacking in detail in how requirement is met.</i>
H3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? Weak evidence, lacking in detail in how requirement is met.</i>

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: IUVO

DATE: 08/01/2025

EVALUATOR NAME: BEN HASCHALK

EVALUATOR DEPARTMENT: DAFS-OIT

A1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Weak evidence, lacking in detail in how requirement is met.
A2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment?
A3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Weak evidence, not explicitly meeting requirement, vague evidence.
A4	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Weak evidence, bidder does not completely comply, more clarification will be necessary if bidder is selected.
Information Security Standards	
S1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Weak evidence; bidder states this is covered by the CSP. Bidder cannot exclude themselves from data compliance.
S2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Weak evidence; I am concerned with the bidders understanding as they are stating 'users' of the system.
S3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Weak evidence, bidder fails to explicitly state compliance to requirement.
S4	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Bidder provided software provider (Deltek) compliance web-page, as opposed to their own.
S5	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment?

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: IUVO

DATE: 08/01/2025

EVALUATOR NAME: BEN HASCHALK

EVALUATOR DEPARTMENT: DAFS-OIT

Cloud Service Provider Reqs	
CSP1	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment?</i> Weak evidence. Bidder cites multiple parties with no commitment.
CSP2	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment?</i> Weak evidence. 'Multiple solutions supported' does not explicitly meet requirement.
CSP3	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment?</i> Weak evidence, lacking in how requirement is met.
CSP4	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment?</i> Weak evidence, lacking in how requirement is met.
CSP5	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment?</i> Weak evidence, lacking in how requirement is met.
CSP6	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment?</i> Weak evidence, lacking in how requirement is met.
CSP7	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment?</i> Weak evidence, lacking in how requirement is met.
CSP8	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment?</i> Weak evidence, lacking in how requirement is met.
CSP9	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077
RFP TITLE: CDS ERP ACCOUNTING RFP
BIDDER NAME: IUVO
DATE: 08/01/2025
EVALUATOR NAME: BEN HASCHALK
EVALUATOR DEPARTMENT: DAFS-OIT

	<i>Additional Comment? Weak evidence, lacking in how requirement is met.</i>
CSP10	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? Weak evidence, lacking in how requirement is met.</i>
CSP11	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? Weak evidence, lacking in how requirement is met.</i>
CSP12	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? Weak evidence, lacking in how requirement is met.</i>
CSP13	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? Weak evidence, lacking in how requirement is met.</i>
CSP14	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? Weak evidence, lacking in how requirement is met.</i>
NIST Reqs	
N1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? Weak evidence, lacking in how requirement is met.</i>
N2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? Weak evidence, lacking in how requirement is met.</i>
N3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? Weak evidence, lacking in how requirement is met.</i>

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: IUVO

DATE: 08/01/2025

EVALUATOR NAME: BEN HASCHALK

EVALUATOR DEPARTMENT: DAFS-OIT

N4	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Weak evidence, lacking in how requirement is met.
N5	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Weak evidence, lacking in how requirement is met.
N6	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Weak evidence, lacking in how requirement is met.
N7	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Weak evidence, lacking in how requirement is met.
N8	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Weak evidence, lacking in how requirement is met.
N9	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Weak evidence, lacking in how requirement is met.
N10	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Weak evidence, lacking in how requirement is met.
N11	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Weak evidence, lacking in how requirement is met.
N12	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: IUVO

DATE: 08/01/2025

EVALUATOR NAME: BEN HASCHALK

EVALUATOR DEPARTMENT: DAFS-OIT

	<i>Additional Comment? Weak evidence, lacking in how requirement is met.</i>
N13	<i>Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak</i>
	<i>Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak</i>
	<i>Additional Comment? "Does not provide"</i>
N14	<i>Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak</i>
	<i>Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak</i>
	<i>Additional Comment?</i>

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077
RFP TITLE: CDS ERP ACCOUNTING RFP
BIDDER NAME: IUVO
DATE: 01 AUG 2025
EVALUATOR NAME: B. VICTOR CHAKRAVARTY
EVALUATOR DEPARTMENT: DAFS-OIT

Data Compliance	
NIST 800-171	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
Maine FOAA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
Maine Breach Notification Law	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
NIST 800-53: Rev5	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
Privacy Act of 1974	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
U.S. DHHS-OCSE	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
PCI-DSS 3.2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
NACHA-ACH	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input type="checkbox"/> Weak
	No evidence submitted
IRS 1075	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
IRS 1075 Contractor Language Addendum	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
HIPAA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

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BIDDER NAME: IUVO

DATE: 01 AUG 2025

EVALUATOR NAME: B. VICTOR CHAKRAVARTY

EVALUATOR DEPARTMENT: DAFS-OIT

	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
HIPAA BAA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
HITECH	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
IRS 1075	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
MARS-E 2.0	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input type="checkbox"/> Weak
	No evidence submitted
MITA 3.0	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
45 CFR 95 621	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
FERPA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
DPPA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
MaineIT	
H1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Vague statement
H2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Vague statement

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

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RFP TITLE: CDS ERP ACCOUNTING RFP

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DATE: 01 AUG 2025

EVALUATOR NAME: B. VICTOR CHAKRAVARTY

EVALUATOR DEPARTMENT: DAFS-OIT

H3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Vague statement
A1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Vague statement
A2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Crisp statement
A3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Vague statement
A4	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Crisp statement
Information Security Standards	
S1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
S2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Confusion between subcontractor & user
S3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Did not answer the question
S4	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Finally, cited the Deltek Security Compliance page!
S5	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Credible BoM
Cloud Service Provider Reqs	
CSP1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: IUVO

DATE: 01 AUG 2025

EVALUATOR NAME: B. VICTOR CHAKRAVARTY

EVALUATOR DEPARTMENT: DAFS-OIT

	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak Vague Explanation. No Evidence submitted.
CSP2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak Vague Explanation. No Evidence submitted.
CSP3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak Vague Explanation. No Evidence submitted.
CSP4	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak Vague Explanation. No Evidence submitted.
CSP5	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak Vague Explanation. No Evidence submitted.
CSP6	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak Vague Explanation. No Evidence submitted.
CSP7	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak Vague Explanation. No Evidence submitted.
CSP8	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak Vague Explanation. No Evidence submitted.
CSP9	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak Vague Explanation. No Evidence submitted.
CSP10	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak Vague Explanation. No Evidence submitted.
CSP11	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak Vague Explanation. No Evidence submitted.
CSP12	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: IUVO

DATE: 01 AUG 2025

EVALUATOR NAME: B. VICTOR CHAKRAVARTY

EVALUATOR DEPARTMENT: DAFS-OIT

	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Vague Explanation. No Evidence submitted.
CSP13	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Vague Explanation. No Evidence submitted.
CSP14	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Vague Explanation. No Evidence submitted.
NIST Reqs	
N1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Vague Explanation. No Evidence submitted.
N2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Vague Explanation. No Evidence submitted.
N3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Vague Explanation. No Evidence submitted.
N4	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Vague Explanation. No Evidence submitted.
N5	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Vague Explanation. No Evidence submitted.
N6	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Vague Explanation. No Evidence submitted.
N7	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Vague Explanation. No Evidence submitted.
N8	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Vague Explanation. No Evidence submitted.
N9	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: IUVO

DATE: 01 AUG 2025

EVALUATOR NAME: B. VICTOR CHAKRAVARTY

EVALUATOR DEPARTMENT: DAFS-OIT

	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input type="checkbox"/> <i>Adequate</i> <input checked="" type="checkbox"/> <i>Weak</i>
	<i>Vague Explanation. No Evidence submitted.</i>
N10	<i>Quality of Response:</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input type="checkbox"/> <i>Adequate</i> <input checked="" type="checkbox"/> <i>Weak</i>
	<i>Vague Explanation. No Evidence submitted.</i>
N11	<i>Quality of Response:</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input type="checkbox"/> <i>Adequate</i> <input checked="" type="checkbox"/> <i>Weak</i>
	<i>Vague Explanation. No Evidence submitted.</i>
N12	<i>Quality of Response:</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input type="checkbox"/> <i>Adequate</i> <input checked="" type="checkbox"/> <i>Weak</i>
	<i>Vague Explanation. No Evidence submitted.</i>
N13	<i>Quality of Response:</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input type="checkbox"/> <i>Adequate</i> <input checked="" type="checkbox"/> <i>Weak</i>
	<i>Vague Explanation. No Evidence submitted.</i>
N14	<i>Quality of Response:</i> <input type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Marked No. Nothing submitted.</i>

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: ERP ACCOUNTING SOFTWARE

BIDDER NAME: OnActuate

DATE: September 3rd 2025

EVALUATOR NAME: Katherine Warren

EVALUATOR DEPARTMENT: Department of Education

Individual Evaluator Comments:

Section I Preliminary Information (File #1)

1. Proposal Cover Page

Bidders must complete **Appendix A** (Proposal Cover Page). It is critical that the cover page show the specific information requested, including Bidder address(es) and other details listed. The Proposal Cover Page must be dated and signed by a person authorized to enter into contracts on behalf of the Bidder.

Y	Complete	
	Notes:	

2. Responsible Bidder Certification

Bidders must complete **Appendix B** (Responsible Bidder Certification). The Responsible Bidder Certification must be dated and signed by a person authorized to enter into contracts on behalf of the Bidder.

Y	Complete	
	Notes:	

Section II Organization Qualifications and Experience (File #2)

1. Overview of the Organization

Bidders must complete **Appendix C** (Qualifications and Experience Form) describing their qualifications and skills to provide the requested services in the RFP. Bidders must include three (3) examples of projects which demonstrate their experience and expertise in performing these services, as well as highlighting the Bidder's stated qualifications and skills.

Y	Complete	
	Notes:	Small-ish company, comparably. Relevant Quals

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: ERP ACCOUNTING SOFTWARE

BIDDER NAME: OnActuate

DATE: September 3rd 2025

EVALUATOR NAME: Katherine Warren

EVALUATOR DEPARTMENT: Department of Education

2. Subcontractors

If subcontractors are to be used, Bidders must provide a list that specifies the name, address, phone number, contact person, and a brief description of the subcontractors' organizational capacity and qualifications.

Y	Complete	
	Notes:	None

3. Organizational Chart

Bidders must provide an organizational chart. The organizational chart must include the project being proposed. Each position must be identified by position title and corresponding to the personnel job descriptions.

