

MAINE

DFA FARMER-OWNER IMPACT IN THE STATE

35
DFA FARMS

6,809
DFA COWS MILKED
EVERY DAY

\$72.2 MILLION
ANNUAL ECONOMIC
IMPACT FROM
MILK SALES

17.4
MILLION GALLONS
OF MILK PRODUCED
ANNUALLY

Dairy Farmers of America (DFA) is a farmer-owned cooperative of nearly 11,000 dairy farmers on nearly 6,000 farms, employing approximately 20,000 employees nationwide. Divided into seven geographic Areas, our grassroots structure ensures every farmer-owners' voice is heard through elected farmer-leaders at the local, regional and national levels of Cooperative governance. And because our Cooperative is owned by our farmers, they're personally invested in every product, decision and step we take as an organization.

COOPERATIVE ADVANTAGE

Cooperatives exist to help farmers succeed, and for us, it all starts at the farm. We support and invest so much into preserving our farmers' legacies and ensuring their futures by finding a home for their milk and paying a fair price, operating manufacturing plants across the country to process their milk into well-loved products including cheese, butter, fluid milk, ice cream, dairy ingredients and more, serve numerous customers, partner with schools and export products across the world.

CONTINUED INVESTMENT

We also provide a variety of services for our family farm-owners designed to maximize value to our family farm-owners' bottom line and provide an opportunity for future generations. From risk management tools and health insurance to barn supplies and financing programs, these services, among others, help protect our natural resources through sustainable initiatives throughout the supply chain, invest in new opportunities and innovation, including our 90-day accelerator program designed to support start-up companies in the food and ag tech space. We also regularly give back to our communities in which we live and work through our DFA Cares Foundation.

Ultimately, milk, the nutritious, wholesome product our family farm-owners produce each day, not only provides a high-quality product for those in Maine communities and beyond, it creates jobs in local communities across the country, helps generate tax dollars to contribute to schools and supports the nation's food and agriculture industry.

DFA BY THE NUMBERS

- **\$24.5 billion** 2022 U.S. annual sales
- More than **300 locations** across the **United States**, including offices, plants, transportation depots and others
- Deliver raw milk and dairy products to more than **17,200 customer locations** annually
- Service more than **20,000 schools** across the nation
- **4,800 trucks** needed daily to deliver milk to plants and dairy products to grocery stores and other customers

DFA'S IMPACT IN MAINE

DFA employs 158 people at five locations across the state, including this processing plant:

- Oakhurst Dairy in Portland

**For more information,
contact Mary Knigge at
202-597-2577 or Anne
Divjak at 202-320-4455.**



CONNECTING OUR FAMILY FARMS TO YOUR FAMILY TABLE

As the fourth-largest global dairy company, and largest U.S. dairy company, DFA is committed to bringing wholesome dairy products to customers and consumers around the world.

DFA'S NATIONAL FOOTPRINT

DFA is a diversified manufacturer of a wide-variety of dairy products, including cheese, butter, fluid milk, ice cream, dairy ingredients and more, under well-known and established regional brands. Our family farm-owners are invested in 83 manufacturing plants across 32 states.



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Dairy Farmers of America

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