

**State of Maine**  
**Master Score Sheet**

RFP# 202409160				
Traffic Automated Incident Detection Software as a Service				
Bidder Name:		Transoft Solutions (formerly Advanced Mobility Analytics Group Corp)	Omnibond Systems LLC	Parsons Transportation Group
Proposed Cost:		\$203,500.00	\$96,894.00	\$1,099,139.00
Scoring Sections	Points Available			
Section I: Preliminary Information	N/A			
Section II: Organization Qualifications and Experience	20	19	18	17
Section III: Proposed Services	55	45	52	45
Section IV: Cost Proposal	25	12	25	2
<b>TOTAL</b>	<b><u>100</u></b>	<b><u>76</u></b>	<b><u>95</u></b>	<b><u>64</u></b>

Comment: We were notified on 11/6/2024 that Advanced Mobility Analytics Group Corp was acquired by Transoft Solutions, and this did not affect the proposal, except that the contracting party would be Transoft Solutions.

**Award Justification Statement**  
**RFP# 202409160 - Traffic Automated Incident Detection Software as a Service**

**I. Summary**

The Department was seeking an Automated Incident Detection Software as a Service that will provide near real time monitoring and alerts of traffic incidents on some of the busiest sections of road in the State to the Maine Transportation Management Center (TMC). The system will provide 24/7 monitoring. It will allow for the customization of monitoring (what is looked for) and alerts (when alerts occur and what those alerts are). TMC operators' attention can be focused elsewhere as the AIDS will alert them when an event occurs that needs their attention. Real time alerting will allow the TMC operators to respond more efficiently when an event occurs.

Omnibond Systems LLC was selected.

**II. Evaluation Process**

This was scored by consensus scoring as described in the RFP and Procurement training materials. In addition to the proposal, all bidders presented a timed clarifying presentation/Q&A with the team, references were contacted, and team members shared their own knowledge of these bidders. Any clarifying information presented by the bidders that conflicted with their written proposal was disregarded in evaluation.

Key evaluation team qualifications and expertise:

- A senior transportation engineer – Intelligent Transportation System, Transportation Management Center subject matter expert (SME), camera monitoring experience, and economic experience
- A transportation engineer – Intelligent Transportation System, Transportation Management Center SME, and camera traffic monitoring experience
- A (OIT) Programmer Analyst – IT and economic experience supported by Systems Team Lead with Technical, Economic, and RFP process expertise

All members participated in the RFP development as well.

**III. Qualifications & Experience**

- Omnibond is well established in the visual incident detection market with excellent references



**STATE OF MAINE  
DEPARTMENT OF TRANSPORTATION**

**Bruce A. Van Note  
Commissioner**

**Janet T. Mills  
Governor**

1/29/2025

Michael Griffith  
Transoft Solutions  
michael.griffith@transoftsolutions.com  
310 Edward St.  
Brisbane City QLD 4000, Australia

**SUBJECT:** Notice of Conditional Contract Award under RFP # 202409160,  
Traffic Automated Incident Detection Software as a Service

Dear Mr. Griffith:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Transportation for Traffic Automated Incident Detection Software as a Service. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract award to the following bidder:

- Omnibond Systems LLC

The bidder listed above received the evaluation team's highest ranking. The Department will be contacting the aforementioned bidder soon to negotiate a contract. As provided in the RFP, the Notice of Conditional Contract Award is subject to execution of a written contract and, as a result, this Notice does NOT constitute the formation of a contract between the Department and the apparent successful vendor. The vendor shall not acquire any legal or equitable rights relative to the contract services until a contract containing terms and conditions acceptable to the Department is executed. The Department further reserves the right to cancel this Notice of Conditional Contract Award at any time prior to the execution of a written contract.

As stated in the RFP, following announcement of this award decision, all submissions in response to the RFP are considered public records available for public inspection pursuant to the State of Maine Freedom of Access Act (FOAA). 1 M.R.S. §§ 401 et seq.; 5 M.R.S. § 1825-B (6).

This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,

Jennifer Chisum

A handwritten signature in cursive script that reads "Jennifer Chisum".

## **STATEMENT OF APPEAL RIGHTS**

Any person aggrieved by an award decision may request an appeal hearing. The request must be made to the Director of the Bureau of General Services, in writing, within 15 days of notification of the contract award as provided in 5 M.R.S. § 1825-E (2) and the Rules of the Department of Administrative and Financial Services, Bureau of General Services, Office of State Procurement Services [formerly the Division of Purchases], Chapter 120, § (2) (2).



**STATE OF MAINE  
DEPARTMENT OF TRANSPORTATION**

**Bruce A. Van Note  
Commissioner**

**Janet T. Mills  
Governor**

1/29/2025

Dr. Clement Lau  
Omnibond Systems LLC  
clem@trafficvision.com  
PO Box 768  
Clemson, SC 29633

**SUBJECT:** Notice of Conditional Contract Award under RFP # 202409160,  
Traffic Automated Incident Detection Software as a Service

Dear Dr. Lau,

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Transportation for Traffic Automated Incident Detection Software as a Service. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract award to the following bidder:

- Omnibond Systems LLC

The bidder listed above received the evaluation team's highest ranking. The Department will be contacting the aforementioned bidder soon to negotiate a contract. As provided in the RFP, the Notice of Conditional Contract Award is subject to execution of a written contract and, as a result, this Notice does NOT constitute the formation of a contract between the Department and the apparent successful vendor. The vendor shall not acquire any legal or equitable rights relative to the contract services until a contract containing terms and conditions acceptable to the Department is executed. The Department further reserves the right to cancel this Notice of Conditional Contract Award at any time prior to the execution of a written contract.

As stated in the RFP, following announcement of this award decision, all submissions in response to the RFP are considered public records available for public inspection pursuant to the State of Maine Freedom of Access Act (FOAA). 1 M.R.S. §§ 401 et seq.; 5 M.R.S. § 1825-B (6).

This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,

Jennifer Chisum

A handwritten signature in cursive script that reads "Jennifer Chisum".

## **STATEMENT OF APPEAL RIGHTS**

Any person aggrieved by an award decision may request an appeal hearing. The request must be made to the Director of the Bureau of General Services, in writing, within 15 days of notification of the contract award as provided in 5 M.R.S. § 1825-E (2) and the Rules of the Department of Administrative and Financial Services, Bureau of General Services, Office of State Procurement Services [formerly the Division of Purchases], Chapter 120, § (2) (2).