Y	Complete	
	Notes:	No specific staff

4. Litigation

Bidders must attach a list of all current litigation in which the Bidder is named and a list of all closed cases that have closed within the past five (5) years in which the Bidder paid the claimant either as part of a settlement or by decree. For each, list the entity bringing suit, the complaint, the accusation, amount, and outcome.

Y	Complete	
	Notes:	None

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: ERP ACCOUNTING SOFTWARE

BIDDER NAME: OnActuate

DATE: September 3rd 2025

EVALUATOR NAME: Katherine Warren

EVALUATOR DEPARTMENT: Department of Education

5. Financial Viability

Bidders must provide a current copy of their Dun & Bradstreet Business Information Report Snapshot.

Y-	Complete	
	Notes:	Only snapshot – High risk of delinquency

6. Certificate of Insurance

Bidders must provide a certificate of insurance on a standard ACORD form (or the equivalent) evidencing the Bidder's general liability, professional liability and any other relevant liability insurance policies that might be associated with the proposed services.

Y	Complete	
	Notes:	E & O and Cyber present 5M

Section III Proposed Services (File #3)

1. Technical Assessment

Bidders must complete **Appendix D** (Technical Assessment Form) to describe the Bidder's capability to meet the stated requirements and policies identified in this RFP.

	Complete	
	Notes:	

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: ERP ACCOUNTING SOFTWARE

BIDDER NAME: OnActuate

DATE: September 3rd 2025

EVALUATOR NAME: Katherine Warren

EVALUATOR DEPARTMENT: Department of Education

2. Services to be Provided

Bidders must discuss the Scope of Services referenced above in Part II of the RFP and what the Bidder will offer, including a description of the methods and resources the Bidder will use and how each task involved will be accomplished. Bidders must also describe how the expectations and/or desired outcomes as a result of these services will be achieved. If subcontractors are involved, Bidders must clearly identify the work each will perform. This narrative should provide a concise description of the Bidder’s capabilities to produce aforementioned deliverables. The narrative should be no longer than twenty (20) pages total.

Bidders must complete **Appendix E** (General/Technical Requirements Form) to describe the Bidder’s capability to meet the stated requirements and policies identified in this RFP.

Y	Complete	
	Notes:	Actually referenced the 837P ! Clear and specific references to functional requirements Q – Popdock and eOneSolutions – GP Legacy data GTR – data exchanges – SLDS – data management framework or Azure lake IDEA/MUSER/CEDS etc – custom integration

3. Implementation - Work Plan

Bidders must provide a realistic work plan for the implementation of the program through the first contract period. The work plan must be displayed in a timeline chart, and concisely describe each program development and implementation task, the month it will be carried out, and the person or position responsible for each task. If applicable, Bidders must identify all tasks to be delegated to subcontractors.

Y	Complete	
	Notes:	Go-Live 7/26 Microsoft – software maintenance

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: ERP ACCOUNTING SOFTWARE

BIDDER NAME: OnActuate

DATE: September 3rd 2025

EVALUATOR NAME: Katherine Warren

EVALUATOR DEPARTMENT: Department of Education

Section IV Cost Proposal (File #4)

1. General Instructions

- a. Bidders must submit a cost proposal that covers the period starting September 1, 2025, and ending on August 31, 2027. Renewal Periods are informational only and will not be factored into scoring.
- b. The cost proposal must include the costs necessary for the Bidder to fully comply with the contract terms, conditions, and RFP requirements.
- c. No costs related to the preparation of the proposal for the RFP, or to the negotiation of the contract with the Department, may be included in the proposal. Only costs to be incurred after the contract effective date that are specifically related to the implementation or operation of contracted services may be included.

	Complete	
	Notes:	

2. Cost Proposal Form Instructions

Bidders must fill out **Appendix F** (Cost Proposal Form), following the instructions detailed here and in the form. Failure to provide the requested information, and to follow the required cost proposal format provided, may result in disqualification or reduction in scoring of the cost proposal, at the discretion of the Department.

	Complete	
	Notes:	

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

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RFP TITLE: ERP ACCOUNTING SOFTWARE

BIDDER NAME: OnActuate

DATE: September 3rd 2025

EVALUATOR NAME: Katherine Warren

EVALUATOR DEPARTMENT: Department of Education

Demo Notes: Updated GP , successor D365 system. System integrations done through “backend” system management functions. Managed by customer. Power BI is embedded in the system. High level Accounting information. Have a tool to help facilitate legacy data storage from prior GP systems

Used our logos, conscientious and personable team, smaller and customer centered.

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: Hazel Stevenson

BIDDER NAME: OnActuate

DATE: 9/4/25

EVALUATOR NAME: Hazel Stevenson

EVALUATOR DEPARTMENT: DAFS

Individual Evaluator Comments:

- I. Organization Qualifications and Experience
 1. Overview of Organization
 - MS solutions partner, D365 finance and supply chain, public sector in US – 20+
 - System integration specialists, many MS certified
 - Guide through digital transformations
 - Managed services model, all aspects of ALM
 - Consultants are subject matter experts, many are MS certified
 - Credible
 - Projects – comparable city – implementation and 5 year MSP, county office in progress, city - in progress
 2. Subcontractors
 - none
 3. Organizational Chart
 - Provided chart, roles and responsibilities, no names or experience
 4. Litigation
 - No unresolved
 - No claims by clients
 5. Financial Viability
 - Provided. Noted not a complete picture – managed through parent holding company
 - Moderate financial stress
 6. Certificate of Insurance
 - provided
- II. Proposed Services
 2. Services to be Provided
 - A. Functional requirements
 - D365 finance and supply chain proposed with popdock for historical data
 - Align solution modules with requirements, many details
 - ADP payroll file imports

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: Hazel Stevenson

BIDDER NAME: OnActuate

DATE: 9/4/25

EVALUATOR NAME: Hazel Stevenson

EVALUATOR DEPARTMENT: DAFS

- Financial reporting tools

B. TA – done by TA team

C. General and Technical Requirements (Appendix E)

- Mostly responded yes, with credible explanations, mostly dependent on D365 capabilities
- 1.10.1 – did not address SOC2
- 1.12. Y but explanation does not address RP and RTO
- 1.14 state yes, but depend on MS for DR – Bidder still responsible to test
- 1.17.1 CEDS conditional, can do custom integrations

D. Project Management and Work Plan

- Use MS framework, provide detail about approach
- RTM mentioned
- Follow MS guidelines for successful implementation
- Have OCM strategy

E. Quality Assurance and Acceptance

- Use golden environment before migration to prod
- Provide training to CDS to draft test scenarios
- Described mature test strategy

F. User Training and Documentation

- TTT, some details

G. Implementation

- Describe approach
- 20 days post go live support

H. Support and Maintenance

- Handover to operations
- Prepurchase support hours – include in cost for 1 year
- Optional MSP
- Meets requirements and shows mature processes

3. Implementation – Work Plan

- Sufficient detail to be credible, activities by phase with durations

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: Hazel Stevenson

BIDDER NAME: OnActuate

DATE: 9/4/25

EVALUATOR NAME: Hazel Stevenson

EVALUATOR DEPARTMENT: DAFS

- Some date typos but appears to be 10 month plan
Assume CDS procures licenses, not all included in costs

Demo

tell us about anything you have that shows how security practices
implementation as opposed to Microsoft's – audits, certs

Explained how they view security responsibilities and gave good examples
showing understanding of joint responsibilities with cloud hosting partner
Have their own compliance audits.

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077
RFP TITLE: CDS ERP ACCOUNTING RFP
BIDDER NAME: ONACTUATE
DATE: 8/8/25
EVALUATOR NAME: HAZEL STEVENSON
EVALUATOR DEPARTMENT: DAFS-OIT

Data Compliance	
NIST 800-171	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? <i>unspecific, depend on MS</i>
Maine FOAA	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? <i>unspecific, depend on MS</i>
Maine Breach Notification Law	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? <i>unspecific, depend on MS</i>
NIST 800-53: Rev5	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? <i>unspecific, depend on MS</i>
Privacy Act of 1974	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? <i>unspecific, depend on MS</i>
U.S. DHHS-OCSE	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? <i>unspecific, depend on MS</i>
PCI-DSS 3.2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? <i>unspecific, depend on MS</i>
NACHA-ACH	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? <i>unspecific, depend on MS</i>
IRS 1075	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? <i>unspecific, depend on MS</i>
IRS 1075 Contractor Language Addendum	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? <i>unspecific, depend on MS</i>
HIPAA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: ONACTUATE

DATE: 8/8/25

EVALUATOR NAME: HAZEL STEVENSON

EVALUATOR DEPARTMENT: DAFS-OIT

	<i>Additional Comment? unspecific, depend on MS</i>
HIPAA BAA	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? unspecific, depend on MS</i>
HITECH	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? unspecific, depend on MS</i>
FERPA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? unspecific, depend on MS</i>
DPPA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? unspecific, depend on MS</i>
MaineIT	
H1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Additional Comment? MS</i>
H2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Additional Comment?MS</i>
H3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Additional Comment? MS</i>
A1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Additional Comment?MS</i>
A2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Additional Comment? MS</i>
A3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Additional Comment?agree, details</i>
A4	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: ONACTUATE

DATE: 8/8/25

EVALUATOR NAME: HAZEL STEVENSON

EVALUATOR DEPARTMENT: DAFS-OIT

	<i>Additional Comment? Agree, details</i>
Information Security Standards	
S1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Additional Comment? Comply ISI 27001</i>
S2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? Didn't address Subs</i>
S3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Additional Comment? agree</i>
S4	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Additional Comment? Gave details</i>
S5	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Additional Comment? In cost proposal</i>
Cloud Service Provider Reqs	
CSP1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? No details</i>
CSP2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Additional Comment?</i>
CSP3	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? State MS</i>
CSP4	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? Depend on MS</i>
CSP5	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Additional Comment? MS</i>
CSP6	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: ONACTUATE

DATE: 8/8/25

EVALUATOR NAME: HAZEL STEVENSON

EVALUATOR DEPARTMENT: DAFS-OIT

	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? MS details
CSP7	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? depend on MS
CSP8	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? RBAC
CSP9	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment?RBAC
CSP10	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? depend on MS
CSP11	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment?MS
CSP12	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? depend on MS
CSP13	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? depend on MS
CSP14	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? depend on MS
NIST Reqs	
N1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? depend on MS
N2	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? depend on MS
N3	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: ONACTUATE

DATE: 8/8/25

EVALUATOR NAME: HAZEL STEVENSON

EVALUATOR DEPARTMENT: DAFS-OIT

	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? depend on MS
N4	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? depend on MS
N5	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? depend on MS
N6	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? depend on MS
N7	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? depend on MS
N8	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? depend on MS
N9	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? depend on MS
N10	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? depend on MS
N11	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? depend on MS
N12	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? depend on MS
N13	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? depend on MS
N14	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: ONACTUATE

DATE: 8/8/25

EVALUATOR NAME: HAZEL STEVENSON

EVALUATOR DEPARTMENT: DAFS-OIT

	<i>Additional Comment? Shared responsibility</i>
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**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP Accounting Software RFP

BIDDER NAME: OnActuate

DATE: 8/13/25

EVALUATOR NAME: Kerry Matheson

EVALUATOR DEPARTMENT: Accounting

Individual Evaluator Comments:

1. **Proposed Services**
2. **Services to be Provided**
 - - N-Microsoft Solutions partner / Dayforce -form. Ceridian HCM product
 - P-Completely customized MS Ecosystems
 - IN-MS Dynamics 365 (is a completely modular program)
 - N-No accounting specialist in Implementation team
 - P-Power BI
 - P-Has AP approval flows
 - P-AR- can include 837P healthcare claim files to be uploaded to EXCLaims
 - P-AR supports bi-directional integration
 - P-Reporting - ability by categories, hierarchal
 - COA hierarchal account structure /roll up reporting

A. Functional requirements

-

B. Overview of the Organization, Qualifications, skills, and 3 projects examples

1. **-I Integrations**
 - ADP, CINC, EZClaims
2. **Subcontractors**
 - None
3. **Organizational Chart**
 - No accounting spec. in Team

- 140 EE
- Dedicated employees not listed

4. **Litigation**

5. **VI Financial Viability**

Financial Stress Moderate / Delinquency High risk

6. **Certificate of Insurance**

Yes / Cyber

B. **TA – done by TA team**

C. **General and Technical Requirements (Appendix E)**

D. **Project Management and Work Plan**

- MS Success by Design framework
- Azure DevOps – real time Lifecycle Services (LCS) Sandbox
- Show & Tell sessions
- UAT

E. **Quality Assurance and Acceptance**

F. **User Training and Documentation**

- Ongoing throughout implementation
- Recordings
- Key user training / Train the trainer
- UAT workshops
-

G. **Implementation**

- Popdock from eOne Solutions for GP extraction join, merge, compare
- Go / no go
- Test Prep / Test Execution
- -Go live 7-26-26
- Day to day schedule provided

H. **Support and Maintenance**

- additional offering – Client Support Program / bank of hours
- MS has direct support program

3. **Implementation – Work Plan**

Demo

Gregory Allgrim – VP of Sales

Stacey Jones - Consultant – oversees MS impl

Kim Thrower – VP Microsoft Practice

Notes:

MS Dynamics 365 Finance

Founded 2012

Public Sector / 60 countries

Current & recent projects moving State agencies from GP

4 phases

No financial demonstrator – more accounting knowledge would be helpful in demo

Functional Requirements

Can operate differently for different users – personalizable

Copilot – help / interact with ERP Modules & workspaces –

Purchase Order

All modules can move columns, Drillable

Attachments

Budget check – real time access in purchasing process

Export marked rows – can export, change, and push it back to Dynamics

General Ledger

COA – tb imported

Journal entries

Financial reporting – dimensions

AP

Validate function – can validate against dimension

When paying deselect (training, basic accounting demo)

Approval flow- for outside ppl can set up access 0 low end license for approvers only

AR

Invoicing – can do free text invoice

Projects – Grants bi-directional for reimbursements

Project management / Grants

Time & material projects, cost projects

Grants – has drawdown details, associated projects

Can set up priorities in Grants (use this one first) (IDEA)

:

Budgeting

Budgeting register entries

Budget cycles

Budget control – at line level you can tell them what their budget is / drive purchasing behaviors

Inventory

FA

Integrations – file based / API – other systems need pi or need to do flat file

Rehoming Legacy Data – has a Cloud Service option

Educational discount?

Security practice (not MS) – security of Cloud systems eg Azure

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: ERP Accounting Software

BIDDER NAME: OnActuate

DATE: 9/3/2025

EVALUATOR NAME: Nicole Denis

EVALUATOR DEPARTMENT: Department of Education

Individual Evaluator Comments:

- I. Preliminary Information
 - Provided

- II. Organization Qualifications and Experience
 - Dynamics 365 and Dayforce HCM
 - No subcontractors
 - Generic org chart provided
 - No litigation
 - D&B info provided
 - 3 projects provided including municipal government
 - Valid certificate of insurance provided

- III. Proposed Services
 - Technical Assessment
 - Appendix D and E included
 - Services to be Provided – Scope of Services
 - Specifically addressed each of the functional requirements
 - Implementation – Work Plan
 - Specifically listed a Communication Plan
 - Detailed implementation plan with a go-live date of 7/1/26
 - Appendix of optional services such as client support

DEMO: 9/26/2025

- Can set modules as favorites
- Accounts Payable – workflow for approvals; would require a low-level license
- Uses Power BI dashboards
- Can support integrations with API or flat files

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: ERP Accounting Software

BIDDER NAME: OnActuate

DATE: 8/29/2025

EVALUATOR NAME: Eric Hockaday

EVALUATOR DEPARTMENT: Maine Child Development Services

Individual Evaluator Comments:

- I. Organization Qualifications and Experience
 1. Overview of Organization
 - I Notes that “more than 80% of our technical and functional consultants area Microsoft...Certified”
 2. Subcontractors
 - P Does not plan to use Subcontractors, states that all implementations will be carried out by OnAcurate
 3. Organizational Chart
 - P Defines roles and responsibilities in an easily understand fashion
 - I Does not name any personnel
- II. Proposed Services
 1. Services to be Provided
 - P Understanding of the scope of services seems to be very comprehensive.
 - Q Specifically names that D365 integrates seamlessly with CINC, is this experience based or based on provided data?
 2. Implementation – Work Plan
 - P Very highly detailed project plan, including 1 month of additional support after go-live date.
 - I Go live date of July 1st 2026

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: ERP Accounting Software

BIDDER NAME: OnActuate

DATE: 09/15/2025

EVALUATOR NAME: Dan Hemdal

EVALUATOR DEPARTMENT: CDS

Individual Evaluator Comments:

Directions: Follow the sections of your RFP to develop an outline for notes. Delete the sample below and these directions and replace with your own outline based on your RFP.

- I. Organization Qualifications and Experience
 - Certified Microsoft Solutions Partner
 - 20 public sector entities
 - No subcontractors
 - No litigation
 - High risk – delinquency predators
 - Work with city governments
 - No state government agency work noted

- II. Proposed Services
 - Real time AP/AR and payroll
 - Centralized GL
 - Grant tracking
 - Very detailed plan of implementation
 - All “yes” to technical requirements

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077
RFP TITLE: CDS ERP ACCOUNTING RFP
BIDDER NAME: ONACTUATE
DATE: 08/06/2025
EVALUATOR NAME: BEN HASCHALK
EVALUATOR DEPARTMENT: DAFS-OIT

Data Compliance	
NIST 800-171	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Weak evidence - bidder states MS D365 / Azure compliance. Bidder cannot solely rely on platform compliance for their product.
Maine FOAA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Requirement not addressed.
Maine Breach Notification Law	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Requirement not addressed.
NIST 800-53: Rev5	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Weak evidence - bidder states MS D365 / Azure compliance. Bidder cannot solely rely on platform compliance for their product.
Privacy Act of 1974	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Requirement not addressed.
U.S. DHHS-OCSE	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Requirement not addressed.
PCI-DSS 3.2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Requirement not addressed.
NACHA-ACH	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Requirement not addressed.
IRS 1075	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Requirement not addressed.
IRS 1075 Contractor	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: ONACTUATE

DATE: 08/06/2025

EVALUATOR NAME: BEN HASCHALK

EVALUATOR DEPARTMENT: DAFS-OIT

Language Addendum	<i>Additional Comment? Requirement not addressed.</i>
HIPAA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? Requirement not addressed.</i>
HIPAA BAA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? Requirement not addressed.</i>
HITECH	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? Requirement not addressed.</i>
FERPA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? Requirement not addressed.</i>
DPPA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? Requirement not addressed.</i>
MaineIT	
H1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Additional Comment?</i>
H2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Additional Comment?</i>
H3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Additional Comment?</i>
A1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? Weak evidence - bidder states MS D365 / Microsoft Azure compliance. Bidder cannot solely rely on platform compliance for their product and must assume a level of accountability.</i>
A2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: ONACTUATE

DATE: 08/06/2025

EVALUATOR NAME: BEN HASCHALK

EVALUATOR DEPARTMENT: DAFS-OIT

	<i>Additional Comment? Weak evidence - bidder states MS D365 / Microsoft Azure compliance. Bidder cannot solely rely on platform compliance for their product and must assume a level of accountability.</i>
A3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment?
A4	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment?
Information Security Standards	
S1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? <i>Weak evidence, only partially addressed, thought bidder does recognized their own accountability in this section i.e. "OnActuate adheres to..."</i>
S2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? <i>Weak evidence; does not address requirement.</i>
S3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment?
S4	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment?
S5	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? <i>Weak evidence; SBOM stated to be available in File#4: Cost Proposal, which was not included.</i>
Cloud Service Provider Reqs	
CSP1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? <i>Requirement not addressed.</i>
CSP2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: ONACTUATE

DATE: 08/06/2025

EVALUATOR NAME: BEN HASCHALK

EVALUATOR DEPARTMENT: DAFS-OIT

	<i>Additional Comment?</i>
CSP3	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment?</i> Weak evidence, lacking in detail in how requirement is met.
CSP4	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment?</i> Weak evidence, WCAG cited only, incomplete policy compliance.
CSP5	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Additional Comment?</i>
CSP6	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment?</i> Weak evidence, lacking in detail in how requirement is met.
CSP7	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment?</i> Weak evidence, lacking in detail in how requirement is met.
CSP8	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Additional Comment?</i>
CSP9	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Additional Comment?</i>
CSP10	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment?</i> Weak evidence, lacking in detail in how requirement is met.
CSP11	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment?</i> Weak evidence, lacking in detail in how requirement is met.
CSP12	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077
RFP TITLE: CDS ERP ACCOUNTING RFP
BIDDER NAME: ONACTUATE
DATE: 08/06/2025
EVALUATOR NAME: BEN HASCHALK
EVALUATOR DEPARTMENT: DAFS-OIT

	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Weak evidence, lacking in detail in how requirement is met.
CSP13	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Weak evidence, requirement not addressed.
CSP14	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Weak evidence, lacking in detail in how requirement is met.
NIST Reqs	
N1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment?
N2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Weak evidence, lacking in detail in how requirement is met. "[Product] Adhere's to the core requirements..". Does the BIDDER adhere to...and what does the bidder define as 'core requirements'?
N3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Weak evidence, lacking in detail in how requirement is met. "[Product] Adhere's to the core requirements..". Does the BIDDER adhere to...and what does the bidder define as 'core requirements'?
N4	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Weak evidence, lacking in detail in how requirement is met. "[Product] Adhere's to the core requirements..". Does the BIDDER adhere to...and what does the bidder define as 'core requirements'?
N5	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Weak evidence, lacking in detail in how requirement is met. "[Product] Adhere's to the core requirements..".