**STATE OF MAINE  
DEPARTMENT OF TRANSPORTATION**

**Janet T. Mills  
Governor**

**Bruce A. Van Note  
Commissioner**

1/29/2025

Jeff Corbin  
Parsons Transportation Group, Inc.  
jeff.corbin@parsons.com  
100 High Street 15th Floor  
Boston, MA 02110

**SUBJECT:** Notice of Conditional Contract Award under RFP # 202409160,  
Traffic Automated Incident Detection Software as a Service

Dear Mr. Corbin:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Transportation for Traffic Automated Incident Detection Software as a Service. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract award to the following bidder:

- Omnibond Systems LLC

The bidder listed above received the evaluation team's highest ranking. The Department will be contacting the aforementioned bidder soon to negotiate a contract. As provided in the RFP, the Notice of Conditional Contract Award is subject to execution of a written contract and, as a result, this Notice does NOT constitute the formation of a contract between the Department and the apparent successful vendor. The vendor shall not acquire any legal or equitable rights relative to the contract services until a contract containing terms and conditions acceptable to the Department is executed. The Department further reserves the right to cancel this Notice of Conditional Contract Award at any time prior to the execution of a written contract.

As stated in the RFP, following announcement of this award decision, all submissions in response to the RFP are considered public records available for public inspection pursuant to the State of Maine Freedom of Access Act (FOAA). 1 M.R.S. §§ 401 et seq.; 5 M.R.S. § 1825-B (6).

This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,

Jennifer Chisum

A handwritten signature in cursive script that reads "Jennifer Chisum".

## **STATEMENT OF APPEAL RIGHTS**

Any person aggrieved by an award decision may request an appeal hearing. The request must be made to the Director of the Bureau of General Services, in writing, within 15 days of notification of the contract award as provided in 5 M.R.S. § 1825-E (2) and the Rules of the Department of Administrative and Financial Services, Bureau of General Services, Office of State Procurement Services [formerly the Division of Purchases], Chapter 120, § (2) (2).

**IV. Proposed Services**

- Business functionality fit our needs very well
- Implementation Services are expected to take less than 2 months

**V. Cost Proposal**

Omnibond Systems LLC presented the lowest cost proposal.

<b>Bidder Name:</b>	<b>Proposed Cost:</b>
Transoft Solutions (formerly Advanced Mobility Analytics Group Corp)	\$ 203,500.00
Omnibond Systems LLC	\$ 96,894.00
Parsons Transportation Group, Inc.	\$ 1,099,139.00

**VI. Conclusion**

Omnibond Systems LLC offers the best value for the Department by offering a high quality product which suits our needs very well, has excellent references, can be implemented quickly, and comes at an excellent cost.

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202409160

**RFP TITLE:** Traffic Automated Incident Detection Software as a Service

**BIDDER:** Omnibond Systems LLC

**DATE:** 12/4/2024

**SUMMARY PAGE**

**Department Name:** Department of Transportation

**Name of RFP Coordinator:** Jennifer Chisum

**Names of Evaluators:** Colby Fortier-Brown, Luke Lorimer, Daniel Toth

---

<b><u>Pass/Fail Criteria</u></b>	<b><u>Pass</u></b>	<b><u>Fail</u></b>
Section I. Preliminary Information (Eligibility)		
•		
<b><u>Scoring Sections</u></b>	<b><u>Points Available</u></b>	<b><u>Points Awarded</u></b>
Section II. Organization Qualifications and Experience	<b>20</b>	<b>18</b>
Section III. Proposed Services	<b>55</b>	<b>52</b>
Section IV. Cost Proposal	<b>25</b>	<b>25</b>
<b><u>Total Points</u></b>	<b><u>100</u></b>	<b><u>95</u></b>

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202409160

**RFP TITLE:** Traffic Automated Incident Detection Software as a Service

**BIDDER:** Omnibond Systems LLC

**DATE:** 12/4/2024

**OVERVIEW OF SECTION I  
Preliminary Information**

Section I. Preliminary Information

---

**Evaluation Team Comments:**

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202409160

**RFP TITLE:** Traffic Automated Incident Detection Software as a Service

**BIDDER:** Omnibond Systems LLC

**DATE:** 12/4/2024

**EVALUATION OF SECTION II  
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	<b>20</b>	<b>18</b>

**Evaluation Team Comments:**

- I. Organization Qualifications and Experience
  - A. Qualifications
    - Well established in the industry in visual incident detection
    - This is their sole business product
  - B. Litigation
    - None
  - C. Subcontractors
    - None
  - D. References
    - Reference was very positive, large deployment, they really like configuration and performs well, although still trying to improve raindrop/leaf noise. Company is always helpful when needed online and in person.
    - References – In testing, they were the only one that could provide < 10 % false positives.
    - All references are happy enough to be expanding their use

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202409160

**RFP TITLE:** Traffic Automated Incident Detection Software as a Service

**BIDDER:** Omnibond Systems LLC

**DATE:** 12/4/2024

**EVALUATION OF SECTION III  
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Section III. Proposed Services	<b>55</b>	<b>52</b>

**Evaluation Team Comments:**

- I. Proposed Services
  - A. Software Proposed
    - Sufficient licenses were provided
  - B. Business Functionality
    - Multiple streams can be viewed at once
    - We like their detection model, meets our needs well
    - Exclusion zones are nice
    - flexible camera height implementations. can effectively implement 100 ft high cameras
    - Notification volume cannot be controlled and configuration
    - Can detect debris
  - C. Implementation Services
    - Around 7-week implementation
    -
  - D. Customer Support
    - Email and phone options
    - Practice site available that will not impact prod operations
    -
  - E. IT Hosting Provision, System Maturity, Caveats and Limitations
    -
  - F. Technical Proposal
    - Failed to responds to Remote Hosting Policy – they do not meet the policies definition of commodity SaaS
    -
  - G. Caveats and Limitations
    -
- II. Proposed Services Requirements met except – basically they meet all requirements
  - A. Technical Requirements
    - 
    -



**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202409160

**RFP TITLE:** Traffic Automated Incident Detection Software as a Service

**BIDDER:** Omnibond Systems LLC

**DATE:** 12/4/2024

- 
- B. Camera Integration
  - Users can adjust camera streams with new RST feeds by users which is nice
  - 
  -
- C. Event Detection
  - 
  - 
  -
- D. Event Alerts
  - Sound is not modifiable by software, just the computer client.
  - 
  -
- E. Video Recording
  - 
  - 
  -
- F. Display Features
  - 
  - 
  -

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202409160

**RFP TITLE:** Traffic Automated Incident Detection Software as a Service

**BIDDER:** Omnibond Systems LLC

**DATE:** 12/4/2024

**EVALUATION OF SECTION IV  
Cost Proposal**

---

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
<b>\$96,894.00</b>	,	<b>\$96,894.00</b>	x	<b>25 points</b>	=	<b>25</b>

**Evaluation Team Comments:**

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202409160

**RFP TITLE:** TRAFFIC AUTOMATED INCIDENT DETECTION SOFTWARE AS A SERVICE

**BIDDER:** Parsons Transportation Group, Inc.

**DATE:** 12/4/2024

**SUMMARY PAGE**

**Department Name:** Department of Transportation

**Name of RFP Coordinator:** Jennifer Chisum

**Names of Evaluators:** Colby Fortier-Brown, Luke Lorimer, Daniel Toth

---

<u>Pass/Fail Criteria</u>	<u>Pass</u>	<u>Fail</u>
Section I. Preliminary Information (Eligibility)		
•		
<u>Scoring Sections</u>	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	<b>20</b>	<b>17</b>
Section III. Proposed Services	<b>55</b>	<b>45</b>
Section IV. Cost Proposal	<b>25</b>	<b>2</b>
<u>Total Points</u>	<b><u>100</u></b>	<b><u>64</u></b>

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202409160

**RFP TITLE:** TRAFFIC AUTOMATED INCIDENT DETECTION SOFTWARE AS A SERVICE

**BIDDER:** Parsons Transportation Group, Inc.

**DATE:** 12/4/2024

**OVERVIEW OF SECTION I  
Preliminary Information**

Section I. Preliminary Information

---

**Evaluation Team Comments:**

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202409160

**RFP TITLE:** TRAFFIC AUTOMATED INCIDENT DETECTION SOFTWARE AS A SERVICE

**BIDDER:** Parsons Transportation Group, Inc.

**DATE:** 12/4/2024

**EVALUATION OF SECTION II  
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	<b>20</b>	<b>17</b>

**Evaluation Team Comments:**

- I. Organization Qualifications and Experience
  - A. Qualifications
    - Very well established in the industry for ATMS, however, not clear on experience in visual incident detection
    - Some international experience, so have been able to cope with various agency rules
  - B. Litigation
    - Unclear if there has been litigation in last 5 years.
  - C. Subcontractors
    - None
  - D. References
    - Reference was very positive, really enjoy working with Parsons, excellent customer service although they are not a major customer. Model still in training, but currently up to 90% detection accuracy, and Parsons is still tweaking it.

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202409160

**RFP TITLE:** TRAFFIC AUTOMATED INCIDENT DETECTION SOFTWARE AS A SERVICE

**BIDDER:** Parsons Transportation Group, Inc.

**DATE:** 12/4/2024

**EVALUATION OF SECTION III  
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Section III. Proposed Services	<b>55</b>	<b>45</b>

**Evaluation Team Comments:**

I. Proposed Services

A. Software Proposed

- Extensive ATMS architecture rather than just what we need
- Admin tools are not web-based so not proposed, such as camera detection zones, the vendor will have to perform all admin rather than ourselves.

B. Business Functionality

- Varied notifications sounds and notification volume based on type of notification, rather than just computer volume are available.
- I appreciate they have texting, calling and teams message alert options.
- Does not appear that their detection model is very advanced – a lot of manual work.
- Has debris detection

C. Implementation Services

- Around 6 months implementation
- Systems engineering implementation based on FHWA requirements.
- They perform the extensive Systems Engineering work required at this cost point, it is a huge benefit that they will do this.
- They intend to map OIT technical requirements to the systems plan as part of the implementation, which means they will definitely read and adjust to meet the OIT policy requirements.
- We are concerned with our availability to be involved in this intensive process.

D. Customer Support

- Email and call options
- Practice site available that will not impact prod operations
- 

E. IT Hosting Provision, System Maturity

- We are not clear on the maturity of the module we need, as compared to the ATMS as a whole

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202409160

**RFP TITLE:** TRAFFIC AUTOMATED INCIDENT DETECTION SOFTWARE AS A SERVICE

**BIDDER:** Parsons Transportation Group, Inc.

**DATE:** 12/4/2024

- F. Technical proposal
  - Cyber Risk Appetite Statement will not be developed
  - Long responses to most items can be summarized as we will ensure it is built in during implementation.
  
- G. Caveats and Limitations
  - Failed to provide cost rate in cost proposal for additional data or retraining of event detection, which it states it proposal will be an addition cost.
  
- II. Proposed Services Requirements
  - A. Technical Requirements
    - 
    - 
    -
  - B. Camera Integration
    - 
    - 
    -
  - C. Event Detection
    - They cannot schedule alarms to be active for specific times of day
    - According to demo, each event needs its own detection zones -- and we do not have access to defining these.
    - The learning model does not train continuously, there is extra expense for training subsequent to implementation, only initial training was included in proposal.
  - D. Event Alerts
    - Need to modify the system for resending alerts – currently only sent 1x, we prefer reminders if not addressed
    - Went above and beyond our requirements for configuration of alerts
    -
  - E. Video Recording
    - Enhancement would be required to highlight the detected incidents
    - The capture of the 30 seconds before/after of an event separately from the realtime appears to require some enhancement.
    -
  - F. Display Features
    - 5 minute period for counts / speeds will be added as enhancement
    - 
    -

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202409160

**RFP TITLE:** TRAFFIC AUTOMATED INCIDENT DETECTION SOFTWARE AS A SERVICE

**BIDDER:** Parsons Transportation Group, Inc.

**DATE:** 12/4/2024

**EVALUATION OF SECTION IV  
Cost Proposal**

---

Lowest Submitted Cost Proposal	,	Cost Proposal Being Scored	x	Score Weight	=	Score
<b>96,894.00</b>	,	<b>1,099,139.00</b>	<b>x</b>	<b>25 points</b>	<b>=</b>	<b>2</b>

**Evaluation Team Comments:**



**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202409160

**RFP TITLE:** TRAFFIC AUTOMATED INCIDENT DETECTION SOFTWARE AS A SERVICE

**BIDDER:** Transoft Solutions (Formerly Advanced Mobility Analytics Group Corp)

**DATE:** 12/6/2024

**SUMMARY PAGE**

**Department Name:** Department of Transportation

**Name of RFP Coordinator:** Jennifer Chisum

**Names of Evaluators:** Colby Fortier-Brown, Luke Lorimer, Daniel Toth

---

<u>Pass/Fail Criteria</u>	<u>Pass</u>	<u>Fail</u>
Section I. Preliminary Information (Eligibility)		
•		
<u>Scoring Sections</u>	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	<b>20</b>	<b>19</b>
Section III. Proposed Services	<b>55</b>	<b>45</b>
Section IV. Cost Proposal	<b>25</b>	<b>12</b>
<u>Total Points</u>	<b><u>100</u></b>	<b><u>76</u></b>

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202409160

**RFP TITLE:** TRAFFIC AUTOMATED INCIDENT DETECTION SOFTWARE AS A SERVICE

**BIDDER:** Transoft Solutions (Formerly Advanced Mobility Analytics Group Corp)

**DATE:** 12/6/2024

**OVERVIEW OF SECTION I  
Preliminary Information**

Section I. Preliminary Information

---

**Evaluation Team Comments:**

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202409160

**RFP TITLE:** TRAFFIC AUTOMATED INCIDENT DETECTION SOFTWARE AS A SERVICE

**BIDDER:** Transoft Solutions (Formerly Advanced Mobility Analytics Group Corp)

**DATE:** 12/6/2024

**EVALUATION OF SECTION II  
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	<b>20</b>	<b>19</b>

**Evaluation Team Comments:**

I. Organization Qualifications and Experience

A. Qualifications

- Established in the industry with visual analytics applied to road safety – pioneers in the field
- They have a wide international presence which indicates ability to adjust to various rules
- Strong leadership, proposed project manager is retired lead from FHWA safety office which indicates he would really understand the issues.
- Just bought out by a more established company – which could be help or hurt, no way to predict.