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: ONACTUATE

DATE: 08/06/2025

EVALUATOR NAME: BEN HASCHALK

EVALUATOR DEPARTMENT: DAFS-OIT

	<i>Does the BIDDER adhere to...and what does the bidder define as 'core requirements?</i>
N6	<i>Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak</i>
	<i>Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak</i>
	<i>Additional Comment? Weak evidence, lacking in detail in how requirement is met. "[Product] Adhere's to the core requirements..". Does the BIDDER adhere to...and what does the bidder define as 'core requirements?</i>
N7	<i>Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak</i>
	<i>Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak</i>
	<i>Additional Comment? Weak evidence, lacking in detail in how requirement is met. "[Product] Adhere's to the core requirements..". Does the BIDDER adhere to...and what does the bidder define as 'core requirements?</i>
N8	<i>Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak</i>
	<i>Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak</i>
	<i>Additional Comment? Weak evidence, lacking in detail in how requirement is met. "[Product] Adhere's to the core requirements..". Does the BIDDER adhere to...and what does the bidder define as 'core requirements?</i>
N9	<i>Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak</i>
	<i>Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak</i>
	<i>Additional Comment? Weak evidence, lacking in detail in how requirement is met. "[Product] Adhere's to the core requirements..". Does the BIDDER adhere to...and what does the bidder define as 'core requirements?</i>
N10	<i>Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak</i>
	<i>Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak</i>
	<i>Additional Comment? Weak evidence, lacking in detail in how requirement is met. "[Product] Adhere's to the core requirements..". Does the BIDDER adhere to...and what does the bidder define as 'core requirements?</i>
N11	<i>Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak</i>
	<i>Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak</i>
	<i>Additional Comment? Weak evidence, lacking in detail in how requirement is met. "[Product] Adhere's to the core requirements..".</i>

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: ONACTUATE

DATE: 08/06/2025

EVALUATOR NAME: BEN HASCHALK

EVALUATOR DEPARTMENT: DAFS-OIT

	<i>Does the BIDDER adhere to...and what does the bidder define as 'core requirements?</i>
N12	<i>Quality of Response:</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input type="checkbox"/> <i>Adequate</i> <input checked="" type="checkbox"/> <i>Weak</i>
	<i>Additional Comment? Weak evidence, lacking in detail in how requirement is met. "[Product] Adhere's to the core requirements..". Does the BIDDER adhere to...and what does the bidder define as 'core requirements?</i>
N13	<i>Quality of Response:</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input type="checkbox"/> <i>Adequate</i> <input checked="" type="checkbox"/> <i>Weak</i>
	<i>Additional Comment? Weak evidence, lacking in detail in how requirement is met. "[Product] Adhere's to the core requirements..". Does the BIDDER adhere to...and what does the bidder define as 'core requirements?</i>
N14	<i>Quality of Response:</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Additional Comment?</i>

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077
RFP TITLE: CDS ERP ACCOUNTING RFP
BIDDER NAME: ONACTUATE
DATE: 04 AUG 2025
EVALUATOR NAME: B. VICTOR CHAKRAVARTY
EVALUATOR DEPARTMENT: DAFS-OIT

Data Compliance	
NIST 800-171	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is conceded, no mention of OnActuate, the party actually accountable for the CDS app</i>
Maine FOAA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is conceded, no mention of OnActuate, the party actually accountable for the CDS app</i>
Maine Breach Notification Law	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is conceded, no mention of OnActuate, the party actually accountable for the CDS app</i>
NIST 800-53: Rev5	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is conceded, no mention of OnActuate, the party actually accountable for the CDS app</i>
Privacy Act of 1974	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is conceded, no mention of OnActuate, the party actually accountable for the CDS app</i>
U.S. DHHS-OCSE	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is conceded, no mention of OnActuate, the party actually accountable for the CDS app</i>
PCI-DSS 3.2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is conceded, no mention of OnActuate, the party actually accountable for the CDS app</i>
NACHA-ACH	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is conceded, no mention of OnActuate, the party actually accountable for the CDS app</i>

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: ONACTUATE

DATE: 04 AUG 2025

EVALUATOR NAME: B. VICTOR CHAKRAVARTY

EVALUATOR DEPARTMENT: DAFS-OIT

IRS 1075	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is conceded, no mention of OnActuate, the party actually accountable for the CDS app</i>
IRS 1075 Contractor Language Addendum	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is conceded, no mention of OnActuate, the party actually accountable for the CDS app</i>
HIPAA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is conceded, no mention of OnActuate, the party actually accountable for the CDS app</i>
HIPAA BAA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is conceded, no mention of OnActuate, the party actually accountable for the CDS app</i>
HITECH	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is conceded, no mention of OnActuate, the party actually accountable for the CDS app</i>
IRS 1075	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is conceded, no mention of OnActuate, the party actually accountable for the CDS app</i>
MARS-E 2.0	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is conceded, no mention of OnActuate, the party actually accountable for the CDS app</i>
MITA 3.0	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is conceded, no mention of OnActuate, the party actually accountable for the CDS app</i>
45 CFR 95 621	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: ONACTUATE

DATE: 04 AUG 2025

EVALUATOR NAME: B. VICTOR CHAKRAVARTY

EVALUATOR DEPARTMENT: DAFS-OIT

	<i>Even if the compliance of the Microsoft D365 platform is conceded, no mention of OnActuate, the party actually accountable for the CDS app</i>
FERPA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is conceded, no mention of OnActuate, the party actually accountable for the CDS app</i>
DPPA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is conceded, no mention of OnActuate, the party actually accountable for the CDS app</i>
MaineIT	
H1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Crisp statement
H2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Crisp statement
H3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Crisp statement
A1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Crisp statement
A2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Crisp statement
A3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Crisp statement
A4	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Crisp statement
Information Security Standards	
S1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: ONACTUATE

DATE: 04 AUG 2025

EVALUATOR NAME: B. VICTOR CHAKRAVARTY

EVALUATOR DEPARTMENT: DAFS-OIT

	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
S2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No evidence submitted
S3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Crisp statement
S4	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Vague statement
S5	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Acceptable statement
Cloud Service Provider Reqs	
CSP1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No Evidence submitted.
CSP2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Crisp statement
CSP3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Microsoft will NOT be doing the App Deploy Cert. It will be OnActuate.
CSP4	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	No Evidence submitted
CSP5	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Crisp statement
CSP6	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Crisp statement

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

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BIDDER NAME: ONACTUATE

DATE: 04 AUG 2025

EVALUATOR NAME: B. VICTOR CHAKRAVARTY

EVALUATOR DEPARTMENT: DAFS-OIT

CSP7	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is conceded, no mention of OnActuate, the party actually accountable for the CDS app</i>
CSP8	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Crisp statement</i>
CSP9	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Crisp statement</i>
CSP10	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is conceded, no mention of OnActuate, the party actually accountable for the CDS app</i>
CSP11	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is conceded, no mention of OnActuate, the party actually accountable for the CDS app</i>
CSP12	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is conceded, no mention of OnActuate, the party actually accountable for the CDS app</i>
CSP13	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is conceded, no mention of OnActuate, the party actually accountable for the CDS app</i>
CSP14	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is conceded, no mention of OnActuate, the party actually accountable for the CDS app</i>
NIST Reqs	
N1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Crisp statement</i>

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: ONACTUATE

DATE: 04 AUG 2025

EVALUATOR NAME: B. VICTOR CHAKRAVARTY

EVALUATOR DEPARTMENT: DAFS-OIT

N2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is conceded, no mention of OnActuate, the party actually accountable for the CDS app</i>
N3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is conceded, no mention of OnActuate, the party actually accountable for the CDS app</i>
N4	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is conceded, no mention of OnActuate, the party actually accountable for the CDS app</i>
N5	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is conceded, no mention of OnActuate, the party actually accountable for the CDS app</i>
N6	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is conceded, no mention of OnActuate, the party actually accountable for the CDS app</i>
N7	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is conceded, no mention of OnActuate, the party actually accountable for the CDS app</i>
N8	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is conceded, no mention of OnActuate, the party actually accountable for the CDS app</i>
N9	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is conceded, no mention of OnActuate, the party actually accountable for the CDS app</i>
N10	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

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BIDDER NAME: ONACTUATE

DATE: 04 AUG 2025

EVALUATOR NAME: B. VICTOR CHAKRAVARTY

EVALUATOR DEPARTMENT: DAFS-OIT

	<i>Even if the compliance of the Microsoft D365 platform is conceded, no mention of OnActuate, the party actually accountable for the CDS app</i>
N11	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is conceded, no mention of OnActuate, the party actually accountable for the CDS app</i>
N12	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Crisp statement</i>
N13	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Crisp statement</i>
N14	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is conceded, no mention of OnActuate, the party actually accountable for the CDS app</i>

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: ERP ACCOUNTING SOFTWARE

BIDDER NAME: Online 24 x 7

DATE: September 3rd 2025

EVALUATOR NAME: Katherine Warren

EVALUATOR DEPARTMENT: Department of Education

Individual Evaluator Comments:

Section I Preliminary Information (File #1)

1. Proposal Cover Page

Bidders must complete **Appendix A** (Proposal Cover Page). It is critical that the cover page show the specific information requested, including Bidder address(es) and other details listed. The Proposal Cover Page must be dated and signed by a person authorized to enter into contracts on behalf of the Bidder.