B. Litigation

- none

C. Subcontractors

- none

D. References

- Collaborative, knowledgeable, proactive problem-solving, don't wait for complaints, responsive, flexible, good project management, and customer service.

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202409160

**RFP TITLE:** TRAFFIC AUTOMATED INCIDENT DETECTION SOFTWARE AS A SERVICE

**BIDDER:** Transoft Solutions (Formerly Advanced Mobility Analytics Group Corp)

**DATE:** 12/6/2024

**EVALUATION OF SECTION III  
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Section III. Proposed Services	<b>55</b>	<b>45</b>

**Evaluation Team Comments:**

- I. Proposed Services
  - A. Software Proposed
    - Sufficient licenses
  - B. Business Functionality
    - Functionality is built more for engineers than the core users – the TMC. They need something VERY simple and fast to get the alert images, however, only one image can be displayed at a time.
    - Debris detection has to be custom built
    - More built for intersections than the type of highway operations we do.
    - Their ideal height is significantly lower than our standard light height introducing risk of reducing detection accuracy.
    - The vehicle classification data is NOT actually using FHWA standards
    - We like the Critical conflicts (near misses) and reporting of Pedestrian collision
    - Multiple references noted detection performance and accuracy limitations in the system.
    -
  - C. Implementation Services
    - Around 14 weeks implementation
    -
  - D. Customer Support
    - Email and website, no phone option.
    - No practice site
    -
  - E. IT Hosting Provision, System Maturity
    - After clarification, satisfied with the RTO for operational needs especially considering uptime percentage.
    -
  - F. Technical Proposal
    - For cloud service provider requirements, they responded with their practices rather than on how/whether the practices met our requirements.

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202409160

**RFP TITLE:** TRAFFIC AUTOMATED INCIDENT DETECTION SOFTWARE AS A SERVICE

**BIDDER:** Transoft Solutions (Formerly Advanced Mobility Analytics Group Corp)

**DATE:** 12/6/2024

- They do not yet train on cybersecurity practices

G. Caveats and Limitations

- 

II. Proposed Services Requirements

A. Technical Requirements

- 

- 

- 

B. Camera Integration

- 

- 

- 

C. Event Detection

- 

D. Event Alerts

- Audio volume not adjustable within the program, only by adjusting hardware volume setting
- Alerts may be delayed due to network/bandwidth issues with cameras

- 

E. Video Recording

- 

- 

- 

F. Display Features

- 

- 

-

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202409160

**RFP TITLE:** TRAFFIC AUTOMATED INCIDENT DETECTION SOFTWARE AS A SERVICE

**BIDDER:** Transoft Solutions (Formerly Advanced Mobility Analytics Group Corp)

**DATE:** 12/6/2024

**EVALUATION OF SECTION IV  
Cost Proposal**

---

Lowest Submitted Cost Proposal	,	Cost Proposal Being Scored	x	Score Weight	=	Score
<b>\$96,894.00</b>	,	<b>\$203,500.00</b>	<b>x</b>	<b>25 points</b>	<b>=</b>	<b>12</b>

**Evaluation Team Comments:**

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #: 202409160**

**RFP TITLE: TRAFFIC AUTOMATED INCIDENT DETECTION SOFTWARE AS A SERVICE**

**BIDDER NAME:** Parsons Transportation Group, Inc.

**DATE:** 10/30/2024

**EVALUATOR NAME:** Colby Fortier-Brown

**EVALUATOR DEPARTMENT:** Department of Transportation

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

\*\*\*\*\*

**Individual Evaluator Comments:**

- I. Organization Qualifications and Experience
  - Lots of different transportation experience and operations
  - ATMS provider
  - Largest system integrator in the country
  - A lot of major customers use parsons for automatic incident detection
- II. Proposed Services
  1. Software Proposed
    - Proposing their ATMS system
    - Includes Wowza streaming engine for video distribution and sharing within application
    - Web based and usable on Edge or Chrome
  2. Business Functionality
    - Can set detailed thresholds for things like congestion. Configuration can be by the user or by Parsons
    - Different sound effects and volumes can be set. Different alert type options available, including different popup options. Email, text, call, or teams message alerts.
    - Active directory implementation
  3. Implementation Services
    - Systems engineering implementation based on FHWA requirements
    - 2 month initial deployment, then configuration/customization, testing, training, and acceptance
    - Will include High Level Design / Architecture, traceability matrix, training documentation, and a acceptance testing plan
    - 6 months expected
  4. Customer Support

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #: 202409160**

**RFP TITLE: TRAFFIC AUTOMATED INCIDENT DETECTION SOFTWARE AS A SERVICE**

**BIDDER NAME:** Parsons Transportation Group, Inc.

**DATE:** 10/30/2024

**EVALUATOR NAME:** Colby Fortier-Brown

**EVALUATOR DEPARTMENT:** Department of Transportation

- Manuals and documentation
  - Targeted training sessions based on user type
  - 24/7/365 support available w/ email and phone options
  - 4 hr response and 4 hr resolution times
  - 5. IT Hosting Provision, System Maturity, Caveats and Limitations
    - Azure Environment. Detailed network diagram
    - Expecting to map functional/system requirements to OIT needs
- III. Proposed Services Requirements
1. Technical Requirements
    - All met
  2. Camera Integration
    - All met
  3. Event Detection
    - May need to set something up for debris
    - Mod will be needed to system to support scheduled alerting times
  4. Event Alerts
    - Different sound effects and volumes can be set. Different alert type options available, including different popup options. Email, text, call, or teams message alerts. Volume control will be through system modification.
    - Will need to modify system for alert resending
  5. Implementation Services
    - All good
  6. Video Recording
    - All events have video recorded for an admin configurable time and then that's sent to long-term storage
    - Enhancement needed to highlight the detected incident
  7. Display Features
    - 5 minute period for counts, speed, occupancy will need to be added into the system
- IV. Demo
1. Really impressive history
  2. What's included? Looks like event module?
    - Video
    - Sas
    - Maps
    - Event management
  3. Impressive project management process
  4. How would this integrate with an ATMS? Azure to AWS?



**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #: 202409160**

**RFP TITLE: TRAFFIC AUTOMATED INCIDENT DETECTION SOFTWARE AS A SERVICE**

**BIDDER NAME:** Parsons Transportation Group, Inc.

**DATE:** 10/30/2024

**EVALUATOR NAME:** Colby Fortier-Brown

**EVALUATOR DEPARTMENT:** Department of Transportation

- Wouldn't be an issue
- 5. Wowza Streaming video Engine? What else does it do?
- 6. Queue detection available
- 7. Wrong way shadows? Other false positives?
  - Not directly corrected for – they customize the model
- 8. Pedestrians?
  - Yes, but not a lot of information
- 9. WWD coming for New Jersey and MassDOT?
  - Not done yet – Illinois tollway has had it for 18 months0
- 10. Cyber security incredibly strong
- 11. Lot of good background info – not many details on detection capabilities.  
Go into a little bit more?
  - Configurable parameters
- 12. Traffic Data? Length based class?
  - Length based class
  - Traffic can be collected
- 13. Model training happens at first. You can mark things as false calls. Model does not automatically train based on that, but can be trained again. Rationale is that the trainings should be deliberate. They want to account for the nuance of different situations (like snow, etc.).

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #: 202409160**

**RFP TITLE: TRAFFIC AUTOMATED INCIDENT DETECTION SOFTWARE AS A SERVICE**

**BIDDER NAME:** Transoft Solutions (Formerly Advanced Mobility Analytics Group Corp)

**DATE:** 10/29/2024

**EVALUATOR NAME:** Colby Fortier-Brown

**EVALUATOR DEPARTMENT:** Department of Transportation

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

\*\*\*\*\*

**Individual Evaluator Comments:**

I. Organization Qualifications and Experience

- Have been doing this for 20 years
- 40 customers in 6 countries, 600 sites
- 13 road user classes
- Manager is retired lead of FHWA Safety Technologies office

II. Proposed Services

1. Software Proposed

- Hosted on Regional AWS cloud server
- Unlimited cams, 20 users, 2 admins
- Network summary page
- Alerts page – displays, shows trends, and can send alerts
- Live Stream page
- Historical flows & speed page, including class, count, and turning movements
- Historical alerts and heat maps, ped collision risk

2. Business Functionality

- Dashboard system is functional, practical, and feature rich. Added road class identification is a plus
- Alerting options is a plus
- Ped collision risk is a plus
- Intersection applications a plus

3. Implementation Services

- Integration time period seems a little slow, 14 weeks per site
- video formatting requirements are pretty intense (pg 10)
- Customized alerts can go to edge field devices in DMS

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #: 202409160**

**RFP TITLE: TRAFFIC AUTOMATED INCIDENT DETECTION SOFTWARE AS A SERVICE**

**BIDDER NAME:** Transoft Solutions (Formerly Advanced Mobility Analytics Group Corp)

**DATE:** 10/29/2024

**EVALUATOR NAME:** Colby Fortier-Brown

**EVALUATOR DEPARTMENT:** Department of Transportation

- I like the Active Directory integration option
  - 4. Customer Support
    - 3 hour training that can be recorded
    - 9-5 (no mention of day of week), but may be expanded without prior notice
    - Customer support via email
  - 5. IT Hosting Provision, System Maturity, Caveats and Limitations
    - Security seems strong. I like that MFA is required
    - NIST Standards
    - Regional Server is risky?
- III. Proposed Services Requirements
- 1. Technical Requirements
    - All met
  - 2. Camera Integration
    - All met
  - 3. Event Detection
    - Want to set up rules for debris detection
  - 4. Event Alerts
    - Some events take longer than 1 second to identify an issue. Comms latency can contribute to a delay
    - Repeat alarms would need to be specifically configured
    - Audio volume is not adjustable within the program
  - 5. Video Recording
    - Too long for standard deployment. We would prefer that they own all video archive that we don't specifically define to them (wrong way, etc.)
    - Sounds like it is customizable
  - 6. Display Features
    - Meets
- IV. Demo
- 1. How is the model trained
    - Independently trained. Intense QA process. Usually
  - 2. Regional Server risk?
    - Security staff not on the call. Every customer has individualized cyber security setups. Going through ISO certification right now.
  - 3. Debris detection progress
    - Debris is tricky. Platform is set up for it, but it will require quite a bit of work.
  - 4. Video recording clarification

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #: 202409160**

**RFP TITLE: TRAFFIC AUTOMATED INCIDENT DETECTION SOFTWARE AS A SERVICE**

**BIDDER NAME:** Transoft Solutions (Formerly Advanced Mobility Analytics Group Corp)

**DATE:** 10/29/2024

**EVALUATOR NAME:** Colby Fortier-Brown

**EVALUATOR DEPARTMENT:** Department of Transportation

- Individualized for customer needs.
- 5. Edge deployment clarification/rules? Included in solution? Is an edge device needed? Power requirements?
  - Not required but suggested for future. No Edge anything included in proposal
- 6. Custom AI alerts for each individual cameras
- 7. Wrong way false positives?
  - QA tries to catch these right at the front end. The user can provide feedback on the system when there is a false positive. That feedback is considered when we reach out and ask them to address it
  - Like to have two cameras at the ramp.
- 8. Camera heights? Clarify video formatting requirements
  - Ideal height is 10 meters, minimum is 6.5 meters. 40-50 ft and model training different heights is routine
  - Algorithm accounts for stabilization
- 9. Clarify counts and class?
  - Turning movements
  - Length and trailer-based classes
- 10. API available or included (counts, events)
  - Available, but not standard.
- 11. Historical data flows, speeds, alert history, heat maps(critical conflicts)
- 12. Can set different teams for different alerts (eg. safety/planning, law enforcement)
- 13. Pedestrian collision risk available. Near Miss and time to collision
  - Critical conflicts would be great for workzone cameras
- 14. Trend (over 15 minutes) alerts and event alerts
- 15. Not a lot of experience with snow.
- 16. Recovery time
  - If system goes down, maybe we lose data for last 30 days? Sounds like they were considering 30 days to reconfigure the camera

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #: 202409160**

**RFP TITLE:** Traffic Automated Incident Detection Software as a Service

**BIDDER NAME:** Omnibond Systems LLC

**DATE:** 10/29/2024

**EVALUATOR NAME:** Colby Fortier-Brown

**EVALUATOR DEPARTMENT:** Department of Transportation

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

\*\*\*\*\*

**Individual Evaluator Comments:**

- I. Organization Qualifications and Experience
  - 20 + years of experience, 14 years as a commercial product
  - 26 agencies currently have it deployed, including 16 state DOTs
  