Y	Complete	
	Notes:	Located in Texas

2. Responsible Bidder Certification

Bidders must complete **Appendix B** (Responsible Bidder Certification). The Responsible Bidder Certification must be dated and signed by a person authorized to enter into contracts on behalf of the Bidder.

Y	Complete	
	Notes:	

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: ERP ACCOUNTING SOFTWARE

BIDDER NAME: Online 24 x 7

DATE: September 3rd 2025

EVALUATOR NAME: Katherine Warren

EVALUATOR DEPARTMENT: Department of Education

Section II Organization Qualifications and Experience (File #2)

1. Overview of the Organization

Bidders must complete **Appendix C** (Qualifications and Experience Form) describing their qualifications and skills to provide the requested services in the RFP. Bidders must include three (3) examples of projects which demonstrate their experience and expertise in performing these services, as well as highlighting the Bidder's stated qualifications and skills.

Y	Complete	
	Notes:	N – no demonstrated experience with government clients N - no demonstrated experience with developing accounting software Q – concern over a custom D365 solution vs a OTS or COTS proposal

2. Subcontractors

If subcontractors are to be used, Bidders must provide a list that specifies the name, address, phone number, contact person, and a brief description of the subcontractors' organizational capacity and qualifications.

Y	Complete	
	Notes:	

3. Organizational Chart

Bidders must provide an organizational chart. The organizational chart must include the project being proposed. Each position must be identified by position title and corresponding to the personnel job descriptions.

Y	Complete	
	Notes:	N – significant concerns about the success of team location

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: ERP ACCOUNTING SOFTWARE

BIDDER NAME: Online 24 x 7

DATE: September 3rd 2025

EVALUATOR NAME: Katherine Warren

EVALUATOR DEPARTMENT: Department of Education

4. Litigation

Bidders must attach a list of all current litigation in which the Bidder is named and a list of all closed cases that have closed within the past five (5) years in which the Bidder paid the claimant either as part of a settlement or by decree. For each, list the entity bringing suit, the complaint, the accusation, amount, and outcome.

Y	Complete	
	Notes:	

5. Financial Viability

Bidders must provide a current copy of their Dun & Bradstreet Business Information Report Snapshot.

N	Complete	
	Notes:	

6. Certificate of Insurance

Bidders must provide a certificate of insurance on a standard ACORD form (or the equivalent) evidencing the Bidder's general liability, professional liability and any other relevant liability insurance policies that might be associated with the proposed services.

N	Complete	
	Notes:	

Section III Proposed Services (File #3)

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: ERP ACCOUNTING SOFTWARE

BIDDER NAME: Online 24 x 7

DATE: September 3rd 2025

EVALUATOR NAME: Katherine Warren

EVALUATOR DEPARTMENT: Department of Education

1. Technical Assessment

Bidders must complete **Appendix D** (Technical Assessment Form) to describe the Bidder’s capability to meet the stated requirements and policies identified in this RFP.

Y	Complete	
	Notes:	Provisionally Met

2. Services to be Provided

Bidders must discuss the Scope of Services referenced above in Part II of the RFP and what the Bidder will offer, including a description of the methods and resources the Bidder will use and how each task involved will be accomplished. Bidders must also describe how the expectations and/or desired outcomes as a result of these services will be achieved. If subcontractors are involved, Bidders must clearly identify the work each will perform. This narrative should provide a concise description of the Bidder’s capabilities to produce aforementioned deliverables. The narrative should be no longer than twenty (20) pages total.

Bidders must complete **Appendix E** (General/Technical Requirements Form) to describe the Bidder’s capability to meet the stated requirements and policies identified in this RFP.

Partial	Complete	N - Sparse detail with nod to the complexity or scope considerations across requirements. Standard, Integration or Custom is insufficient detail.
	Notes:	N - Recycled proposal - “City” of Maine ?, County, N – the Migration plan presumes data types that are not indicated in the Functional requirements. Lack of attention to detail. N – Data Migration approach assumes a “dedicated team from the State of Maine for data support (extraction, cleansing, validation) . We did not offer that. ”

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: ERP ACCOUNTING SOFTWARE

BIDDER NAME: Online 24 x 7

DATE: September 3rd 2025

EVALUATOR NAME: Katherine Warren

EVALUATOR DEPARTMENT: Department of Education

		<p>N - Appendix E – The vendor answered Y about D365 capabilities and their ability to offer features referenced in binding statutes that they have no experience implementing. Lack of awareness of scope, complexity and risk.</p> <p>N – Appendix E 1.13 – C – this is a risk, same with 1.15, they have no experience here.</p>
--	--	-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------

3. Implementation - Work Plan

Bidders must provide a realistic work plan for the implementation of the program through the first contract period. The work plan must be displayed in a timeline chart, and concisely describe each program development and implementation task, the month it will be carried out, and the person or position responsible for each task. If applicable, Bidders must identify all tasks to be delegated to subcontractors.

Y	Complete	
	Notes:	<p>Q – Implementation plan and processes are highly formal while SDLC, PMBOK, ITIL process compliant are all things we asked for the structure is highly formal and containerized by the vendor for strict adherence to these practices (common in larger scope projects and in “corporate shops”) and allows little space for them to accommodate the complexity and lack of formal structures present in small public sector organizations. This leads me to question their flexibility and to recognize a cost risk in their proposal via the many assumptions and expectations they are making of CDS.</p>

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: ERP ACCOUNTING SOFTWARE

BIDDER NAME: Online 24 x 7

DATE: September 3rd 2025

EVALUATOR NAME: Katherine Warren

EVALUATOR DEPARTMENT: Department of Education

Section IV Cost Proposal (File #4)

1. General Instructions

- a. Bidders must submit a cost proposal that covers the period starting September 1, 2025, and ending on August 31, 2027. Renewal Periods are informational only and will not be factored into scoring.
- b. The cost proposal must include the costs necessary for the Bidder to fully comply with the contract terms, conditions, and RFP requirements.
- c. No costs related to the preparation of the proposal for the RFP, or to the negotiation of the contract with the Department, may be included in the proposal. Only costs to be incurred after the contract effective date that are specifically related to the implementation or operation of contracted services may be included.

	Complete	
	Correct	
	Notes:	

2. Cost Proposal Form Instructions

Bidders must fill out **Appendix F** (Cost Proposal Form), following the instructions detailed here and in the form. Failure to provide the requested information, and to follow the required cost proposal format provided, may result in disqualification or reduction in scoring of the cost proposal, at the discretion of the Department.

	Complete	
	Correct	
	Notes:	

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: ERP ACCOUNTING SOFTWARE

BIDDER NAME: Online 24 x 7

DATE: September 3rd 2025

EVALUATOR NAME: Katherine Warren

EVALUATOR DEPARTMENT: Department of Education

Demo Notes: Adequate demo. Finance knowledge. Relying heavily on MS for support.

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: Hazel Stevenson

BIDDER NAME: Online 247

DATE: 09/04/2025

EVALUATOR NAME: Hazel Stevenson

EVALUATOR DEPARTMENT: DAFS

Individual Evaluator Comments:

- I. Organization Qualifications and Experience
 1. Overview of Organization
 - 15 years exp, quality, service management certifications, CMMI process maturity
 - MS Gold partner, exp with MS D365 in public and private sector
 - Projects show end to end implementation, data migration, modernization, did not provide dates. One government agency
 - Privately held
 2. Subcontractors
 - none
 3. Organizational Chart
 - Provide roles and descriptions, detailed
 - Offshore team does not meet requirements
 4. Litigation
 - none
 5. Financial Viability
 - No response
 6. Certificate of Insurance
 - Not provided
- II. Proposed Services
 2. Services to be Provided
 - A. Functional requirements
 - Mapped functional areas to D365 finance – many standard, some customization needed
 - B. TA – done by TA team

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: Hazel Stevenson

BIDDER NAME: Online 247

DATE: 09/04/2025

EVALUATOR NAME: Hazel Stevenson

EVALUATOR DEPARTMENT: DAFS

C. General and Technical Requirements (Appendix E)

- Many y – explained how met by MS D365
- Integration points noted as conditional which need custom middleware or APIs. Agree to detailed interface analysis
- 1.10.2 SOC2 is not all 5 trust principles – platform only
- 1.17.3 access controls – not sure how this bidder will work from offshore locations
- 1.21.2 policies are shared responsibility

- Have a project methodology PMBoK compliant
- Standard change management process

E. Quality Assurance and Acceptance

- Structed methodology
- Explain testing approach

F. User Training and Documentation

- Provide training - TTT, before UAT
- Electronic documentation packages
- Help desk portal

G. Implementation

- Structured methodology for City of Maine
- Address project phases briefly
- Details provided for data migration, assume a dedicated SOM team
- Explain integrations

H. Support and Maintenance

- Swimlane for tasks- description and ownership
- Unclear reference to ISV (independent software vendor)

3. Implementation – Work Plan

- Provided chart, 32 weeks / 8 months, some description of tasks
- High level tasks in workplan

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: Hazel Stevenson

BIDDER NAME: Online 247

DATE: 09/04/2025

EVALUATOR NAME: Hazel Stevenson

EVALUATOR DEPARTMENT: DAFS

Demo notes

- tell us about anything that distinguishes your contribution from the hosting vendors contribution - your audit reports, your policies, system security plan
Explained Microsoft manages and provides controls.

- explain the distribution of labor for offshore team / access to data
state no access to prod data - only onsite

addressed accountability within team
showed understanding of getting data into system
functional demo – understand solution

AMS – explanation was unclear about what is included.