- II. Proposed Services
  1. Software Proposed
    - TMC system
    - Integration API available with ATMS option
    - Multiple streams at once
  2. Business Functionality
    - Added features like volumes (aggregate or per-lane/direction), speeds, flow rates, lane occupancy, 4 length-based classifications
    - 7 types of incident alerts (wrong way requires fixed camera)
    - We have demo'd and liked this product
  3. Implementation Services
    - 240p-480p rtsp streams is good for accessibility, but maybe bad for detection power? 15 fps
    - can integrate with active directory
    - 8 week implementation
  4. Customer Support
    - One day training
    - 8-8 M-F except holidays via email and over the phone. Best effort during holidays and off-hours
    - Post-implementation refresher training available
    - Training documentation on their website
    - Separate cloud-hosted testing environment can be made available
  5. IT Hosting Provision, System Maturity, Caveats and Limitations

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #: 202409160**

**RFP TITLE:** Traffic Automated Incident Detection Software as a Service

**BIDDER NAME:** Omnibond Systems LLC

**DATE:** 10/29/2024

**EVALUATOR NAME:** Colby Fortier-Brown

**EVALUATOR DEPARTMENT:** Department of Transportation

- Cloud or On-premises hosting options
  - Google Cloud
- III. Proposed Services Requirements
1. Technical Requirements
    - All met
  2. Camera Integration
    - Camera streams can be adjusted with new RTSP streams, by user
  3. Event Detection
    - All met
  4. Event Alerts
    - Email alert options
    - All identified as met, but user needs to change computer volume to change alert volume
  5. Video Recording
    - All met
    - Configurable storage up to 90 days
  6. Display Features
    - All met
    - Counts/speeds require calibration

**Demo/interview questions:**

Why 240+480- what if deprecated? 720 for version 4

Automatically moving to version 4? Automatically changing – some cool features

Cyber security? Dedicated firewall for each user. No shared space. Can provide field

Least amount of recording? Can be none if we don't want it.

Working on a text/call option? Yes, and can work on a text option now.

Near miss? Excess speed? Excess speed, yes. Near miss, version 4 at intersections possible

Shadows for wrong way? Still working on wrong way reliability

Optimal camera height? More stringent for actual data collection – 30-70 ft works well for highways. 100 is fine.

Shaking impact accuracy? Yes, that impacts it

Auto reset when camera moves? It will continue to detect when moved.

Sound adjustment? Can send over audio clip to use as alert. Looking into different sounds for different alerts.

Assist with Calibration / how often? Yes and drift detection available

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #: 202409160**

**RFP TITLE:** Traffic Automated Incident Detection Software as a Service

**BIDDER NAME:** Omnibond Systems LLC

**DATE:** 12/3/2024

**EVALUATOR NAME:** Luke Lorrimer

**EVALUATOR DEPARTMENT:** Department of Transportation

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

\*\*\*\*\*

**Individual Evaluator Comments:**

- I. Organization Qualifications and Experience
  - 14 years of experience 26 agencies
  - Only national deployments
  -
  
- II. Proposed Services
  1. Software Proposed
    - Traffic Vision TMC
    - License is for number of cameras, as long as number not exceeded cameras can be changed
    - No third party software
  2. Business Functionality
    - 240p to 480p resolution 15fps
    - Detects debris
    - Can be calibrated from the office no in road work needed
    - Video retention set by department
  3. Implementation Services
    - 7 weeks
    - one day training, on site
    -
  4. Customer Support
    - M-f 8-8
    - E-mail or phone
    - Response time next business day
    - Increased fee for enhanced support
    - Updates done at time agreed with MeDOT
  5. IT Hosting Provision, System Maturity, Caveats and Limitations

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #: 202409160**

**RFP TITLE:** Traffic Automated Incident Detection Software as a Service

**BIDDER NAME:** Omnibond Systems LLC

**DATE:** 12/3/2024

**EVALUATOR NAME:** Luke Lorrimer

**EVALUATOR DEPARTMENT:** Department of Transportation

- 10 years

III. Proposed Services Requirements

1. Technical Requirements

- Meets all requirements

•

•

2. Camera Integration

- Meets all requirements

•

•

3. Event Detection

- Meets all requirements

•

•

4. Event Alerts

- Sounds alerts at not volume controlled in software

•

•

5. Video Recording

•

- Meets all requirements

•

6. Display Features

•

- Meets all requirements

Demo Notes

multiscreen display of cameras

Audio alert volume controlled by machine

Area black out of road areas not used



**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #: 202409160**

**RFP TITLE: TRAFFIC AUTOMATED INCIDENT DETECTION SOFTWARE AS A SERVICE**

**BIDDER NAME:** Transoft Solutions (Formerly Advanced Mobility Analytics Group Corp)

**DATE:** 12/2/2024

**EVALUATOR NAME:** Luke Lorrimer

**EVALUATOR DEPARTMENT:** Department of Transportation

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

\*\*\*\*\*

**Individual Evaluator Comments:**

- I. Organization Qualifications and Experience
  - The organization has a lot of experience with this kind of software
  - Team members have relevant experience in the industry and with this type of software
  - Report international presence with references from outside US
  
- II. Proposed Services
  1. Software Proposed
    - Live data stream,
    - Provides dashboard (one site displayed at a time)
    - License access for 20 user including 2 admin,
    - Unlimited cameras (no more than 2 at a single site)
    - License is per camera in perpetuity with yearly support cost per camera
    - Is fully SaaS
  2. Business Functionality
    - requires RSTP as requested
    - ideal height 22 feet – most cameras are higher than this
    - zoom + stabilization may cause issues
    - 13 class are not FHWA classes
    - Trend alerts for long term events (unusual traffic patterns etc.)
    - Remote alerts configurable
    - Video storage time configurable
  3. Implementation Services
    - 14 week implementation plan
    - 3 hour training session- virtual

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #: 202409160**

**RFP TITLE: TRAFFIC AUTOMATED INCIDENT DETECTION SOFTWARE AS A SERVICE**

**BIDDER NAME:** Transoft Solutions (Formerly Advanced Mobility Analytics Group Corp)

**DATE:** 12/2/2024

**EVALUATOR NAME:** Luke Lorrimer

**EVALUATOR DEPARTMENT:** Department of Transportation

- Training session recorded for future use
  - 
  - 4. Customer Support
    - Business hours 9-5
    - E-mail support available
    - Training for updates when needed for project life
  - 5. IT Hosting Provision, System Maturity, Caveats and Limitations
    - 6 version of SMART safety since release
    - 4 version of SMART operations since release
    - AWS
    - 12 hrs recovery time
    - Possibly 30 days to relearn should database be corrupted
- III. Proposed Services Requirements
1. Technical Requirements
    - meets
  2. Camera Integration
    - meets
    - 
    -
  3. Event Detection
    - Debris detection not an option at current time
    - 
    -
  4. Event Alerts
    - Alerts maybe delayed due to detection delays and network bandwidth
    - Audio not adjustable within program
    - 
    -
  5. Video Recording
    - meets
    -
  6. Display Features
    - Does not appear to multi screen
    -