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077
RFP TITLE: CDS ERP ACCOUNTING RFP
BIDDER NAME: ONLINE247
DATE: 8/15/25
EVALUATOR NAME: HAZEL STEVENSON
EVALUATOR DEPARTMENT: DAFS-OIT

Data Compliance	
NIST 800-171	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment?MS Azure
Maine FOAA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? Meet FOAA
Maine Breach Notification Law	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? MS complies
NIST 800-53: Rev5	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? FedRAMP High
Privacy Act of 1974	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? MS complies
U.S. DHHS-OCSE	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment?MS
PCI-DSS 3.2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment?MS
NACHA-ACH	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment?MS
IRS 1075	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment?MS
IRS 1075 Contractor Language Addendum	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment?MS
HIPAA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
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DATE: 8/15/25

EVALUATOR NAME: HAZEL STEVENSON

EVALUATOR DEPARTMENT: DAFS-OIT

	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment?not HIPAA covered product
HIPAA BAA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? MS offers BAA
HITECH	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? Supports, D365 not ACA specific
FERPA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? Does not manage student data
DPPA	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Not addressed
MaineIT	
H1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? MS
H2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment?MS
H3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment?MS
A1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment?MS
A2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment?MS
A3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? Annual review ; contract
A4	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: ONLINE247

DATE: 8/15/25

EVALUATOR NAME: HAZEL STEVENSON

EVALUATOR DEPARTMENT: DAFS-OIT

	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment?agree
Information Security Standards	
S1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment?MS Azure
S2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? N/A no subs
S3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? Mention OIT NDA
S4	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment?moderate risk supported
S5	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment?D365
Cloud Service Provider Reqs	
CSP1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment?details
CSP2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? Details provided
CSP3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? Provide tests and supporting evidence
CSP4	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? VPAT and testign
CSP5	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? Azure

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: ONLINE247

DATE: 8/15/25

EVALUATOR NAME: HAZEL STEVENSON

EVALUATOR DEPARTMENT: DAFS-OIT

CSP6	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? Azure
CSP7	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? Align with policy, details provided
CSP8	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? Azure
CSP9	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input checked="" type="checkbox"/> Strong <input type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment?AAD RBAC, details
CSP10	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment?details
CSP11	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? Aligns with policy
CSP12	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? FedRAMP high
CSP13	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment?fully aligns
CSP14	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? Fully aligns
NIST Reqs	
N1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment?Azure
N2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Addresses Azure, not bidder

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: ONLINE247

DATE: 8/15/25

EVALUATOR NAME: HAZEL STEVENSON

EVALUATOR DEPARTMENT: DAFS-OIT

N3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Addresses Azure, not bidder
N4	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? D365
N5	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Addresses Azure, not bidder
N6	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? Azure
N7	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? D365
N8	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? AAD, MFA NIST 800-63
N9	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? NIST 800-61
N10	Quality of Response: <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment?
N11	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? MS
N12	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? Azure
N13	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? MS
N14	Quality of Response: <input type="checkbox"/> Adequate <input type="checkbox"/> Weak

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: ONLINE247

DATE: 8/15/25

EVALUATOR NAME: HAZEL STEVENSON

EVALUATOR DEPARTMENT: DAFS-OIT

	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Additional Comment? N/A</i>

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP Accounting Software

RFP BIDDER NAME: Online 24x7

DATE: 8/13/25

EVALUATOR NAME: Kerry Matheson

EVALUATOR DEPARTMENT: Accounting

Individual Evaluator Comments:

- I. Proposed Services**
- 2. Services to be Provided**
 - N-Microsoft reseller - fully customized
 - N-MS Dynamics
Azure / Power Bi
 - P-AP approval flow
 - P-AR 837P file generation - load to EXClaims
w processing integration
 - Not geared for medical billing
 - AP approval flow
 - Claim processing is an integration / can load
837P files
 - Supports hierarchical COA
 - Grant management
 - Link to AR & AP modules

A. Functional requirements

-

B. Overview of the Organization, Qualifications, skills, and 3 projects examples

- 1. -I Integrations**
 - ADP, CINC, EZClaims
- 2. Subcontractors**
 - None
- 3. Organizational Chart**
 - Accounting not mentioned
 - No designated members
- 4. Litigation**

none

5. **VI Financial Viability**

6. **Certificate of Insurance**

B. **TA – done by TA team**

C. **General and Technical Requirements (Appendix E)**

D. **Project Management and Work Plan**

UAT

PMI PMBOK

6 phase

Collaborative

Change Management

-

E. **Quality Assurance and Acceptance**

.

F. **User Training and Documentation**

Targeted, role based

User manuals, reference guides, training videos

Change management

Internal Office Staff and external user training provided

Train the trainer

Instructor les, Reference guides, recordings

-

G. **Implementation**

- Phased / Fit-Gap
- Hybrid model
- Heirarchal account structures (includes reporting?)
- Claim processing integrations - with MEMIC? Bilateral integration for AR process?
- UAT by end users (copy word County)
- Unit Testing
- Go / no go
- 35 week go live (9 month)

H. **Support and Maintenance**

Hypercare support during initial go-live period

Transition to steady state support

SMEs access

Optional integration and user support

3. **Implementation – Work Plan**

Demo:

Varma Heemanshu Chief Delivery Officer
Sunil Lohan Chied Technical Officer
P Sivan
Nathan Rutter – Sales Rep
Amit Agrawal – Sr Finance Compliance Architect
Singh Shubham Sr Bus mgr
Narayana – Sr Finance Functional Architect

Notes:

Implementation -6 phases – data analysis, data migration, documentation design, testing & validation, deployment, training

Financial Architecture:

AP

Amit:
modules

AP

(can post vendor invoice through journal! 🤖) does it post to AP subledger? YES

Attachments allowed

Approval workflow

Invoice journal –

AR

- Free text invoice

-

AR Aging quick report

Not medical billing directionally- claims there is architecture to support

Payroll

Includes Contractors / Allocation journals & rules

REV 2/12/2025

Financial Reporting –

Power Bi

Drillable

Can do reports at dimension level

Finance and Operations

JE has approval built in
COA –

Budget to Actual variance – finance budget and project budget
Grant Management
Tech – what contributions?
Post go live support not answered

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: ERP Accounting Software

BIDDER NAME: Online24x7

DATE: 9/3/2025

EVALUATOR NAME: Nicole Denis

EVALUATOR DEPARTMENT: Department of Education

I. Preliminary Information

- Provided

II. Organization Qualifications and Experience

- ISO certifications, Microsoft gold certified
- International offices
- Microsoft Dynamics 365
- Provided 3 projects
- No subcontractors
- Generic org chart provided
- No litigation
- No certificate of insurance provided

III. Proposed Services

- Technical Assessment
 - Appendix D and E provided
- Services to be Provided – Scope of Services
 - Covered each functional requirement (Standard, Configuration, Integration, Customization)
 - Listed integration tools, architecture chart and chart of data migration approach
 - Project Management – PMBOK
 - Training coincides with UAT
 - Listed support and maintenance
- Implementation – Work Plan
 - Chart of work plan with go-live at week 29

DEMO 9/22/25

- A/P and A/R have many options available for invoicing & collections and include power BI dashboards/charts for KPIs
- Payroll integration – employees must be entered into D365

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: ERP Accounting Software

BIDDER NAME: Online24x7

DATE: 9/3/2025

EVALUATOR NAME: Nicole Denis

EVALUATOR DEPARTMENT: Department of Education

- Financial statements – can drill down to individual transaction level, export, create statements by individual units (CDS site), trending, variance from budget
- Can schedule reports to generate and send to you on certain dates
- Dimensional reporting
- Control account (such as balance sheet or revenue) – can restrict to system generated journal only, no manual entries.

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: ERP Accounting Software

BIDDER NAME: Online24x7

DATE: 8/22/2025

EVALUATOR NAME: Eric Hockaday

EVALUATOR DEPARTMENT: Maine Child Development Services

Individual Evaluator Comments:

- I. Organization Qualifications and Experience
 1. Overview of Organization
 - P Detailed previous projects implementing Dynamics 365 F&S
 - I Microsoft Gold Certified Partner in Cloud Services
 2. Subcontractors
 - P Does not intend to use Subcontractors
 3. Organizational Chart
 - P Has well defined Roles and responsibilities for their implementation team
 - I Does not name any personnel that they would like to have attached to this.
 4. Etc.
 - No Litigation

- II. Proposed Services
 1. Services to be Provided
 - P The majority of Functional Requirements were marked as “standard” for supported in D365 Finance
 2. Implementation – Work Plan
 - Q is 8 months till deployment for full implementation, or 9+?
 - I 8 months to implement and deploy

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: ERP Accounting Software

BIDDER NAME: Online (24X7)

DATE: 09/15/2025

EVALUATOR NAME: Dan Hemdal

EVALUATOR DEPARTMENT: CDS

Individual Evaluator Comments:

- I. Organization Qualifications and Experience
 - 15 years of industry experiences
 - Microsoft solutions
 - Projects aren't similar to CDS work
 - No litigations
 -

- II. Proposed Services
 - Most of the functional requirements are standard
 - AR/AP, etc. etc.
 - Train the trainer and on-demand training

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077
RFP TITLE: CDS ERP ACCOUNTING RFP
BIDDER NAME: ONLINE24x7
DATE: 08/06/2025
EVALUATOR NAME: BEN HASCHALK
EVALUATOR DEPARTMENT: DAFS-OIT

Data Compliance	
NIST 800-171	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Weak evidence - bidder states MS D365 / Azure compliance. Bidder cannot solely rely on platform compliance for their product.
Maine FOAA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Weak evidence, requirement is not fully addressed.
Maine Breach Notification Law	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Requirement not addressed.
NIST 800-53: Rev5	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Weak evidence - bidder states MS D365 / Microsoft Azure compliance. Bidder cannot solely rely on platform compliance for their product and must assume a level of accountability.
Privacy Act of 1974	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Requirement not addressed.
U.S. DHHS-OCSE	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Requirement not addressed.
PCI-DSS 3.2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Weak evidence - bidder states MS D365 / Microsoft Azure compliance. Bidder cannot solely rely on platform compliance for their product and must assume a level of accountability.
NACHA-ACH	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077
RFP TITLE: CDS ERP ACCOUNTING RFP
BIDDER NAME: ONLINE24x7
DATE: 08/06/2025
EVALUATOR NAME: BEN HASCHALK
EVALUATOR DEPARTMENT: DAFS-OIT

	<i>Additional Comment? Weak evidence - bidder states MS D365 / Microsoft Azure compliance. Bidder cannot solely rely on platform compliance for their product and must assume a level of accountability.</i>
IRS 1075	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? Weak evidence - bidder states MS D365 / Microsoft Azure compliance. Bidder cannot solely rely on platform compliance for their product and must assume a level of accountability.</i>
IRS 1075 Contractor Language Addendum	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? Requirement not addressed.</i>
HIPAA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? Weak evidence - bidder states MS D365 / Microsoft Azure compliance. Bidder cannot solely rely on platform compliance for their product and must assume a level of accountability.</i>
HIPAA BAA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? Requirement not addressed.</i>
HITECH	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? Weak evidence - bidder states MS D365 / Microsoft Azure compliance. Bidder cannot solely rely on platform compliance for their product and must assume a level of accountability.</i>
FERPA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? Weak evidence - bidder states MS D365 / Microsoft Azure compliance. Bidder cannot solely rely on platform compliance for their product and must assume a level of accountability.</i>
DPPA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077
RFP TITLE: CDS ERP ACCOUNTING RFP
BIDDER NAME: ONLINE24x7
DATE: 08/06/2025
EVALUATOR NAME: BEN HASCHALK
EVALUATOR DEPARTMENT: DAFS-OIT