Demo Notes

Bought out by Transoft solutions

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #: 202409160**

**RFP TITLE: TRAFFIC AUTOMATED INCIDENT DETECTION SOFTWARE AS A SERVICE**

**BIDDER NAME:** Transoft Solutions (Formerly Advanced Mobility Analytics Group Corp)

**DATE:** 12/2/2024

**EVALUATOR NAME:** Luke Lorrimer

**EVALUATOR DEPARTMENT:** Department of Transportation

13 class are close to FHWA but not FHWA classes  
Measurements in demo showed as KPH  
Critical conflicts – such as ped collision and near miss  
Trend alerts looking over 15 min periods  
Crash calculations done off near misses

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #: 202409160**

**RFP TITLE: TRAFFIC AUTOMATED INCIDENT DETECTION SOFTWARE AS A SERVICE**

**BIDDER NAME:** Parsons Transportation Group, Inc.

**DATE:**12/2/2024

**EVALUATOR NAME:** Luke Lorrimer

**EVALUATOR DEPARTMENT:** Department of Transportation

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

\*\*\*\*\*

**Individual Evaluator Comments:**

- I. Organization Qualifications and Experience
  - iNET is well deployed, no numbers on the video analytics module
  - used for tollways
  - international? No mention of how many countries
  
- II. Proposed Services
  1. Software Proposed
    - Inet is an ATMS first with video analysis as a module
    - Limited to 30 cameras on license
    - Used in 8 DOTs projects
    -
  2. Business Functionality
    - Does RSTP
    - Requires system data from camera to work more efficiently
    - Multiple sound alerts possible
  3. Implementation Services
    - 118 days to implement -17 weeks
    - training will be designed around DOT needs and use
    -
  4. Customer Support
    - 3 support tiers – gold 4 hours response 4 hours resolution, no notes on pricing changes for different tiers
    - 
    -
  5. IT Hosting Provision, System Maturity, Caveats and Limitations
    - Inet has been cloud based since 2017 no note on video module

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #: 202409160**

**RFP TITLE: TRAFFIC AUTOMATED INCIDENT DETECTION SOFTWARE AS A SERVICE**

**BIDDER NAME:** Parsons Transportation Group, Inc.

**DATE:**12/2/2024

**EVALUATOR NAME:** Luke Lorrimer

**EVALUATOR DEPARTMENT:** Department of Transportation

- According to their notes unplanned downtime will be greater than 99.9% assume this is meant to say less than
- Data limit on streams

III. Proposed Services Requirements

1. Technical Requirements

- Meets all technical requirements

•

•

2. Camera Integration

- Meets all camera integration requirements

•

•

3. Event Detection

- Cannot detect debris without modification
- Cannot do time scheduling without modification

•

4. Event Alerts

- Repeat alarms require specific configuration to meet Medot needs

•

5. Video Recording

- Saving event recordings needs modification to meet
- Highlighting event needs modification to achieve

•

6. Display Features

- Data is not currently put into time bins is just real time

•

**DEMO Notes:**

different detection zone of each kind of event

Admin tools are not in SaaS

Model trained in jumps

Not much time in demo was spent talking about specific Video analysis module we were interested in

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #: 202409160**

**RFP TITLE: TRAFFIC AUTOMATED INCIDENT DETECTION SOFTWARE AS A SERVICE**

**BIDDER NAME:** Transoft Solutions (Formerly Advanced Mobility Analytics Group Corp)

**DATE:** 12/2/2024

**EVALUATOR NAME:** Daniel Toth

**EVALUATOR DEPARTMENT:** Department of Transportation

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

\*\*\*\*\*

**Individual Evaluator Comments:**

- I. Organization Qualifications and Experience
  - Company only around since 2019 and was just bought out
  - Employees do have lots of government/research/education background
  -
- II. Litigation
  - None
- III. Subcontractors
  - None
- IV. References
  - 
  -
- V. Proposed Services
  - Software Proposed
    - Software looks nice
    - Company only around since 2019 and was just bought out
    - Employees do have lots of research/education background
    -
  - Business Functionality
    -
  - Implementation Services
    - May take additional time if customizations are needed
    -
  - Customer Support
    - May have some direct access to management, but this is not very clear/guaranteed
    -

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #: 202409160**

**RFP TITLE: TRAFFIC AUTOMATED INCIDENT DETECTION SOFTWARE AS A SERVICE**

**BIDDER NAME:** Transoft Solutions (Formerly Advanced Mobility Analytics Group Corp)

**DATE:** 12/2/2024

**EVALUATOR NAME:** Daniel Toth

**EVALUATOR DEPARTMENT:** Department of Transportation

- IT Hosting Provision, System Maturity, Caveats and Limitations

- 

- 

VI. Proposed Services Requirements

- Technical Requirements

- Meets all

- 

- Camera Integration

- Meets all

- 

- Event Detection

- Debris detection may need extra work

- 

- Event Alerts

- Audio alerts volume only adjustable through computer system volume

- 

- Video Recording

- 

- 

- Display Features

-

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #: 202409160**

**RFP TITLE:** Traffic Automated Incident Detection Software as a Service

**BIDDER NAME:** Omnibond Systems LLC

**DATE:** 12/3/2024

**EVALUATOR NAME:** Daniel Toth

**EVALUATOR DEPARTMENT:** Department of Transportation

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

\*\*\*\*\*

**Individual Evaluator Comments:**

I. Organization Qualifications and Experience

A. Qualifications

- Company around 20 years

B. Litigation

- None

C. Subcontractors

- None

D. References

- 

II. Proposed Services

A. Software Proposed

- 14 years old software, company around 20 years

- 

B. Business Functionality

- a few items only editable by provider
  1. Modification of the incident video retention time
  2. Modification of the automatic data deletion time
  3. User Interface configurations and options
  4. Email configurations
  5. API key creation
  6. Software and cloud setup

- 

C. Implementation Services

- About 2 months



**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #: 202409160**

**RFP TITLE:** Traffic Automated Incident Detection Software as a Service

**BIDDER NAME:** Omnibond Systems LLC

**DATE:** 12/3/2024

**EVALUATOR NAME:** Daniel Toth

**EVALUATOR DEPARTMENT:** Department of Transportation

- 
- D. Customer Support
  - 
  -
- E. IT Hosting Provision, System Maturity, Caveats and Limitations
  - 
  -
- III. Proposed Services Requirements
  - A. Technical Requirements
    - Meets all
    -
  - B. Camera Integration
    - Meets all
    -
  - C. Event Detection
    - Meets all
    - 
    -
  - D. Event Alerts
    - Is sound adjustable in the software or only through computer settings
    -
  - E. Video Recording
    - Meets all
    -
  - F. Display Features
    - Meets all
    -

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #: 202409160**

**RFP TITLE: TRAFFIC AUTOMATED INCIDENT DETECTION SOFTWARE AS A SERVICE**

**BIDDER NAME:** Parsons Transportation Group, Inc.

**DATE:** 12/2/2024

**EVALUATOR NAME:** Daniel Toth

**EVALUATOR DEPARTMENT:** Department of Transportation

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

\*\*\*\*\*

**Individual Evaluator Comments:**

- I. Organization Qualifications and Experience
  - A. Qualifications
    - Very long history
  - B. Litigation
    - "None. There are currently no litigations against Parsons Transportation Group (PTG), Inc."
  - C. Subcontractors
    - None
  - D. References
    -
- II. Proposed Services
  - A. Software Proposed
    - Larger base software where you are just adding in "product tabs"
    - "The Parsons iNET® video analytics module has been deployed and is actively in use in at least eight DOT projects."
    - Wowza streaming engine
    - around since 2005, saas since 2017
    -
  - B. Business Functionality
    - Varied alert options
    - May require Parsons to make changes to alert options
    -
  - C. Implementation Services
    - Initial deployment of base software takes 2 months, and then customizations occur

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #: 202409160**

**RFP TITLE: TRAFFIC AUTOMATED INCIDENT DETECTION SOFTWARE AS A SERVICE**

**BIDDER NAME:** Parsons Transportation Group, Inc.

**DATE:** 12/2/2024

**EVALUATOR NAME:** Daniel Toth

**EVALUATOR DEPARTMENT:** Department of Transportation

- 5-6 month implementation based on provided schedule

- 

D. Customer Support

- Some items are only editable on the non-SaaS admin software, that Parsons will use if we do not download

- 

E. IT Hosting Provision, System Maturity, Caveats and Limitations

- 

- 

- 

III. Proposed Services Requirements

A. Technical Requirements

- Meets all

- 

B. Camera Integration

- Meets all

- 

C. Event Detection

- May need additional work/customization

- 

D. Event Alerts

- Some additional work/customization required

- 

- 

E. Video Recording

- May need to customize length of saved videos and how long they are stored

- 

F. Display Features

- Enhancements need to display previous 5 minutes of data

-



**STATE OF MAINE  
DEPARTMENT OF TRANSPORTATION**

**Janet T. Mills  
Governor**

**Bruce Van Note  
Commissioner**

**AGREEMENT AND DISCLOSURE STATEMENT  
RFP #: 202409160**

**RFP TITLE: Traffic Automated Incident Detection Software as a Service**

I, Jennifer Chisum accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Transportation. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

I have not advised, consulted with or assisted any bidder in the preparation of any proposal submitted in response to this RFP nor have I submitted a letter of support or similar endorsement.

I understand and agree that the evaluation process is to be conducted in an impartial manner without bias or prejudice. In this regard, I hereby certify that, to the best of my knowledge, there are no circumstances that would reasonably support a good faith charge of bias. I further understand that in the event a good faith charge of bias is made, it will rest with me to decide whether I should be disqualified from participation in the evaluation process.

**I agree to hold confidential all information related to the contents of Requests for Proposals presented during the review process until such time as the Department formally releases the award decision notices for public distribution.**

  
Signature \_\_\_\_\_

10/24/2023  
Date \_\_\_\_\_



STATE OF MAINE  
DEPARTMENT OF TRANSPORTATION

Janet T. Mills  
Governor

Bruce Van Note  
Commissioner

AGREEMENT AND DISCLOSURE STATEMENT  
RFP #: 202409160

**RFP TITLE: Traffic Automated Incident Detection Software as a Service (SF8444)**

I, Colby Fortier-Brown accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Transportation I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

I have not advised, consulted with or assisted any bidder in the preparation of any proposal submitted in response to this RFP nor have I submitted a letter of support or similar endorsement.

I understand and agree that the evaluation process is to be conducted in an impartial manner without bias or prejudice. In this regard, I hereby certify that, to the best of my knowledge, there are no circumstances that would reasonably support a good faith charge of bias. I further understand that in the event a good faith charge of bias is made, it will rest with me to decide whether I should be disqualified from participation in the evaluation process.

**I agree to hold confidential all information related to the contents of Requests for Proposals presented during the review process until such time as the Department formally releases the award decision notices for public distribution.**

A handwritten signature in black ink, appearing to read 'Colby Fortier-Brown', written over a horizontal line.

Signature

10/24/2024

Date



STATE OF MAINE  
DEPARTMENT OF TRANSPORTATION

Janet T. Mills  
Governor

Bruce Van Note  
Commissioner

**AGREEMENT AND DISCLOSURE STATEMENT**  
**RFP #: 202409160**

**RFP TITLE: Traffic Automated Incident Detection Software as a Service (SF8444)**

I, Daniel Toth accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Transportation I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

I have not advised, consulted with or assisted any bidder in the preparation of any proposal submitted in response to this RFP nor have I submitted a letter of support or similar endorsement.

I understand and agree that the evaluation process is to be conducted in an impartial manner without bias or prejudice. In this regard, I hereby certify that, to the best of my knowledge, there are no circumstances that would reasonably support a good faith charge of bias. I further understand that in the event a good faith charge of bias is made, it will rest with me to decide whether I should be disqualified from participation in the evaluation process.

**I agree to hold confidential all information related to the contents of Requests for Proposals presented during the review process until such time as the Department formally releases the award decision notices for public distribution.**

*Daniel C. Toth*

10/24/2024

Signature

Date



STATE OF MAINE  
DEPARTMENT OF TRANSPORTATION

Janet T. Mills  
Governor

Bruce Van Note  
Commissioner

**AGREEMENT AND DISCLOSURE STATEMENT**  
**RFP #: 202409160**

**RFP TITLE: Traffic Automated Incident Detection Software as a Service (SF8444)**

I, Luke Lorrimer accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Transportation I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

I have not advised, consulted with or assisted any bidder in the preparation of any proposal submitted in response to this RFP nor have I submitted a letter of support or similar endorsement.

I understand and agree that the evaluation process is to be conducted in an impartial manner without bias or prejudice. In this regard, I hereby certify that, to the best of my knowledge, there are no circumstances that would reasonably support a good faith charge of bias. I further understand that in the event a good faith charge of bias is made, it will rest with me to decide whether I should be disqualified from participation in the evaluation process.

**I agree to hold confidential all information related to the contents of Requests for Proposals presented during the review process until such time as the Department formally releases the award decision notices for public distribution.**

A handwritten signature in black ink, appearing to read 'Luke Lorrimer'.

10/25/2024

Signature

Date