	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak <i>Additional Comment? Weak evidence - bidder states MS D365 / Microsoft Azure compliance. Bidder cannot solely rely on platform compliance for their product and must assume a level of accountability.</i>
MaineIT	
H1	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Additional Comment?</i>
H2	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Additional Comment?</i>
H3	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Additional Comment?</i>
A1	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? Weak evidence - bidder states MS D365 / Microsoft Azure compliance. Bidder cannot solely rely on platform compliance for their product and must assume a level of accountability.</i>
A2	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? Weak evidence - bidder states MS D365 / Microsoft Azure compliance. Bidder cannot solely rely on platform compliance for their product and must assume a level of accountability.</i>
A3	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? Weak evidence; lacking in detail in how requirement is met.</i>
A4	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Additional Comment?</i>
Information Security Standards	

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077
RFP TITLE: CDS ERP ACCOUNTING RFP
BIDDER NAME: ONLINE24x7
DATE: 08/06/2025
EVALUATOR NAME: BEN HASCHALK
EVALUATOR DEPARTMENT: DAFS-OIT

S1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Weak evidence - bidder states MS D365 / Microsoft Azure compliance. Bidder cannot solely rely on platform compliance for their product and must assume a level of accountability.
S2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment? "Not Applicable" Response, assume compliance based on stated non-applicability.
S3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment?
S4	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment?
S5	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Weak evidence; lacking in full detail of SBOM.
Cloud Service Provider Reqs	
CSP1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment?
CSP2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment?
CSP3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment?
CSP4	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment?
CSP5	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: ONLINE24x7

DATE: 08/06/2025

EVALUATOR NAME: BEN HASCHALK

EVALUATOR DEPARTMENT: DAFS-OIT

	<i>Additional Comment?</i>
CSP6	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Additional Comment?</i>
CSP7	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Additional Comment?</i>
CSP8	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Additional Comment?</i>
CSP9	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Additional Comment?</i>
CSP10	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? Bidder lacking in detail in how they will meet requirements. (CSP vs. Bidder accountability)</i>
CSP11	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? Bidder lacking in detail in how they will meet requirements. (CSP vs. Bidder accountability)</i>
CSP12	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? Bidder lacking in detail in how they will meet requirements. (CSP vs. Bidder accountability)</i>
CSP13	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Additional Comment?</i>
CSP14	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Additional Comment? Bidder lacking in detail in how they will meet requirements. (CSP vs. Bidder accountability)</i>
NIST Reqs	
N1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
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DATE: 08/06/2025

EVALUATOR NAME: BEN HASCHALK

EVALUATOR DEPARTMENT: DAFS-OIT

	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Additional Comment?
N2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Bidder lacking in detail in how they will meet requirements. (CSP vs. Bidder accountability)
N3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Bidder lacking in detail in how they will meet requirements. (CSP vs. Bidder accountability)
N4	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Bidder lacking in detail in how they will meet requirements. (CSP vs. Bidder accountability)
N5	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Bidder lacking in detail in how they will meet requirements. (CSP vs. Bidder accountability)
N6	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Bidder lacking in detail in how they will meet requirements. (CSP vs. Bidder accountability)
N7	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Bidder lacking in detail in how they will meet requirements. (CSP vs. Bidder accountability)
N8	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Bidder lacking in detail in how they will meet requirements. (CSP vs. Bidder accountability)
N9	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	Additional Comment? Bidder lacking in detail in how they will meet requirements. (CSP vs. Bidder accountability)
N10	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
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DATE: 08/06/2025

EVALUATOR NAME: BEN HASCHALK

EVALUATOR DEPARTMENT: DAFS-OIT

	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input type="checkbox"/> <i>Adequate</i> <input checked="" type="checkbox"/> <i>Weak</i>
	<i>Additional Comment? Bidder lacking in detail in how they will meet requirements. (CSP vs. Bidder accountability)</i>
N11	<i>Quality of Response:</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Additional Comment?</i>
N12	<i>Quality of Response:</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Additional Comment?</i>
N13	<i>Quality of Response:</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Additional Comment?</i>
N14	<i>Quality of Response:</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Additional Comment?</i>

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077
RFP TITLE: CDS ERP ACCOUNTING RFP
BIDDER NAME: ONLINE24x7
DATE: 04 AUG 2025
EVALUATOR NAME: B. VICTOR CHAKRAVARTY
EVALUATOR DEPARTMENT: DAFS-OIT

Data Compliance	
NIST 800-171	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is conceded, no mention of Online24x7, the party actually accountable for the CDS app</i>
Maine FOAA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is conceded, no mention of Online24x7, the party actually accountable for the CDS app</i>
Maine Breach Notification Law	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is conceded, no mention of Online24x7, the party actually accountable for the CDS app</i>
NIST 800-53: Rev5	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is conceded, no mention of Online24x7, the party actually accountable for the CDS app</i>
Privacy Act of 1974	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is conceded, no mention of Online24x7, the party actually accountable for the CDS app</i>
U.S. DHHS-OCSE	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is conceded, no mention of Online24x7, the party actually accountable for the CDS app</i>
PCI-DSS 3.2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is conceded, no mention of Online24x7, the party actually accountable for the CDS app</i>
NACHA-ACH	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is conceded, no mention of Online24x7, the party actually accountable for the CDS app</i>

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: ONLINE24x7

DATE: 04 AUG 2025

EVALUATOR NAME: B. VICTOR CHAKRAVARTY

EVALUATOR DEPARTMENT: DAFS-OIT

IRS 1075	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is conceded, no mention of Online24x7, the party actually accountable for the CDS app</i>
IRS 1075 Contractor Language Addendum	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is conceded, no mention of Online24x7, the party actually accountable for the CDS app</i>
HIPAA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is conceded, no mention of Online24x7, the party actually accountable for the CDS app</i>
HIPAA BAA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is conceded, no mention of Online24x7, the party actually accountable for the CDS app</i>
HITECH	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is conceded, no mention of Online24x7, the party actually accountable for the CDS app</i>
IRS 1075	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is conceded, no mention of Online24x7, the party actually accountable for the CDS app</i>
MARS-E 2.0	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is conceded, no mention of Online24x7, the party actually accountable for the CDS app</i>
MITA 3.0	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is conceded, no mention of Online24x7, the party actually accountable for the CDS app</i>
45 CFR 95 621	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
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BIDDER NAME: ONLINE24x7

DATE: 04 AUG 2025

EVALUATOR NAME: B. VICTOR CHAKRAVARTY

EVALUATOR DEPARTMENT: DAFS-OIT

	<i>Even if the compliance of the Microsoft D365 platform is conceded, no mention of Online24x7, the party actually accountable for the CDS app</i>
FERPA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is conceded, no mention of Online24x7, the party actually accountable for the CDS app</i>
DPPA	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is conceded, no mention of Online24x7, the party actually accountable for the CDS app</i>
MaineIT	
H1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Crisp statement
H2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Crisp statement
H3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Crisp statement
A1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Crisp statement
A2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Crisp statement
A3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Crisp statement
A4	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Crisp statement
Information Security Standards	
S1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak

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EVALUATOR DEPARTMENT: DAFS-OIT

	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Crisp statement</i>
S2	<i>Quality of Response:</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Marked Not Applicable. Crisp statement.</i>
S3	<i>Quality of Response:</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Crisp statement</i>
S4	<i>Quality of Response:</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Crisp statement</i>
S5	<i>Quality of Response:</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Crisp statement</i>
Cloud Service Provider Reqs	
CSP1	<i>Quality of Response:</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Crisp statement</i>
CSP2	<i>Quality of Response:</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Crisp statement</i>
CSP3	<i>Quality of Response:</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Crisp statement</i>
CSP4	<i>Quality of Response:</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Crisp statement</i>
CSP5	<i>Quality of Response:</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Crisp statement</i>
CSP6	<i>Quality of Response:</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Quality of Evidence:</i> <input type="checkbox"/> <i>Strong</i> <input checked="" type="checkbox"/> <i>Adequate</i> <input type="checkbox"/> <i>Weak</i>
	<i>Crisp statement</i>

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: ONLINE24x7

DATE: 04 AUG 2025

EVALUATOR NAME: B. VICTOR CHAKRAVARTY

EVALUATOR DEPARTMENT: DAFS-OIT

CSP7	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Crisp statement. Clear delineation between of responsibilities between Microsoft & Online24x7.</i>
CSP8	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Crisp statement. Clear delineation between of responsibilities between Microsoft & Online24x7.</i>
CSP9	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Crisp statement. Clear delineation between of responsibilities between Microsoft & Online24x7.</i>
CSP10	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is conceded, no mention of Online24x7, the party actually accountable for the CDS app</i>
CSP11	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is conceded, no mention of Online24x7, the party actually accountable for the CDS app</i>
CSP12	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is conceded, no mention of Online24x7, the party actually accountable for the CDS app</i>
CSP13	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is conceded, no mention of Online24x7, the party actually accountable for the CDS app</i>
CSP14	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is conceded, no mention of Online24x7, the party actually accountable for the CDS app</i>
NIST Reqs	
N1	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak

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EVALUATOR DEPARTMENT: DAFS-OIT

	Quality of Evidence: <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Crisp statement</i>
N2	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is conceded, no mention of Online24x7, the party actually accountable for the CDS app</i>
N3	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is conceded, no mention of Online24x7, the party actually accountable for the CDS app</i>
N4	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is conceded, no mention of Online24x7, the party actually accountable for the CDS app</i>
N5	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is conceded, no mention of Online24x7, the party actually accountable for the CDS app</i>
N6	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is conceded, no mention of Online24x7, the party actually accountable for the CDS app</i>
N7	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is conceded, no mention of Online24x7, the party actually accountable for the CDS app</i>
N8	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is conceded, no mention of Online24x7, the party actually accountable for the CDS app</i>
N9	Quality of Response: <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	Quality of Evidence: <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is conceded, no mention of Online24x7, the party actually accountable for the CDS app</i>

**STATE OF MAINE I.T. RFP TECHNICAL ASSESSMENT
INDIVIDUAL EVALUATION NOTES**

RFP #: 202505077

RFP TITLE: CDS ERP ACCOUNTING RFP

BIDDER NAME: ONLINE24x7

DATE: 04 AUG 2025

EVALUATOR NAME: B. VICTOR CHAKRAVARTY

EVALUATOR DEPARTMENT: DAFS-OIT

N10	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is conceded, no mention of Online24x7, the party actually accountable for the CDS app</i>
N11	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input checked="" type="checkbox"/> Weak
	<i>Even if the compliance of the Microsoft D365 platform is conceded, no mention of Online24x7, the party actually accountable for the CDS app</i>
N12	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Crisp statement</i>
N13	<i>Quality of Response:</i> <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input checked="" type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Crisp statement</i>
N14	<i>Quality of Response:</i> <input type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Quality of Evidence:</i> <input type="checkbox"/> Strong <input type="checkbox"/> Adequate <input type="checkbox"/> Weak
	<i>Marked Not Applicable. Not evaluated.</i>



STATE OF MAINE
DEPARTMENT OF EDUCATION

Janet T. Mills
Governor

Pender Makin
Commissioner

AGREEMENT AND DISCLOSURE STATEMENT
RFP #: 202505077
RFP TITLE: ERP Accounting Software) Scoring Team

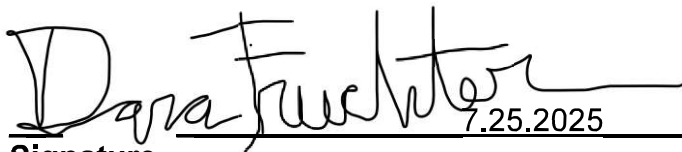
I, Dara Fruchter _____
accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Education. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

I have not advised, consulted with or assisted any bidder in the preparation of any proposal submitted in response to this RFP nor have I submitted a letter of support or similar endorsement.

I understand and agree that the evaluation process is to be conducted in an impartial manner without bias or prejudice. In this regard, I hereby certify that, to the best of my knowledge, there are no circumstances that would reasonably support a good faith charge of bias. I further understand that in the event a good faith charge of bias is made, it will rest with me to decide whether I should be disqualified from participation in the evaluation process.

I agree to hold confidential all information related to the contents of Requests for Proposals presented during the review process until such time as the Department formally releases the award decision notices for public distribution.



Signature Date



**STATE OF MAINE
DEPARTMENT OF EDUCATION**

**Janet T. Mills
Governor**

**Pender Makin
Commissioner**

**AGREEMENT AND DISCLOSURE STATEMENT
RFP #: 202505077
RFP TITLE: ERP Accounting Software) Scoring Team**

I, Katherine Warrern accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Education. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

I have not advised, consulted with or assisted any bidder in the preparation of any proposal submitted in response to this RFP nor have I submitted a letter of support or similar endorsement.

I understand and agree that the evaluation process is to be conducted in an impartial manner without bias or prejudice. In this regard, I hereby certify that, to the best of my knowledge, there are no circumstances that would reasonably support a good faith charge of bias. I further understand that in the event a good faith charge of bias is made, it will rest with me to decide whether I should be disqualified from participation in the evaluation process.

I agree to hold confidential all information related to the contents of Requests for Proposals presented during the review process until such time as the Department formally releases the award decision notices for public distribution.

Signed by:

Katherine Warrern

CD4C4393E76349A...

7/28/2025

Signature

Date



STATE OF MAINE
DEPARTMENT OF EDUCATION

Janet T. Mills
Governor

Pender Makin
Commissioner

AGREEMENT AND DISCLOSURE STATEMENT
RFP #: 202505077
RFP TITLE: ERP Accounting Software) Scoring Team

I, Hazel Stevenson accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Education. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

I have not advised, consulted with or assisted any bidder in the preparation of any proposal submitted in response to this RFP nor have I submitted a letter of support or similar endorsement.

I understand and agree that the evaluation process is to be conducted in an impartial manner without bias or prejudice. In this regard, I hereby certify that, to the best of my knowledge, there are no circumstances that would reasonably support a good faith charge of bias. I further understand that in the event a good faith charge of bias is made, it will rest with me to decide whether I should be disqualified from participation in the evaluation process.

I agree to hold confidential all information related to the contents of Requests for Proposals presented during the review process until such time as the Department formally releases the award decision notices for public distribution.

DocuSigned by:
Hazel Stevenson
B7F51B5378D24BC...

7/25/2025

Signature

Date



STATE OF MAINE
DEPARTMENT OF EDUCATION

Janet T. Mills
Governor

Pender Makin
Commissioner

AGREEMENT AND DISCLOSURE STATEMENT
RFP #: 202505077
RFP TITLE: ERP Accounting Software) Scoring Team

I, Kerry Matheson accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Education. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

I have not advised, consulted with or assisted any bidder in the preparation of any proposal submitted in response to this RFP nor have I submitted a letter of support or similar endorsement.

I understand and agree that the evaluation process is to be conducted in an impartial manner without bias or prejudice. In this regard, I hereby certify that, to the best of my knowledge, there are no circumstances that would reasonably support a good faith charge of bias. I further understand that in the event a good faith charge of bias is made, it will rest with me to decide whether I should be disqualified from participation in the evaluation process.

I agree to hold confidential all information related to the contents of Requests for Proposals presented during the review process until such time as the Department formally releases the award decision notices for public distribution.

Kerry Matheson

7/25/25

Signature

Date



**STATE OF MAINE
DEPARTMENT OF EDUCATION**

**Janet T. Mills
Governor**

**Pender Makin
Commissioner**

**AGREEMENT AND DISCLOSURE STATEMENT
RFP #: 202505077
RFP TITLE: ERP Accounting Software) Scoring Team**

I, Nicole Denis, accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Education. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

I have not advised, consulted with or assisted any bidder in the preparation of any proposal submitted in response to this RFP nor have I submitted a letter of support or similar endorsement.

I understand and agree that the evaluation process is to be conducted in an impartial manner without bias or prejudice. In this regard, I hereby certify that, to the best of my knowledge, there are no circumstances that would reasonably support a good faith charge of bias. I further understand that in the event a good faith charge of bias is made, it will rest with me to decide whether I should be disqualified from participation in the evaluation process.

I agree to hold confidential all information related to the contents of Requests for Proposals presented during the review process until such time as the Department formally releases the award decision notices for public distribution.

DocuSigned by:

Nicole Denis

7/25/2025

Signature

Date



STATE OF MAINE
DEPARTMENT OF EDUCATION

Janet T. Mills
Governor

Pender Makin
Commissioner

AGREEMENT AND DISCLOSURE STATEMENT
RFP #: 202505077
RFP TITLE: ERP Accounting Software) Scoring Team

I, Eric Hockaday

_____ accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Education. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

I have not advised, consulted with or assisted any bidder in the preparation of any proposal submitted in response to this RFP nor have I submitted a letter of support or similar endorsement.

I understand and agree that the evaluation process is to be conducted in an impartial manner without bias or prejudice. In this regard, I hereby certify that, to the best of my knowledge, there are no circumstances that would reasonably support a good faith charge of bias. I further understand that in the event a good faith charge of bias is made, it will rest with me to decide whether I should be disqualified from participation in the evaluation process.

I agree to hold confidential all information related to the contents of Requests for Proposals presented during the review process until such time as the Department formally releases the award decision notices for public distribution.

DocuSigned by:
Eric Hockaday
38805C17EAB143F...

7/28/2025

Signature

Date



STATE OF MAINE
DEPARTMENT OF EDUCATION

Janet T. Mills
Governor

Pender Makin
Commissioner

AGREEMENT AND DISCLOSURE STATEMENT
RFP #: 202505077
RFP TITLE: ERP Accounting Software) Scoring Team

DocuSigned by:

I, Dan Hemdal accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Education. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

I have not advised, consulted with or assisted any bidder in the preparation of any proposal submitted in response to this RFP nor have I submitted a letter of support or similar endorsement.

I understand and agree that the evaluation process is to be conducted in an impartial manner without bias or prejudice. In this regard, I hereby certify that, to the best of my knowledge, there are no circumstances that would reasonably support a good faith charge of bias. I further understand that in the event a good faith charge of bias is made, it will rest with me to decide whether I should be disqualified from participation in the evaluation process.

I agree to hold confidential all information related to the contents of Requests for Proposals presented during the review process until such time as the Department formally releases the award decision notices for public distribution.

DocuSigned by:

Dan Hemdal

12FE105F139C45A...

Signature

7/28/2025

Date



STATE OF MAINE
DEPARTMENT OF EDUCATION

Janet T. Mills
Governor

Pender Makin
Commissioner

AGREEMENT AND DISCLOSURE STATEMENT
RFP #: 202505077
RFP TITLE: ERP Accounting Software) Scoring Team

I, Ben Haschalk accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Education. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

I have not advised, consulted with or assisted any bidder in the preparation of any proposal submitted in response to this RFP nor have I submitted a letter of support or similar endorsement.

I understand and agree that the evaluation process is to be conducted in an impartial manner without bias or prejudice. In this regard, I hereby certify that, to the best of my knowledge, there are no circumstances that would reasonably support a good faith charge of bias. I further understand that in the event a good faith charge of bias is made, it will rest with me to decide whether I should be disqualified from participation in the evaluation process.

I agree to hold confidential all information related to the contents of Requests for Proposals presented during the review process until such time as the Department formally releases the award decision notices for public distribution.

Signed by:
Ben Haschalk
B14CDE596CB3447...
Signature

7/25/2025
Date



**STATE OF MAINE
DEPARTMENT OF Administrative &
Financial Services**

Janet T. Mills
Governor

Kirsten Figueroa
Commissioner

**AGREEMENT AND DISCLOSURE STATEMENT
RFP #: ADS RFP 202505077
RFP TITLE: CDS ERP**

I, **B. Victor Chakravarty**, accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Administrative & Financial Services. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

I have not advised, consulted with or assisted any bidder in the preparation of any proposal submitted in response to this RFP nor have I submitted a letter of support or similar endorsement.

I understand and agree that the evaluation process is to be conducted in an impartial manner without bias or prejudice. In this regard, I hereby certify that, to the best of my knowledge, there are no circumstances that would reasonably support a good faith charge of bias. I further understand that in the event a good faith charge of bias is made, it will rest with me to decide whether I should be disqualified from participation in the evaluation process.

I agree to hold confidential all information related to the contents of Requests for Proposals presented during the review process until such time as the Department formally releases the award decision notices for public distribution.

B. Victor Chakravarty

Signature

25 July 2025

Date